

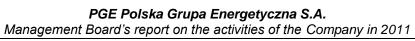
Management Board's report on activities of PGE Polska Grupa Energetyczna S.A.

for the year 2011



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#### 1. General information about PGE S.A.

### 1.1. General information about the Company

The Company was established as Polskie Sieci Elektroenergetyczne S.A. -- a company wholly owned by the State Treasury -- by the Minister of Industry on August 2, 1990 and was registered in the District Court on September 28, 1990. The Company was entered into the National Court Register maintained by the District Court in Warsaw, XII Commercial Division of the National Court Register, under the National Court Register number KRS 0000059307.

The registered office of the Company is located in Warsaw at ul. Mysia 2.

PGE Polska Grupa Energetyczna S.A. ("PGE", "PGE S.A.", the "Company") is the parent company of PGE Polska Grupa Energetyczna S.A. Capital Group ("Group", "Capital Group", "PGE Group", "PGE Capital Group"). PGE Polska Grupa Energetyczna S.A. runs its activities through its headquarter with no branches.

The controlling entity of the Company is the State Treasury, which held 69.29% of the share capital as at December 31, 2011 (according to the notification from the State Treasury, about which the Company informed in the current report no. 78/2010 dated December 22, 2010).

The core business activities of PGE S.A. include:

- a) Activities of head offices and holdings, except financial holdings,
- b) Activities of holding companies,
- c) Regulation of and contribution to more efficient operation of businesses,
- d) Rendering of other services related to tasks referred to in p. a-c,
- e) Trading of electricity and related products.

Activity with regard to the electricity trading is carried out pursuant to the requirements resulting from the Energy Law of April 10, 1997.

The Management Board's Report on the activities of the Company covers the period from January 1, 2011 to December 31, 2011.

#### 1.2. Changes in management rules in the Company and in the Capital Group

During the period ended December 31, 2011 PGE did not discontinue any significant operations.

No significant changes in management rules in PGE and PGE Capital Group took place in 2011. Main changes in organisation and management rules in PGE and in PGE Capital Group occurred in 2009-2010, when Consolidation Programme was carried out in PGE Capital Group. Additional information on the above Programme is presented in p. 7.2 Consolidation Programme. As a result of the execution of the Consolidation Programme in 2010, the following formal and legal mergers took place in the given segments: (i) mining and conventional generation; (ii) renewables; (iii) distribution of the electric energy; (iv) retail sale of electric energy; as well as the merger of PGE Górnictwo i Energetyka S.A., PGE Energia S.A. and PGE Electra S.A. with PGE Polska Grupa Energetyczna S.A.

In 2011, the PGE Capital Group continued its activities under "Non-core asset management concept within the PGE Capital Group". The aim of the programme is to transparently separate core activity from other activities as well as disposal and reorganisation of the assets.

The following transformations were accomplished in PGE Group companies in hotel- security-services area in 2011 under the above concept.

- merger of PTS Betrans sp. z o.o. with its registered office in Rogowiec (acquiring company) with Przedsiębiorstwo Transportowe ELTUR-TRANS sp. z o.o. with its registered office in Bogatynia (acquired company);
- merger of Elbest sp. z o.o. with its registered office in Rogowiec (acquiring company) with BESTUR sp. z o.o. with its registered office in Bełchatów, PHU Global-Tur sp. z o.o. with its registered office in Bogatynia, Energetyk SPA sp. z o.o. with its registered office in Iwonicz-Zdrój, Centrum Szkolenia i Rekreacji Energetyk sp. z o.o. with its registered office in Krasnobród, Media-Serwis Dychów sp. z o.o. with its registered office in Dychów (acquired companies);
- division of Elbest sp. z o.o. and PTS Betrans sp. z o.o.



In 2009-2011, under the programme, shares/stocks of 29 companies were sold, liquidation of 7 companies and bankruptcy proceedings in 5 companies were completed, shares in 1 company were redeemed, 9 holiday resorts and 4 other assets were sold. Sale of shares in one of the listed companies (Bank Ochrony Środowiska S.A.) began in December 2009 and has been continued in 2011.

Changes, which took place in the structure of shares in subsidiaries during the 12-month period ended December 31, 2011, are described in Notes 18, 38.4.3 and 41 to the financial statements of PGE and presented below.

#### Shares in subsidiaries and associates

In 2011 PGE S.A. changed its equity interest in the following entities:

- on February 4, 2011 the meeting of shareholders of Electra Deutschland GmbH, adopted a
  resolution on increasing the share capital of the company by EUR 2,000,000 to EUR 3,350,000.
   PGE S.A. took up the share in the increased share capital. The increase of the share capital was
  registered on March 1, 2011,
- on February 24, 2011 PGE Polska Grupa Energetyczna S.A. purchased 17 inscribed shares of PGE Obrót S.A. from its minority shareholders (constituting 0.0003% of the share capital of the company),
- on May 30, 2011 PGE Polska Grupa Energetyczna S.A. purchased 17 inscribed shares of PGE Obrót S.A. from its minority shareholder (constituting 0.0003% of the share capital of the company),
- on June 6, 2011 Polska Grupa Energetyczna S.A. purchased 17 inscribed shares of PGE Obrót S.A. from its minority shareholder (constituting 0.0003% of the share capital of the company),
- on July 29, 2011, the General Meeting of Shareholders decided to increase the share capital of PGE Systemy S.A. from PLN 1,500,000 to PLN 5,000,000 PLN i.e. by PLN 3,500,000. 350,000 newly created series C shares with a nominal value of PLN 10 each, were acquired by the sole shareholder of the company i.e. PGE Polska Grupa Energetyczna S.A. The increase of the share capital was registered on October 10, 2011.
- on September 8, 2011, the General Meeting of Shareholders decided to increase the share capital of PGE Energia Jądrowa S.A. from PLN 62,500,000 to PLN 87,500,000 PLN i.e. by PLN 25,000,000 PLN. 1,000,000 newly created series B shares with a nominal value of PLN 25 each, were acquired by the sole shareholder of the company i.e. by PGE Polska Grupa Energetyczna S.A. The increase of the share capital was registered on October 10, 2011.
- on September 8, 2011, the General Meeting of Shareholders decided to increase the share capital of PGE EJ1 sp. z o.o. (in which PGE Energia Jądrowa S.A. holds 51% of shares, and PGE S.A. holds 49%) from PLN 38,000,000 to PLN 73,000,000 PLN, i.e. by PLN 35,000,000. PGE Energia Jądrowa S.A. acquired 357,000 newly created shares with a nominal value of PLN 50 each, and PGE Polska Grupa Energetyczna S.A. acquired 343,000 newly created shares with a nominal value of PLN 50 each. The increase of the share capital was registered on October 20, 2011.
- in the third quarter of 2011 PGE Polska Grupa Energetyczna S.A. acquired from the minority shareholders a total number of 9,170 inscribed shares of PGE Górnictwo i Energetyka Konwencjonalna S.A. (constituting in total 0.0014% share in the share capital of the company). The purchase of inscribed shares by PGE S.A. resulted from the Privatisation agreement, upon which the employees of PGE Elektrociepłownia Bydgoszcz S.A. (currently PGE GiEK S.A.) are entitled to sell the allotted block of shares to the majority shareholder.
- on October 27, 2011 PGE Polska Grupa Energetyczna S.A. purchased from the State Treasury:
  - 82,479 shares of PGE Elektrownia Opole S.A., constituting 8.25% of the company's share capital;
  - 44,087 shares of PGE Górnictwo i Energetyka Konwencjonalna S.A., constituting 0.0068% of the company's share capital;
  - 24,423 shares of PGE Dystrybucja S.A., constituting 0.0025% of the company's share capital;



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- 96 shares of PGE Obrot S.A., constituting 0.0019% of the company's share capital.
- on November 3, 2011 PGE Polska Grupa Energetyczna S.A. purchased from the State Treasury stake in Zakłady Pomiarowo-Badawcze Energetyki "Energopomiar" sp. z o.o. with nominal value of PLN 481,881.26, constituting 8.95% of the company's share capital.
- on November 9, 2011 PGE Polska Grupa Energetyczna S.A. sold 4,479,191 ordinary registered shares of Polkomtel S.A with a nominal value of PLN 100 per share, representing 21.85% of the total number of votes at Polkomtel S.A.'s general meeting. The transfer of shares took place on the basis of the agreement or the sale of Polkomtel S.A.'s shares, which was in performance of the preliminary agreement for the sale of 100% of Polkomtel S.A.'s shares signed on June 30, 2011 between PGE, Polski Koncern Naftowy ORLEN S.A., KGHM Polska Miedź S.A., Vodafone Americas Inc, Vodafone International Holdings B.V. and Węglokoks S.A. as the sellers and Spartan Capital Holdings Sp. z o.o. as the purchaser.

On March 30, 2011 the register court registered the liquidation of PGE Inwest Spółka z ograniczoną odpowiedzialnością II spółka komandytowo-akcyjna (in connection with the resolution of the Assembly of Partners dated March 18, 2011).

On October 27, 2011 the Extraordinary Meeting of Shareholders of PGE Serwis Sp. z o.o. with its registered office in Warsaw decided to dissolve the company and appointed a liquidator.

On December 30, 2011 datio in solutum agreement was signed between PGE Polska Grupa Energetyczna S.A. and PGE Energia Odnawialna S.A., that settles the dividend liability of PGE Energia Odnawialna S.A. towards PGE Polska Grupa Energetyczna S.A. On the ground of the above agreement, after fulfilment of its provisions, the ownership right of 103,196 ordinary registered shares of PGE Górnictwo i Energetyka Konwencjonalna S.A. (representing 0.016% of the share capital) will be transferred to PGE Polska Grupa Energetyczna S.A. in order to release PGE Energia Odnawialna S.A. from the commitment to pay part of the due dividend.

### 1.3. Employment

As at December 31, 2011 the employment in PGE Polska Grupa Energetyczna S.A. (based on the employment contracts) amounted to 345.1 FTEs which was by 24.6 FTEs (i.e. 6.7%) less than at the end of 2010. The average employment in PGE Polska Grupa Energetyczna S.A. amounted to 357.3 FTEs in 2011.

Table: Employment

	As at December 31, 2010	As at December 31, 2009	% change
Total employment (FTEs)	345.1	369.7	-6.7%
Average annual employment	357.3	382.7	-6.6%

The decrease in employment by 24.6 FTEs at the end of 2011 as compared to the end of 2010 partly results from introduction of new rules for employment of the management personnel. The transparent employment rules were adopted in form of agreements for performance of management services. The majority of the management personnel is formed from former employees (directors), as 17 persons decided to change the cooperation method resigning from the employment contracts. As a result the decrease in employment resulting from organizational changes amounted to 7.6 FTEs.

# 1.4. Information about shares and other securities of PGE S.A. and about significant shareholders of PGE S.A.

#### 1.4.1. Share capital and ownership structure

As of the date of this report the share capital of PGE S.A. amounts to PLN 18,697,837,270 and splits into 1,869,783,727 shares with a nominal value of PLN 10 each.



Table: Share capital of the Company.

Series/ issue	Type of shares	Type of preference	Number of shares	Value of series/issue at nominal value	Capital payment method
"A"	ordinary	n/a	1,470,576,500	14,705,765,000.00	Contribution in kind/cash
"B"	ordinary	n/a	259,513,500	2,595,135,000.00	cash
"C"	ordinary	n/a	73,241,482	732,414,820.00	merger with PGE GiE S.A.
"D"	ordinary	n/a	66,452,245	664,522,450.00	merger with PGE Energia S.A.
Total			1,869,783,727	18,697,837,270	

Table: Ownership structure of the Company's share capital as at December 31, 2011

	State Treasury		Other share	holders*	То	Total	
	Nominal value of shares	% share in the share capital and votes	Nominal value of shares	% share in the share capital and votes	Nominal value of shares	% share in the share capital and votes	
As at December 31, 2011	12,956,379,520	69.29	5,741,457,750*	30.71	18,697,837,270	100.00	

<sup>\*</sup> Nominal value of shares owned by other shareholders include own shares of the parent company

All of the Company shares have been paid.

Although the Company's shares are not privileged, the Statutes of the Company provide for special rights of the State Treasury until it remains a shareholder of the Company (see Note 23.2 to the financial statements).

As at the date of this report, following the sale of 7.01% in the Company, the stake of the State Treasury in the share capital decreased to 61.89%.

#### 1.4.2. Own shares

As a result of the merger of PGE S.A. with PGE GiE S.A. and PGE Energia S.A., PGE S.A. purchased 22,898 own shares for PLN 579 thousand. The shares were purchased, because the application of the exchange parity caused that the shareholders of the acquired companies should have received fractional parts of the shares. As that is not possible, during the granting of the Company's shares, the down roundings were applied with regard to the number of the Company's shares due to the shareholders of the acquired companies. The fractional part of the due share was paid out as an additional cash payment (1 share = PLN 25.29). As a result of such construction, there were outstanding shares not taken up by the shareholders of the acquired companies, that PGE S.A. purchased for the fee equal to the value of the additional cash payments. The shares were purchased for redemption. The redemption of the own shares will take place pursuant to a resolution by the general meeting, through the decrease in the share capital.



# 1.4.3. Shares of PGE S.A. owned by the members of management and supervisory authorities

According to the best knowledge of the Management Board of the Company, members of management and supervisory authorities of the Company as of the date of submission of this report and as of the date of publishing of the consolidated report for the third quarter of 2011 had following number of shares:

Shareholder	Number of shares as of date of publishing of the consolidated report for Q3 2011 (i.e. Nov 14, 2011)	Change in number of owned shares	Number of shares as o submission date of the annual report	
	(pieces)	(pieces)	(pieces)	
The Management Board	0	no change	0	
The Supervisory Board	623	no change	623	
Grzegorz Krystek Katarzyna Prus	350 273	no change no change	350 273	

Persons acting on behalf of material direct subsidiaries of PGE S.A. had following number of shares as of the date of submission of this report:

Company	Name and surname	Position	Number of shares
PGE Górnictwo i Energetyka Konwencjonalna S.A.	Jacek Kaczorowski	President of the Management Board	1,390
	Roman Forma	Vice-President of the Management Board	662
	Waldemar Szulc	Vice-President of the Management Board	5,090
	Krzysztof Domagała	Vice-President of the Management Board	7,869
PGE Elektrownia Opole S.A.	Jan Pilipionek	Member of the Management Board	5,525
	Czesław Łukowski	Proxy	5,570
PWE Gubin Sp. z o.o.	Cezary Bujak	Member of the Management Board	299

### 1.4.4. Control system of employees share scheme

In 2011, PGE S.A. did not maintain any employees share schemes.

### 1.4.5. Use of proceeds from issues

In 2011 PGE S.A. did not issue any shares.

Proceeds from the issue of bonds under the bond programs described in p. 4.2 were used for financing of the on-going activities of PGE S.A. as well as for financing of the investments conducted by PGE S.A. and PGE Group.

#### 1.5. Remuneration for PGE S.A. authorities

# 1.5.1. Rules for determining and amount of remuneration paid out to Management Board members in 2011.

In the whole reporting period, i.e. from January 1, 2011 till December 31, 2011 the members of the Management Board were remunerated on the ground of the agreements for rendering of management services concluded with the Company. These agreements were concluded pursuant to provisions defined in art. 3 sec. 2 of the Act on salaries of persons managing certain legal entities (the "Salary Cap Act"). The provisions of the agreements referring to the remuneration result from the remuneration rules set out by the Supervisory Board. The agreements for rendering of management



services include clauses relating to no-competition during the contractual period and after the termination of the agreement. The Management Board members purchased, at their own expense, the liability insurance with regard to the managing of the Company.

Table: Remuneration paid by PGE S.A., Group entities other than PGE S.A. in 2011 to the Management Board members of PGE S.A., who performed their functions in 2011, by person.

Full name of a Management Board member	Position	Remuneration paid by PGE S.A. in 2011*	Remuneration paid by Group entities other than PGE S.A. in 2011*
Paweł Skowroński	Acting CEO	PLN 182,402.84	PLN 347,622.88
Wojciech Ostrowski	Vice-President of the Management Board	PLN 182,402.84	PLN 436,145.22
Piotr Szymanek	Vice-President of the Management Board	PLN 483,644.28	PLN 765,496.38
Tomasz Zadroga	President of the Management Board till December 14, 2011	PLN 693,737.72	PLN 959,776.20
Marek Szostek	Vice-President of the Management Board till December 14, 2011	PLN 493,737.72	PLN 760,212.55
Marek Trawiński	Vice-President of the Management Board till March 16, 2011	PLN 258,644.28	PLN 470,105.91
Wojciech Topolnicki	Vice-President of the Management Board till January 5, 2011	PLN 258,644.28	PLN 251,993.11

<sup>\*</sup> includes remuneration for the period of the position held in the Management Board, remuneration for the termination period (after recall/resignation from the Management Board) and payments due to provisions of the agreements regarding nocompetition

The remuneration paid by the Company to all persons that acted as Management Board members jointly with the post-employment benefits, amounted to PLN 2.55 million in 2011.

In cost perspective, the remuneration of all persons that acted as Management Board members, jointly with the post-employment benefits, amounted to PLN 2.66 million.

# 1.5.2. Rules for defining and amount of remuneration paid out to Supervisory Board members

Rules for remuneration of Supervisory Board members are defined on the basis of the Salary Cap Act. On the basis of the Salary Cap Act, such remuneration may amount maximum to one average monthly salary in the corporate sector without awards payable from the profit in the fourth quarter of a previous year, as published by the President of the Polish Statistical Office.



Table: Remuneration paid by PGE S.A. and Group entities other than PGE S.A. in 2011 to the members of the Supervisory Board of PGE S.A. who performed their functions in 2011, by person.

Full name of a Supervisory Board member	Position	Remuneration paid by the Company in 2011	Remuneration paid by Group entities other than PGE S.A. in 2011
Marcin Zieliński	Chairman of the Supervisory Board	PLN 41,454.96	EUR 42,000.00
Maciej Bałtowski	Vice-Chairman of the Supervisory Board	PLN 41,454.96	-
Jacek Barylski	Supervisory Board Member	PLN 41,454.96	-
Małgorzata Dec	Supervisory Board Member	PLN 41,454.96	-
Czesław Grzesiak	Supervisory Board Member	PLN 41,454.96	-
Grzegorz Krystek	Supervisory Board Member	PLN 41,454.96	-
Katarzyna Prus	Secretary of the Supervisory Board	PLN 41,454.96	-
Zbigniew Szmuniewski	Supervisory Board Member	PLN 41,454.96	-
Krzysztof Żuk	Supervisory Board Member	PLN 41,454.96	-

Total remuneration paid out by the Company for performing the functions in the Supervisory Board amounted to PLN 373.1 thousand in 2011.

### 2. Characteristics of the activity of PGE Capital Group

#### 2.1. Description of the business activities of PGE Capital Group

PGE Polska Grupa Energetyczna S.A. is the parent company of PGE Capital Group. The business activities of the Group are organised into five segments:

- Conventional Generation, extraction of lignite and generation of electricity and heat from conventional sources and distribution of heat,
- Renewable Energy, including electricity generation from renewable sources and in pumped storage power plants,
- Wholesale Trading of electricity, related products and fuels,
- Distribution of electricity,
- Retail Sales of electricity.

Apart from 5 main business lines, PGE Group holds activities in other areas, including telecommunication. The Group also comprises of other companies, whose main activity is providing ancillary control services to companies from the energy and mining sectors. These services comprise, inter alia:

- building, renovation and modernization works and investments in electricity equipment,
- comprehensive diagnostic tests and measurements of electricity machines and equipment,
- managing by-products of coal combustion, developing, implementing and using technologies and rehabilitation of degraded areas,
- medical and social services.

The wholesale trading of electricity and related products is carried out directly by PGE S.A. It is the main activity of the company. In the other operations, PGE provides so called supporting services to the PGE Group companies, leases IT systems and rents offices.

In 2011, generators from PGE Group sold electricity to PGE S.A., on power exchanges (in scope regulated by art. 49a section 1 and 2 of the Energy Law, i.e. so called "power exchange obligation") and to external customers. Energy bought by PGE S.A. on the regulated market, power exchange and from external contractors was sold to PGE Group companies, i.a. to retail sales company and distribution company, to contractors outside of PGE Group, on domestic and international market. PGE retail sales company also bought energy from local sources located in the area where this company acts as a supplier of last resort.

In 2011, PGE purchased hard coal for the needs of Group's power plants and CHPs. Coal was being bought from Kompania Węglowa S.A., Jastrzębska Spółka Węglowa S.A, Katowicki Holding Węglowy S.A., SUEK Polska sp. z o.o., PHU Energokrak sp. z o.o. and Carbo Proces Recykling sp. z o.o. and



then was being sold it to particular producers from the PGE Group. Given the valid agreement with Kompania Weglowa S.A., PGE Capital Group is - to some extent - dependent on this supplier.

#### 2.2. Main investments in Poland and abroad

In 2011 PGE S.A. held shares in subsidiaries in amount of PLN 22,805 million (see Note 18 to the financial statements).

In addition, as at December 31, 2011 the Company held funds invested in bonds issued by two subsidiaries (PGE Górnictwo i Energetyka Konwencjonalna S.A. and PGE Energia Odnawialna S.A.). Bonds with a total nominal value of PLN 5,562 million were purchased by PGE S.A. under the following programs:

the Agency agreement with ING Bank Śląski S.A. concluded on September 13, 2010 (agreement consolidated programs of the companies comprising PGE GiEK S.A., with ING Bank Śląski S.A. as Agent) allowing for issue of bonds of up to PLN 4,091 million. The maturity date of the agreement is December 31, 2013. As at December 31, 2011, the nominal value of the bonds acquired by PGE S.A. under this agreement amounted to PLN 3,129.0 million.

- the Agency agreement for the issue of bonds of up to PLN 3.7 billion concluded on November 30, 2009 between PGE Elektrownia Bełchatów S.A. and PKO Bank Polski S.A. The maturity date is on December 1, 2014. As at December 31, 2011, the nominal value of the bonds issued under this agreement amounted to PLN 2,153 million.
- the Agency agreement for the issue of bonds of up to PLN 500 million concluded on June 20, 2011 between PGE Energia Odnawialna S.A. and ING Bank Śląski S.A. The maturity date is on December 31, 2016. As at December 31, 2011, the nominal value of the bonds issued under this agreement amounted to PLN 280 million. On March 1, 2012 the parties signed an Appendix to the Agency agreement, that changes the maximum amount of the program to PLN 1.2 billion.

As at December 31, 2011 the balance sheet value of the issued bonds amounted to PLN 5,488 million.

PGE, as the central entity of PGE Group, performs function of integrator ensuring individual entities from the Group with funds for the financing of investments and operating activities and on the other side ensuring the possibility of allocation of financial surpluses. PGE acquires the funds through own bond issue program directed to PGE Group companies, which have cash surpluses. Funds acquired in that way by PGE are intended in particular for purchase of bonds issued by the companies, which carry out investments.

#### 2.3. Description of significant agreements

The agreements, which, in opinion of PGE, were concluded in ordinary course of activities and are significant for operations of PGE, are described below.

#### 2.3.1. Agreement for sales of electricity to PGE Obrót S.A.

In 2011 PGE S.A. continued sales of electricity to PGE Obrót S.A. on the basis of frame agreement for sales of electricity concluded in 2007. The energy sold is intended for covering of the needs of endusers at PGE Obrót S.A. The sale is performed on the basis of transaction agreements covering the needs reported by PGE Obrót S.A. In 2011 the sales revenues under this agreement amounted to PLN 6,451.2 million, what represented 63.6% of sales revenues.

### 2.3.2. Agreements with electricity producers from the PGE Group

In connection with the realisation of amendment to the Energy Law, effective from August 9, 2010, which regulates - through art. 49a - the mode of electricity sales by the generators (so called "power exchange obligation"), in 2011 PGE had valid agreement with PGE Górnictwo i Energetyka Konwencjonalna S.A. for purchase of the energy, which is not subject to the above obligation (Frame Agreement No. 1/PGE/GiEKSA/2010, which regulates purchase of electricity from Group's CHPs). The agreement is concluded for the indefinite period, purchase of electricity takes place on the basis of transaction agreements.

Sale of electricity generated by power plants from PGE Górnictwo i Energetyka Konwencjonalna S.A. and by PGE Elektrownia Opole S.A. was conducted on the organised markets pursuant to art. 49a of the Energy Law.



Additionally, the purchase of electricity was conducted on the basis of EFET agreements between PGE S.A. and PGE Górnictwo i Energetyka Konwencjonalna S.A. and PGE Elektrownia Opole S.A.

#### 2.3.3. Hard coal delivery agreements

2010 was the next year of the centralised coal purchases for PGE Group power plants and CHPs. Coal supplies for these entities in 2011 were provided by PGE S.A., based on the contracts concluded mainly with the domestic coal producers. Yearly agreements for purchase and resale were in period from December 2010 till February 2011. In December 2010, the agreement with Kompania Węglowa S.A., for the hard coal supplies in 2011-2013, was signed. The agreement value is estimated at PLN 3.9 billion. During the year, the volume of purchases was supplemented by signing additional spot agreements or adequate amendments. In the fourth quarter of 2011 the imported coal was purchased from the following companies: Jastrzębska Spółka Węglowa S.A., SUEK Polska sp. z o.o. and PHU Energokrak sp. z o.o.

#### 2.3.4. Establishment of PGE Polska Grupa Energetyczna S.A. bond issue program

On August 29, 2011 the Company concluded an agreement for indefinite period with Bank Polska Kasa Opieki S.A. (acting as Agent, Paying Agent and Depository) and ING Bank Śląski S.A. (acting as Sub-Agent, Paying Sub-Agent and Sub-Depository). The bond issue program (the "Programme") was established on the ground of the above agreement.

The maximum indebtedness amount from the bonds issued (representing a maximum aggregate nominal value of bonds issued and outstanding) under the Programme cannot exceed PLN 5 billion.

Under the Programme, the company is entitled to issue bearer bonds ("Bonds") in dematerialized form in accordance with the Act on Bonds dated June 29, 1995 (Journal of Laws of 1995 No. 83, item 420 as amended) (the "Act on Bonds") with projected maturity – depending on the type of Bonds – for zero-coupon Bonds not longer than 1 year, and for coupon Bonds not shorter than 1 year and not longer than 10 years, according to the terms of issue of the given Bonds series. The Bonds will be issued pursuant to Article 9, section 3 of the Act on Bonds and the issues will be non-public. The Bonds may be dematerialized at the National Depository for Securities and quoted on the Alternative Trading System ("ASO") organized by the Warsaw Stock Exchange or Bondspot S.A. within the Catalyst.

Bonds under the Programme will be denominated in Polish zlotys (PLN) and the nominal value of one bond will amount to PLN 10,000 or multiple of that amount. The price terms of the Bonds – discount for zero-coupon bonds and interest rate/coupon for the coupon bonds – are determined during the Bonds offering. The bondholders are only entitled to the benefits of monetary nature. Bonds issued under the Programme will be treated as unsubordinated and unsecured liability of the Company.

#### 2.3.5. Sale of 100% of Polkomtel S.A. shares to Spartan Capital Holdings sp. z o.o.

On October 24, 2011 Polish Office of Competition and Consumer Protection approved the transaction of sale of 100% of Polkomtel shares to Spartan Capital Holdings Sp. z o.o. Consequently, a condition of the preliminary agreement signed on June 30, 2011 between PGE, PKN ORLEN S.A., KGHM Polska Miedz S.A., Vodafone Americas Inc, Vodafone International Holdings B.V. and Weglokoks S.A. as the sellers ("Sellers"), and Spartan Capital Holdings Sp. z o.o., the special purpose vehicle controlled by Mr. Zygmunt Solorz-Żak, as the purchaser ("Purchaser") for the sale of 100% of shares in Polkomtel S.A. (the "Agreement"), has been fulfilled (information on the Agreement was provided by the Company in the regulatory announcement no 29/2011 dated June 30, 2011).

The transfer of the shares and payment for the shares were completed on November 9, 2011. After taking the income tax into account, PGE achieved a profit from the sale transaction in amount of PLN 1.32 billion, recognised in November 2011.

Following the completion of the transaction and acquisition of 100% shares in Polkomtel S.A. by Spartan Capital Holdings Sp. z o.o., PGE holds no shares in Polkomtel S.A.

#### 2.4. Transactions with related entities

In the opinion of the Company, transactions with related parties were concluded under market conditions or based on production costs or in accordance with other principles arising out of the guidelines of the Organisation for Economic Cooperation and Development (OECD) regarding transfer prices, the Corporate Income Tax Act, and the ordinance of the Minister of Finance dated October 10, 1997 concerning the manner of determining the revenues of taxpayers through the estimation of prices in transactions concluded by these taxpayers (Dz. U. [Polish Journal of Laws] of 1997, No. 128,



item 833, as amended). Information regarding transactions with related parties is presented in Note 34 to the financial statements of PGE.

# 2.5. Information concerning significant proceedings in front of court, body appropriate for arbitration proceedings or in front of public administration authorities

As at December 31, 2011 PGE S.A. was not a party of any proceedings concerning payables or debts whose total value would constitute at least 10% of the Company's equity.

Significant proceedings in front of court, body appropriate for arbitration proceedings or in front of public administration authorities are described in Note 30 to the financial statements of PGE.

### 2.6. Key R&D achievements

### 2.6.1. New technologies

The studies in the scientific-industrial consortium "Carbon Fuel Cells" were continued in 2011.

The purpose of the consortium is construction and demonstration of work of a carbon fuel cell in size allowing for accomplishment of technical and economic analysis of the undertaking and determining the implementation potential.

The works were divided into three stages. First stage, completed in February 2012, was concentrated on calculations and laboratory research of small cells. The second stage assumes the optimization of performance of small cells. The third stage assumes construction and testing of repeatable packets intended for use in complete cell and determination of the commercial potential of the technology.

The studies in the Polish Platform of Clean Coal Technologies ("PPCCT") were also continued in 2011. PPCCT is an initiative by the energy sector companies for the clean coal technologies..

In 2011, the PGE initiated and began preparatory works with regard to the following projects:

- elaboration of possibilities of co-combustion of raw and dried lignite in chosen PGE power plants;
   project in cooperation with PGE GiEK S.A.;
- study works on "Enriched hard coal as a significant factor of balanced development and guarantor of efficiency improvement of Polish power industry" – joint initiative project of power companies coordinated by the Polish Power Plants Economic Society;
- project of construction of prototype allowing for compensation of brief decays of voltage in energy grid with energy repository in form of HV supercondensators battery – initiated in cooperation with PGE Dystrybucja S.A.;
- elaboration of concept, and ultimately creation of training system for operators on the base of simulators of units work and of e-learning system – initiated in cooperation with generators from PGE GiEK S.A.

CO2EuroPipe project, started in 2009, has been completed in 2011. PGE S.A. participated in the project together with more than 15 companies from different EU countries.

The realisation of the project resulted in preparation of a report on all aspects (technical, financial and organisational) of CO<sub>2</sub> transportation- from CO<sub>2</sub> capture through pipe transport to the storage locations till the storage related problems.

### 2.6.2. Cooperation with international organisations

PGE S.A. actively cooperates with international organisations. PGE S.A. along with the Companies of the Group cooperates through the Polish Electricity Committee (PEC) with the Union of the Electricity Industry EURELECTRIC. PGE S.A. is a member of the Baltic Ring Committee for Cooperation in the Area of Electricity BALTREL. Participation in BALTREL committee gives possibilities to influence the concept of the electro energy market in that part of Europe. PGE participates in the studies of ETP ZEP (European Technology Platform For Zero Emission Fossil Fuel Power Plants Advisory Council). ETP ZEP was created in order to allow the European power plants fired by solid fuels reaching CO<sub>2</sub> emission of zero.

#### 2.7. Events after the balance-sheet date

Significant events influencing the PGE's activities which occurred after the end of the financial year till the financial statements approval date are described in details in Note 41 to the financial statements of PGE.



#### Overview of the economic and financial situation of PGE S.A.

### 3.1. Factors and events influencing financial results.

#### 3.1.1. Macroeconomic situation

PGE and the Group companies run their activities mainly in Poland. Therefore it has been and will be dependent on macroeconomic trends existing in Poland. As a rule, there is a positive correlation between the growth of electricity demand and economic growth. Thus, the sustaining relatively good macroeconomic situation of Poland has an impact on financial results achieved by the PGE Group. Particularly, favourable economic conditions triggered an increase in demand for electricity in the National Power System in this period by approximately 1.9% in comparison to 12 months of 2010.

Table: Key economic ratios connected with the Polish economy.

Key data	2011	2010
Real GDP growth (% of growth) <sup>1</sup>	4.3*	3.9
Annual CPI rate (% of growth) <sup>2</sup>	4.3	2.6
Domestic electricity consumption(% of growth) <sup>3</sup>	1.9	4.2
Domestic electricity consumption (TWh) <sup>3</sup>	157.9	155.0

<sup>\*</sup> estimates by Polish Statistical Office (GUS)

Source: <sup>1</sup> Polish Central Statistical Office, real growth of GDP in constant previous year's price, with corresponding period of preceding year = 100; <sup>2</sup> Polish Central Statistical Office, inflation rate, with corresponding period of preceding year = 100; <sup>3</sup> PSE Operator S.A.

#### 3.1.2. Balance of energy of PGE

Table: Sales of electricity

(in TAIL)	Jan-Dec	Jan-Dec	0/ -1
(in TWh)	2011	2010	% change
Electricity sales volume	38.81	54.95	-29.4%
Electricity wholesale - domestic	37.17	52.99	-29.9%
International sales	0.57	0.62	-8.1%
Electricity sales on the Balancing Market and to Balancing Group	1.07	1.34	-20.1%

In the 12-month period ended December 31, 2011 PGE S.A. sold 38.81 TWh of electricity, what constituted a decrease of 29.4% as compared to sales in the same period of 2010 (54.95 TWh). The biggest decrease of sales was observed on the wholesale market – lower by 29.9% than the sales in 2010 (52.99 TWh). It results from the new electricity trading model in PGE Group – in compliance with the model, the Group generators sell the energy directly on the wholesale market pursuant to requirements enclosed in art. 49a of the Energy Law.

Table: Purchases of electricity

(in TMh)	Jan-Dec	Jan-Dec	0/
(in TWh)	2011	2010	% change
Electricity purchases volume	38.81	54.95	-29.4%
Purchase on domestic wholesale market	37.70	53.01	-28.9%
Import	0.01	0.59	-98.3%
Electricity purchases on the Balancing Market and from Balancing Group	1.10	1.35	-18.5%

As a result of the introduction of the new electricity trading model in PGE Group, significant changes occurred between 2011 and 2010 in the structure of electricity purchases. These changes resulted in reduction of energy volume purchased by PGE S.A. directly from one of the producers from the Group. PGE purchased the energy only from generators, which were not subject to the power exchange obligation. The majority of purchases were concluded with the entities outside of PGE Group on domestic wholesale market, mainly on power exchange. Import of energy declined in in connection with the unfavourable situation on foreign markets; additionally the trade agreement with Vattenfall Aktiebolag on exchange of energy on link between Poland and Sweden expired in August 2010.



#### 3.1.3. Electricity prices

Electricity prices quoted on domestic and international market have significant impact on the financial results of PGE S.A. and PGE Capital Group.

#### **Domestic market**

On the energy market year 2011 was the first full year of so called power exchange obligation resulting from art. 49a section 1 and 2 of the Energy Law. It resulted in increased role of Towarowa Giełda Energii ("TGE", Polish power exchange) in electricity trading on spot as well as on futures and forward market. Along with the increased transaction number and increased volumes traded on the market, the share of TGE in volumes grew on the whole organized market, represented also by TFS, GFI and WSE's POEE. Through most of 2011, TGE was the only exchange that fulfilled the requirements of the Energy Law, not until the amendment to the Energy Law and statement of the ERO President since October 30, 2011, the market participants obliged to public sale of electricity may fulfil that requirement also through the WSE's POEE market. It resulted in slight growth in volumes traded on spot market on POEE. For the whole previous year POEE achieved less than 9% share in the spot market.

Domestic electricity consumption in 2011 amounted to 157.9 TWh and grew by 1.9% as compared to the previous year. Total generation volume in 2011 in Poland amounted to 163.2 TWh and increased by 4.4%.

#### Spot market

The growth of electricity spot prices was observed in 2011. Average spot price indexed by IRDN24 (arithmetic average of hourly prices) amounted to 198.99 PLN/MWh, what means growth by 7.35 PLN/MWh in comparison to the previous year. This growth mainly resulted from the increase of prices in the second quarter of 2011, when average prices at all hours amounted to 207.08 PLN/MWh. The international situation regarding the consequences of the Fukushima breakdown and the growth of energy prices in Germany due to the decommissioning of some nuclear power plant had impact on the Polish electricity prices. Volume of transmission capacities on interconnectors facilitated by PSE-Operator during that time increased the export possibilities, what resulted in growth of prices in Poland. The high spot prices in November resulted from unplanned switch offs of generating units in some power plants. The record-breaking prices were observed and average monthly price reached 229.47 PLN/MWh.

Total trading volumes of electricity on spot market, both on TGE and WSE's POEE, amounted to over 21.6 TWh in 2011 and were by approximately 8.3 TWh higher than in 2010. Majority of the volume – 19.7 TWh - was performed on TGE due to the fulfilment of the power exchange obligation imposed on the generators.



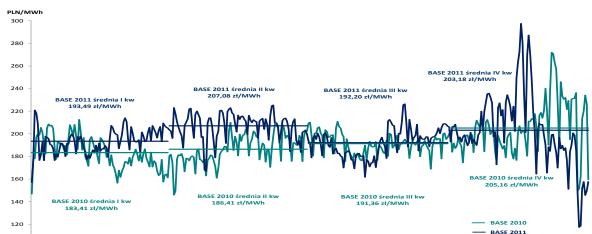


Chart. Daily and quarterly base prices in spot transactions in 2010–2011 (TGE)\*.

sierpień

wrzesień

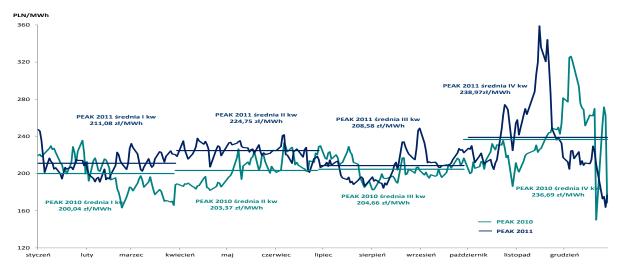
październik

listopad

grudzień



maj



<sup>\*</sup> Arithmetic average of all power exchange transactions concluded during the session, calculated for the whole day by delivery date (index IRDN24)

The balancing market, although it is assumed to be the technical market, was the seller's market in 2011, and the unbalancing of its participants amounted to 1.7 TWh. Prices on the balancing market were on the similar levels as on TGE, with the exception that in situation of reduced capacity margin in the system, the settlement price of divergence was significantly higher than TGE prices.

#### Futures and forward market

luty

The futures and forwards market, regardless of the delivery date, totalled approximately 154.5 TWh in 2011 (i.e. approximately 50 TWh more than in 2010). The organized energy market in Poland is just a part of energy supplies. The other part of traded volume was accomplished in bilateral contacts and also through the balancing market. The organized energy market in Poland is formed by power exchanges: TGE and WSE's POEE, and brokerage platforms: TFS and GFI. TGE is a dominant trading place of futures and forwards with regard to the volume of the concluded transactions. More than 106.0 TWh was traded through TGE in 2011, what means almost 69% share in the futures and forwards market. The majority (79%) of the total sales related to the yearly contracts. Yearly contracts for 2012 had the highest share in the contracts concluded during 2011. Their volume amounted to 107.2 TWh, with base products totalling 93.2 TWh at an average price of 202.82 PLN/MWh. Trading volume of the yearly peak products amounted to 13.0 TWh and average price amounted to 227.7

<sup>\*</sup> Arithmetic average of all power exchange transactions concluded during the session, calculated for the whole day by delivery date (index IRDN24)



PLN/MWh. More active trading of contract with a remote delivery year indicates the development of the futures and forward market.

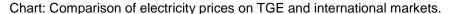
Contracts for 2013-2014 were also realised on the market in 2011. Their volume amounted to 760 MW (including 20 MW in peak) and 45 MW respectively. Weekly, monthly and quarterly contracts were becoming more popular.

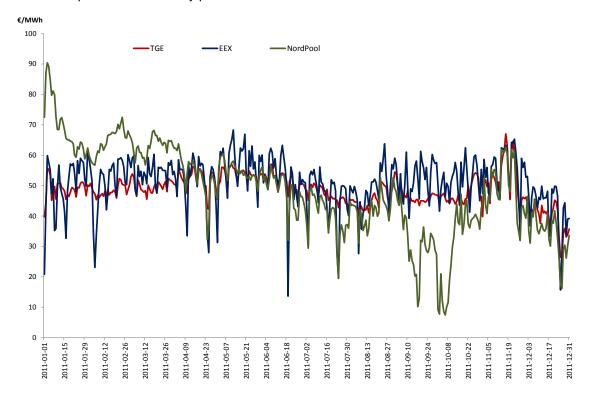
#### International market

The prices on the Polish and German market dropped at the beginning of 2011. Then the growing trend was observed till the end of May. The growth of prices on the German market mainly resulted from the limitation of the nuclear capacities following the decision by the German government. The decision was taken in connection with the public and political opinion after the breakdown of the Fukushima nuclear power plant in Japan. In the later periods the German prices were quoted on the lower levels and resulted from the decrease of prices of the CO2 emission rights. In the whole previous year the EEX prices were on significantly higher levels than on TGE. Lower generation from nuclear sources in Germany resulted in the need of import of the energy, both from Poland and from other countries neighbouring with German system. The increased export from Poland was also thanks to facilitation of more commercial capacities on interconnectors by PSE Operator.

High level of prices of the Scandinavian market in the first half of 2011 was a result of low level of water reservoirs that plays a significant role in price setting due to the existing generation structure. Along with the growing levels of the water reservoirs and the drop of prices of CO2 emission rights, the electricity prices decreased, reaching the lowest level at the beginning of October.

Total volume of energy exported from Poland in 2011 amounted to 6.2 TWh, including 2.4 TWh on connection PSE-O HzT50 (with Germany). The level of import in 2011 was lower. Import volume amounted to almost 1.9 TWh, including 1.4 TWh DC connection between Poland and Sweden (SwePol Link).







### 3.2. Financial results of PGE S.A

#### 3.2.1. Statement of comprehensive income

Table: Financial results

(* DIAL)	Jan-Dec	Jan-Dec	0/ 1
(in PLN thousand)	2011	2010	% change
Sales revenues	10,137,893.2	11,663,346.3	-13.1%
Cost of goods sold	9,784,114.6	11,324,805.9	-13.6%
Gross sales result	353,778.6	338,540.4	4.5%
% total sales revenues	3.5%	2.9%	
Selling expenses and general and administrative expenses	139,722.6	127,619.8	9.5%
Profit on sales	214,056.0	210,920.6	1.5%
Other operating revenues	5,637.3	12,747.5	-55.8%
Other operating expenses	40,851.5	16,030.9	154.8%
EBIT	178,841.8	207,637.2	-13.9%
% total sales revenues	1.8%	1.8%	
Financial revenues	4,889,376.0	2,874,333.8	70.1%
Financial expenses	105,359.1	91,869.1	14.7%
Gross profit	4,962,858.7	2,990,101.8	66.0%
% total sales revenues	49.0%	25.6%	
Income tax	406,743.2	85,223.6	377.3%
Net profit	4,556,115.5	2,904,878.3	56.8%
% total sales revenues	44.9%	24.9%	
EBITDA	202,257.1	236,571.9	-14.5%
% total sales revenues	2.0%	2.0%	

The net profit of PGE S.A. amounted to PLN 4,556.1 million in the financial year ended December 31, 2011, an increase of 56.8% compared with the financial year ended December 31, 2010. The net profit margin of the Company (the ratio of net profit to total sales) amounted to 44.9%. The increase of the net result was due to better results on financial operations, particularly from better result from disposal of investments (higher by PLN 1,630.2 million mostly as a result of sale of Polkomtel S.A. shares).

### Amount and structure of total revenues

Table: Total revenues

(in DI Al the consent)	Jan-Dec	Jan-Dec	0/ -1	
(in PLN thousand)	2011	2010	% change	
Total revenues	15,032,906.5	14,550,427.6	3.3%	
Revenues from sales of finished goods and merchandise	9,889,873.8	11,558,959.5	-14.4%	
Revenues from sales of services	239,571.7	96,155.6	149.2%	
Revenues from rental	8,447.7	8,231.2	2.6%	
Other operating revenues	5,637.3	12,747.5	-55.8%	
Financial revenues	4,889,376.0	2,874,333.8	70.1%	

In 2011 PGE S.A. recognised total revenues in amount of PLN 15,032.9 million, what means growth by 3 % as compared to 2010.

The decrease of revenues from sales of finished goods and merchandise by more than 14% as compared to 2010 mainly resulted from drop in revenues from electricity sales.

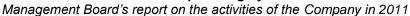




Table: Revenues from electricity sales

(in PLN thousand)	Jan-Dec	Jan-Dec	0/ change
	2011	2010	% change
Revenues from electricity sales	7,825,186.6	10,372,635.8	-24,6%
Sales on domestic wholesale market	7,492,777.4	9,987,384.4	-25,0%
International sales	120,345.6	127,206.2	-5,4%
Electricity sales on the Balancing Market and to Balancing Group	212,063.6	258,045.2	-17,8%

The decrease in revenues from the sales of electricity by PLN 2,547.4 million, resulted from lower volume of electricity sold by 16.1 TWh, what was caused by the change of electricity trading model in PGE Group as a result of introduction of so called power exchange obligation (see description in above chapter and in Note 41.4 to the financial statements). The decreased volume of sales was partly compensated by the higher average sale price (by PLN 12.8 PLN/MWh). The average sale price of electricity amounted to PLN 201.7 PLN/MWh in 2011.

Table: Revenues from sale of related products

(in PLN thousand)	Jan-Dec	Jan-Dec	0/ ahanga
	2011	2010	% change
Revenues from sale of related products	2,248,285.8	1,225,986.8	83.4%
Sales of goods (property rights, CO2 allowances)	2,064,685.8	1,186,320.4	74.0%
Sales of services connected with the electricity	183,600.0	39,666.4	362.9%

Sales of goods in 2011 included mainly: (i) sales of property rights (certificates of origin of electricity) and (ii) trading of CO<sub>2</sub> allowances that was executed in 2 segments: for the needs of generators from PGE Group and for the needs of the external contractors. Growth of revenues in that category in 2011 resulted from increased sales of CO<sub>2</sub> allowances to the generators from the Group and increased sales of property rights to PGE Obrót S.A.

Sales of services in 2011 mainly included: (i) management of sales of electricity for the generators from PGE Group, (ii) transit trading of hard coal, (iii) rendering of OHT services for the PGE Group companies and external contractors and (iv) services of the Balancing Group. Growth of revenues in that category in 2011 resulted mainly from increased sales of services related to management of sales of electricity for the generators from PGE Group in amount of PLN 146.3 million in 2011 (growth by PLN 144.6 million).

Table: Revenues from other operations

(in DI NI th automat)	Jan-Dec	Jan-Dec	0/ -1	
(in PLN thousand)	2011	2010	% change	
Revenues from other operations	64,419.4	64,720.3	-0.5%	
including:				
Sales of support services	45,051.1	42,557.8	5.9%	
Revenues from commercial rental	8,447.2	8,231.2	2.6%	

Within other operations of PGE, the slight decrease in revenues was recoded. The decrease related mainly to lease of IT systems, while revenues from rendering of support services for the companies from the PGE Group and from rentals increased. The support agreements have been in effect since January 2008 and were signed following the "Agreement concerning the principles for the cooperation of PGE S.A. with PGE Capital Group Companies", that is, the document specifying the principles and scope of the cooperation of Group Companies in order to build a highly effective organisation implementing the strategy of Polska Grupa Energetyczna.

Revenues from other operations in 2011 decreased mainly as a result of lack of revenues from the revaluation of provision for the claims of foreign contractor (Alpiq Holding AG) relating to expenses for reservation of interconnectors capacities (decrease by PLN 11.5 million) and realisation of higher profit on sales of fixed assets (growth by PLN 3.4 million).



Management Board's report on the activities of the Company in 2011

Increase of financial revenues is mainly connected with higher profit from disposal of investments (by PLN 1.630,2 million) resulting from sale of shares in Polkomtel S.A. (profit on sales in amount of PLN 1,630.0 million), higher revenues from dividends (growth by PLN 312.7 million) and higher revenues from the bonds possessed, which were issued by the Group companies (growth by PLN 68.6 million).

Territorial structure of sales revenues is presented below.

Table: Sales revenues by geographic regions

(in PLN thousand)	Total net revenues				
(III I LIV tilousariu)	2011	(%) share	2010	(%) share	% change
Total revenues	10,137,893.2	100%	11,663,346.3	100%	-13.1%
1. Revenues from sales of products	9,889,873.8	98%	11,558,959.5	99%	-14.4%
a. Poland	9,769,528.2	97%	11,171,093.4	96%	-12.5%
b. export, intra-community sales	120,345.6	1%	387,866.1	3%	-69.0%
Net revenues from sales of goods and materials and from rental	248,019.4	2%	104,386.8	1%	137.6%
a. Poland	248,019.4	2%	103,992.6	1%	138.5%
b. export, intra-community sales	-	-	394.2	0%	-100.0%

In 2011 and 2010 PGE obtained revenues mainly from electricity sales on domestic market. During 2011, the Company pursued export electricity sales through its subsidiary Electra Deutschland. In 2011 export sales amounted to PLN 120.3 million.

#### Amount and structure of expenses

Table: Total expenses

(in DLN thousand)	Jan-Dec	Jan-Dec	0/ shangs
(in PLN thousand)	2011	2010	% change
Total expenses	10,070,047.8	11,560,325.7	-12.9%
Cost of goods sold	9,784,114.6	11,324,805.9	-13.6%
Selling expenses and general and administrative expenses	139,722.6	127,619.8	9.5%
Other operating expenses	40,851.5	16,030.9	154.8%
Financial expenses	105,359.1	91,869.1	14.7%

In 2010, the business activity expenses of PGE S.A. totaled PLN 10,070.0 million and were by 12.9% lower than in the previous year.

Cost of goods sold in 2011 amounted to PLN 9,784.1 million, what means decrease by 13.6% compared with 2010. The decrease of cost of goods sold was affected by lower costs of electricity purchases by PLN 2,334.4 million as compared to 2010 (decrease by 23.2%). With the electricity purchase price higher by PLN 15.91/MWh as compared to the previous year, the lower cost of electricity purchases resulted from lower volume of the electricity purchased by 16.1 TWh, caused by the change of electricity trading model in PGE Group as a result of introduction of so called power exchange obligation (see description in above chapter and in Note 41.4 to the financial statements). Higher electricity purchase price is a result of higher market prices.

In 2011 total selling expenses of PGE S.A. amounted to PLN 17.4 million, i.e. were lower by PLN 3.5 million as compared to the previous year.

The general and administrative expenses of PGE S.A. in 2011 amounted to PLN 122.4 million and were higher by PLN 15.6 million compared with the previous. The growth of the general and administrative expenses by PLN 13 million was mainly caused by the change of allocation of expenses relating to the marketing, sponsoring, IT services and depreciation, in connection with the merger of PGE S.A. with PGE Electra S.A. Additionally, the general and administrative expenses was also affected by higher advisory expenses (by more than PLN 3.0 million) mainly relating to Non-core Assets Restructuring Program and creation of Shared Services Centre.

The growth of other operating expenses in 2011 by PLN 24.8 million was caused by increase of expensed regarding the provision for disputes with a foreign contractor as a result of realisation of commercial agreements (by PLN 36.1 million) due to change of EUR/PLN exchange rate. Moreover,



the increase of expenses was compensated by decrease in expenses relating to provision for contractor claims on transmission services by PLN 10.3 million.

The increase of financial expenses by PLN 13.5 million was mainly caused by higher costs of the issued bonds by PLN 33.7 million, higher expenses with regard to increased provision for interest form claims for the foreign contractor relating to cost of reservation of interconnectors capacities (by PLN 12.6 million). In addition, the increased expenses were partly compensated by lower expenses due to write-offs on receivables by PLN 27.1 million.

#### 3.2.2. Statement of financial position

Table. Assets

(in PLN thousand)	Jan-Dec 2011	Jan-Dec 2010	% change
Non-current assets	27,678,869.5	23,357,536.3	18.5%
Tangible fixed assets	216,271.7	232,309.9	-6.9%
Intangible assets	17,537.7	18,449.3	-4.9%
Loans and receivables	4,783,678.8	612,964.7	680.4%
Shares in subsidiaries	22,587,091.3	22,428,008.6	0.7%
Available for sale long-term financial assets	69,963.2	38,670.7	80.9%
Deferred tax	4,326.8	27,133.1	-84.1%
Current assets	5,353,188.7	8,530,118.7	-37.2%
Inventory	32,466.4	30,894.6	5.1%
Income tax receivables	-	4,130.6	-100.0%
Shares in subsidiaries	217,877.2	214,077.3	1.8%
Trade receivables	616,658.4	867,578.9	-28.9%
Other loans and receivables	3,331,624.4	4,770,065.0	-30.2%
Available for sale short-term financial assets	39,067.2	1,724,482.9	-97.7%
Other short-term assets	94,672.2	660,934.0	-85.7%
Cash and cash equivalents	1,020,822.9	257,955.4	295.7%
TOTAL ASSETS	33,032,058.2	31,887,655.0	3.6%

Assets of PGE S.A. as at December 31, 2011 and as at December 31, 2010 amounted to PLN 33,032.1 million and PLN 31,887.07 million, respectively. The growth of assets mainly resulted from: (i) increase of deposits and cash by PLN 2,863.9 million, (ii) decrease of available-for-sale financial assets, mainly connected with the sale of Polkomtel, by PLN (-)1,654.1 million (see Note 41 to the financial statements).

Bonds purchased as at the end of 2011 as compared to the end of 2010 grew by PLN 610.6 million. The Company had bonds issued by PGE GiEK SA, PGE Energia Odnawialna S.A., Autostrada Wielkopolska S.A. Detailed description of the financial instruments possessed by PGE S.A., including bonds in particular, is presented in Note 38 to the financial statements.



Table: Equity and liabilities

(in PLN thousand) Jan-Dec 20		Jan-Dec 2010	% change	
Equity	31,782,099.6	28,441,460.3	11.7%	
Share capital	18,697,837.3	18,697,837.3	0.0%	
Revaluation reserve	-777.0	-1,081.0	-28.1%	
Own shares	-229.0	-229.0	0.0%	
Reserve capital	8,553,142.6	6,727,589.2	27.1%	
Other capital reserves	49,779.3	49,779.3	0.0%	
Retained earnings	4,482,346.4	2,967,564.5	51.0%	
Long-term liabilities	18,784.0	21,410.6	-12.3%	
Provisions	18,784.0	21,410.6	-12.3%	
Short-term liabilities	1,231,174.6	3,424,784.1	-64.1%	
Trade liabilities	423,573.0	973,071.6	-56.5%	
Interest-bearing loans, borrowings and lease	-	2,011,131.6	-100.0%	
Other financial liabilities	4,480.7	25,040.5	-82.1%	
Other non-financial liabilities	45,016.8	36,123.2	24.6%	
Income tax liabilities	318,174.2	-	-	
Accruals	286.6	4,787.9	-94.0%	
Short-term provisions	439,643.3	374,629.3	17.4%	
TOTAL EQUITY AND LIABILITIES	33,032,058.2	31,887,655.0	3.6%	

As at December 31, 2011 and as at December 31, 2010 the total equity of PGE S.A. amounted to PLN 31,782.1 million and PLN 28,441.5 million, respectively, which constitutes 96.2% and 89.2% of the total equity and liabilities, respectively. The own shares are described in detail in chapter 1.4.

The increase of retained earnings by PLN 1,514.8 million and increase of reserve capital by PLN 1,825.6 million contributed to the increase of total equity.

Detailed description of the changes in share capital and in other capitals of PGE S.A. is presented in Note 23 to the financial statements.

Short-term liabilities decreased by PLN 2,193.6 million as compared to the previous year, in connection with decrease - by PLN 2.011,1 million of liabilities related to the interest bearing bank loans and credits and debt securities and with decrease of trade liabilities by PLN 549.5 million.

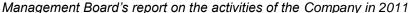
#### 3.2.3. Cash flow statement

Cash and cash equivalents as at December 31, 2011 amounted to PLN 1,018.2 million and were higher by PLN 759.8 million than at the end of the corresponding period of 2010.

Total net cash flows from operating activities for the 12-month period ended December 31, 2011 amounted to PLN (-) 50.9 million as compared to PLN 324.0 million for the 12-month period ended December 31, 2010.

The growth of gross profit from continued operations in the 12-month period ended December 31, 2011 by PLN 1,972.7 million as compared to the 12-month period ended December 31, 2010, mostly resulted from profit achieved on sale of Polkomtel and higher amount of dividends received. The negative cash flows from operating activities were mainly caused by repayment of Company's liabilities higher by more than PLN 374 million as compared to the previous year.

Positive net cash flow from investing activities for the reporting period ended December 31, 2011 amounted to PLN 4,120.2 million versus PLN (-) 3,547.2 million in 2010. The balance of cash flow from investing activities for the 12-month period of 2011 consisted mainly of dividends received in amount of PLN 3,386.9 million and cash flow relating to sale and purchase of financial assets in amount of PLN (+) 498.2 million.





Net cash flow from financial activities in 2011 amounted to PLN (-) 3,309.4 million, versus PLN 79.9 million of net cash flow from financial activities in 2010.

The above result for 2011 was affected mainly by repayment of current account credits incurred in 2010 in amount of PLN (-) 229.8 million, dividend payment in amount of PLN (-) 1,217.7 million and buyout of bonds issued by PGE in 2010 in amount of PLN (-) 1,781.3 million.

#### 3.3. Financial ratios

Table: Financial ratios

	Jan-Dec	Jan-Dec
	2011	2010
Return on sales ROS (in %)		
Net profit x 100% / net revenues	44.9%	24.9%
Return on equity ROE (in %)		
Net profit x 100% / (equity – net profit)	16.7%	11.4%
Debt ratio (in %)		
Liabilities x 100% / total equity and liabilities	3.8%	10.8%
Current ratio		
Current assets / short-term liabilities	4.3	2.5

#### 3.4. Publication of financial forecasts

In 2011 PGE S.A. did not publish forecasts of the Company's financial results for the year 2011.

### 4. Management of financial resources and financial liquidity

The Company held significant financial surpluses at the end of 2011. In 2011 PGE S.A. generated funds from sale of financial activities, funds received from the dividends from subsidiaries as well as from issues of bonds. PGE S.A. allocated generated funds for financing of investments and refinancing of loans in companies from the Group by purchasing bonds issued by these companies, for arranging its ownership structure and for payment dividend to the shareholders from the profit for 2010.

Table: Indebtedness

(in PLN thousand)	Jan-Dec 2011	Jan-Dec 2010	% change
Bank loans	-	229,805.2	-
Debt securities	-	1,781,326.4	-
Indebtedness	-	2,011,131.6	-
Cash	1,020,822.9	257,955.4	295.7%

The results achieved by PGE together with unused credit limits, secure the funds sufficient for financing of operating activities of PGE.

#### 4.1. Rating

On August 4, 2011 Fitch Ratings affirmed the PGE's Issuer Default Rating ("IDR") at BBB+ with stable outlook and changed PGE's senior unsecured rating to BBB+, as a result of implementation of new methodology.

The change of senior unsecured rating to BBB+ from A- is connected with the implementation of new, more restrictive methodology of utilities assessment, introduced by Fitch Ratings, according to which the issuer of instruments may obtain rating by 1 notch higher that its IDR, when around or more than 50% of its cash flows come from regulated activities.

On December 16, 2011 Moody's Investors Service affirmed the PGE's issuer rating at A3 with stable outlook.

Such ratings reflect the positive assessment of low credit risk connected with investments in debt securities of PGE S.A.

# PGE

#### 4.2. Credit agreements, loans, and bond issuance programme

As at December 31, 2011 the Company did not have outstanding liabilities from credits and loans. The Company had four current account credit agreements, in total amount of PLN 800 million. Agreements were concluded in 2010 for 3 years from the signing dates.

Table: Specification of current account credit agreements

Bank	Type of credit	Amount (in PLN thousand)	Reference rate
Bank Handlowy w Warszawie S.A.	current account	200,000	WIBOR 1M + margin
Nordea Bank Polska S.A.	current account	200,000	WIBOR 1M + margin
Bank Pekao S.A.	current account	200,000	WIBOR 1M + margin
Bank Societe Generale S.A. Oddział w Polsce	current account	200,000	WIBOR 1M + margin

In 2011, PGE Polska Grupa Energetyczna S.A. granted following advances.

Table: Advances granted by PGE S.A.

						Interest	
		Agreement				rate	
Company	Counterparty	date	<b>Expiry date</b>	Amount	Currency	type	Interest rate
PGE S.A.	PGE Systemy S.A.	2011-12-22	2014-12-22	4,000,000	PLN	fixed	Fixed, based on market
PGE S.A.	PGE Inwest sp. z o.o.	2011-06-30*	2012-06-30	2,266,747.4	PLN	fixed	terms

<sup>\*</sup> On July 5, 2011 the additional agreement was signed to the Advance Agreement of December 14, 2010 with PGE Inwest sp. z o.o. The additional agreement came into force on June 30, 2011- according to its provisions - and increased the amount of the advance - in relation to the amount resulting from the initial Advance Agreement - by the value of capitalised interests and prolongs the Advance Agreement till June 30, 2012.

As at December 31, 2011 the Company did not have any debt related to bonds.

During 2011 PGE Polska Grupa Energetyczna S.A. had possibility to issue bonds under 3 programs: program for the market purchasers of up to PLN 10 billion, program directed to investors on Polish capital market of up to PLN 5 billion and program directed to the entities from PGE Group of up to PLN 5 billion (see Note 38 to the financial statements).

#### 4.3. Guarantees

Guarantees granted by PGE Group companies are presented in Note 30 to the financial statements.

#### 4.4. Significant off-balance sheet items

Significant off-balance sheet items are described in Note 30 to the financial statements.

#### 4.5. Evaluation of investment capacities

On-going and future investments are and will be financed from funds obtained from the issue of bonds, funds generated by the core activity of the PGE Group, from external financing, and funds obtained from disposal of non-core assets. Financial results achieved by the PGE Group and debt level in 2011 confirm that the Group owns sufficient resources to achieve its investment goals, including capital investments

#### 5. Financial and market risk management

In their business activity, PGE and Group companies become parties to various types of agreements and financial contracts subject to non-financial risks.

In ordinary business activity, PGE's and Group companies activities, financial results and cash flows are exposed to various types of financial and market risks, including interest rate risk, foreign currency risk, price risk, credit risk, and liquidity risk. Each risk could have a negative impact on business activities, financial standing and performance of operations.

Interest rate risk – PGE and Group companies finance their operating and investing activities partially from debts bearing floating interest rates or investments in financial assets bearing floating or fixed



interest rates. The companies are exposed to interest rate risk connected with deposits, cash, investments in bonds issued by Autostrada Wielkopolska S.A., and liabilities resulting from loans received and bonds issued.

The Group identifies interest rate risk connected with reference rates of WIBOR, EURIBOR and LIBOR.

**Liquidity risk** – PGE and Group companies run active cash investment policy. This means that they monitor their financial surplus, forecast future cash flows and carry out their investment strategy on the basis thereof.

PGE Group companies are individually responsible for their current liquidity, which is mainly based on current account credits. The Group has implemented a central financing process. PGE S.A. issues bonds, which are acquired, without limitation, by entities with financial surplus. Funds from the issue are then used to acquire bonds issued by those of PGE Group companies that indicate need for external sources of financing.

PGE Group companies monitor its liquidity periodically by analysing cash flows from operating activities and maturities of both investments and financial assets.

**Credit risk** – risk related to potential credit defaults such as client's insolvency, incomplete repayment, and significant delay in the repayment of debt or other departures from the contract terms.

Transactions that may involve credit risk for the Group include short term investments (deposits, participation units in investment funds and bonds) and trade receivables.

A superior goal of credit risk management is to accept and control credit risk at a defined level which directly results from major business goals for trading of electricity and related products.

The Group has Credit Risk Management Policy, which is used in management of credit risk mainly by using the following mechanisms: the evaluation of customers' financial standing and the setting up credit limits; requiring credit collaterals from customers with lower financial standing; covenants for credit risk and standardisation of credit collaterals; system of current monitoring of payments and early debt collection system; cooperation with business intelligence agencies and debt collection companies.

**Foreign currency risk** - Currency risk is connected with the sale of finished products and the purchase of materials and incurring financial liabilities in foreign currencies.

The PGE and Group companies are mainly exposed to currency risk connected with foreign exchange rates of EUR/PLN, USD/PLN, CHF/PLN and SEK/PLN. Major sources of exposure to currency risks are as follows: capital expenditures denominated or indexed in foreign currencies, loans and advances of Group companies denominated in foreign currencies, the purchase or sale of electricity under export contracts expressed in foreign currencies, purchase of electricity denominated in foreign currencies and electricity purchase for which part of the price is indexed to the exchange rates, fees on the purchase of transmission services expressed or indexed in foreign currencies, the purchase or sale of  $CO_2$  emission allowances denominated or indexed to the exchange rates, expenses connected with the current exploitation of production assets denominated or indexed to the exchange rates, capital investments (deposits) denominated in foreign currencies.

**Price risk** - because of their business activity, PGE is exposed to the volatility of cash flows and financial results in the domestic currency due to changes in prices of electricity, CO<sub>2</sub> emission allowances and energy certificates of origin.

Managing price-related risks on the Polish market is quite difficult with no long-term price indices and no instruments suitable for hedging transactions, which is particularly important in a long-time perspective

### 6. Risks and threats of the PGE and PGE Capital Group

The activity of major PGE Capital Group companies, as well as other entities operating in the electrical and power sector, is exposed to a number of both external risk and threats connected with market, regulatory and legal environment, as well as internal risks and threats accompanying their operations.

Key risks and threats, to which the PGE and Capital Group's activities are exposed, are described below.



# 6.1. Risk factors connected with market environment and general macroeconomic situation in Poland and in the world

#### 6.1.1. Risk connected with macroeconomic situation in Poland and in the world

The operations of PGE and PGE Group are affected mainly by macroeconomic factors related to Polish economy, such as interest rates, PLN exchange rate, inflation rate, unemployment rate, Polish GDP, changes in directions of the economic and tax policy of the state, and also volatility of prices of electricity, fuel, CO<sub>2</sub> emission rights, and availability of materials used for production of electric power and heat. Other than factors associated with Polish economy, our operations are also affected by macroeconomic conditions in other countries, particularly other Member States of the European Union. Any deterioration of the general economic conditions in Poland or in the world may considerably and negatively impact the operations, performance or financial standing of the Group.

#### 6.1.2. Risk relating to an increase in competition (right to choose an energy supplier)

Given the on-going development of the retail market, increasing activity of energy sellers and growing number of customers that change the energy supplier, the PGE Group is exposed to the risk of losing its existing customers in the retail market and the risk of decreasing margin on sale to the existing customers. It is, however, necessary to point out that market development is also an opportunity for the retail sales segment of the PGE Group to acquire new customers from outside the historic operating area of the Retail Sales companies of the PGE Group and increase both sales volume and profit.

#### 6.1.3. Risk of a decrease in demand for electricity and heat

The PGE and PGE Capital Group's income is substantially dependant on the consumption of power and heat by the end users. In a long run, power consumption is expected to grow. However, there is no guarantee that such a growth will occur and that the rate of growth will achieve an assumed level. Demand for electricity may decline, in particular, as a result of: (i) economic slowdown, (ii) possible reduction of power consumption level by recipients of low economic standing, (iii) development of new energy saving technologies, (iv) weather conditions. Decreasing growth rate of demand for electricity and limited access to interconnectors limiting opportunities for exporting electricity produced by the Company and Group companies may have a significant adverse impact on the activity and financial results of Group companies.

### 6.2. Risk factors connected with regulatory and legal environment

#### 6.2.1. Political risk

The activity of the PGE and PGE Group in key operating areas, i.e. lignite mining, generation, distribution and sale of electricity and heat, is subject to legislation, government regulation and government policy adopted by Polish authorities and agencies, authorities of the European Communities and the European Union, and other states. Changes in such legislation, regulations and/or policies may be influenced by political factors, which in turn may affect business activity of the Group including, inter alia, the regulation of electricity prices, heat prices and distribution services for off takers, in particular households.

# 6.2.2. Risk of changes in law and other regulations relating to PGE's and Group's activities, as well as changes in interpretation or application thereof

The PGE and Group's activity is subject to numerous Polish and European laws and regulations (including treaties, orders, directives, decisions of the European Commission, and decisions of the European Tribunal of Justice) and international law (treaties, other international agreements).

The provisions of the laws, regulations, decisions, positions, opinions and actions of relevant authorities important for PGE and the Group companies' activities are subject to changes. In particular, the Energy Law was repeatedly amended, and some of the amendments introduced significant changes with respect to core business areas. Types, directions and scopes of such amendments may have an unpredictable impact on the activities of PGE and Group companies.

Moreover, environment protection regulations become more strict, and adjustment to these changes may be connected with the additional significant expenditures. Non-compliance with regard to environment protection requirements may lead to PGE Group responsibility, including financial sanctions or periodical or even permanent suspension of exploitation of particular installations.



The Group's activity is also significantly dependent on decisions, positions, opinions and other actions of Polish authorities, authorities of the European Communities and the European Union, and authorities of other states, and although certain decisions, positions, opinions and other actions of such authorities may not take the form of laws, but must be, in practice, applied by PGE and the Group companies. In particular, in the energy sector, an authority regulating the Polish fuel and energy market is the President of the Energy Regulatory Office, who is competent, for example, to grant and withdraw concessions based on which we run our activity, and approve (to a defined extent) and control the application of electricity and heat tariffs in terms of their compliance with the provisions of the Energy Law, including the analysis and verification of costs applied by power companies as reasonable to calculate prices and rates under tariffs. Therefore there is a risk that the tariffs subject to approval by the President of the Energy Regulatory Office, are not approved or are approved with delay or are approved in different form than applied for. Additionally, for the violation of obligations set forth in the Energy Law, the President of the Energy Regulatory Office may impose pecuniary fines of up to 15% of income earned by the entity subject to the fine (PGE S.A. or a Group company) in a previous tax year and, and if the fine is related to the licensed activity, the fine may amount up to 15% of income earned on the licensed activity by the fined entity in the previous fiscal year.

#### 6.2.3. Risk relating to projected law on renewable energy sources

In December 2011, the Ministry of Economy sent the draft Law on renewable energy sources for public consultation. If the proposed document will come into force in current shape (initial date was set for July 1, 2012), it will have a significant impact on the profitability of planned, as well as existing, renewable installations in PGE Group.

The given draft Law particularly modifies the current support system within mechanism of certificates of origin in such way that it fixes different minimal guaranteed financial support for each technology. The draft assumes introduction of so called support adjustment ratios. They differentiate the allocation of green certificates depending on type of generation source (so far each 1 MWh of renewable energy generated 1 green certificate). Value of the adjustment ratios is to be announced in a decree. Initial proposals of the ratios are presented in documents sent for public consultations. They show that lower support is projected for the technologies which are currently generating the most renewable energy (co-combustion, wind farms and older, amortised hydroelectric power plants). The new regulations assume that the adjustment ratio will amount to 70% for biomass co-combustion, 75% for the energy from onshore wind farms, 95% for the typical biomass boilers and 105% for the hydroelectric power plants with capacity more than 20 MW. The renewable installation older than 15 years will lose their rights for certificates.

The key change is also lack of provision relating to obligation to buy renewable energy and cancellation of the guarantee for the renewable energy sale price, what may be significant for less stable sources like wind plants – sales outside of peak periods at night may translate into lower income.

In light of the projected changes, in case of PGE Group the biggest decline in income/profit will appear as a result of loss of support (green certificates) for the hydroelectric power plants older than 15 years. Material negative impact is also expected as a result of introduction of adjustment ratios for wind and biomass co-combustion.

#### 6.2.4. Risk relating to the requirement for licenses

The core activity of PGE and Group companies is subject to a number of licenses, including licenses for the electricity and heat generation, the distribution of electricity and heat, the electricity trading, the heat trading, the fuel gas trading, as well as for the lignite mining. In order to continue business activity, the Group needs to maintain and extend existing licenses. Any withdrawal or limitation of licenses or the imposition of additional conditions may cause that PGE and Group companies will not be able to run their activities, their activities will be significantly limited or substantially influenced otherwise.

#### 6.2.5. Risk resulting from the potential violation of antitrust regulations

Distribution company of the PGE Group is a natural monopolist in the area of electricity distribution services. In addition the PGE Group is the main electricity producer in Poland (approximately 40% share in the electricity generation market) and is one of the biggest electricity sellers in Poland. Given its monopolist or dominant position in relevant markets, the PGE Group is subject to limitations in the form of a ban on overusing its dominant position based on antitrust regulations of the Polish law and the law of the European Union. In the case of any violation thereof, antitrust authorities (the President



of the Office for Consumer and Competition Protection, European Commission) may order to take up defined actions or enforce sanctions in the form of financial penalties.

# 6.2.6. Risk connected with regulations obligating the Company to ensure the sufficient number of certificates of origin

PGE Group companies active in electricity trading must obtain and present for redemption to the President of the Energy Regulatory Office with certificates of origin for electricity coming from renewable sources (green certificates). Alternatively, such companies may pay a substitute fee. In the case an obligation to obtain and present for redemption to the President of the Energy Regulatory Office with certificates of origin of energy from renewable sources is not fulfilled or a substitute fee is not paid, a company may be charged with a financial penalty. Similar rules apply to energy produced in the cogeneration (yellow, red and violet certificates).

The green certificates system, supporting the development of the renewable energy, was introduced in Poland in 2005 in connection with the necessary implementation of provisions of the "green" Directive no. 2001/77/WE. The certificates of origin for cogeneration was introduced two years later, this time in connection with the implementation of so called CHP Directive (no. 2004/8/WE) promoting the production of electricity in cogeneration with heat. Current support system guarantees the effectiveness of green and violet certificates for few years ahead, while effectiveness of yellow and red certificates is guaranteed till the end of 2012, then the cogeneration support system, based on these certificates, expires. The works on amendments to the Energy Law, that are currently carried out, assume the extension of the support period for energy produced in cogeneration, however there is uncertainty with regard to settlement methods, and is unknown yet how long will be the period when amended rules of the support system will be valid.

Additionally, prices of certificates of origin are determined by current regulations, decisions of regulatory or other authorities, including in particular those relating to the definition of relevant substitute fees. Therefore, income earned by PGE Group companies from the sale of certificates of origin of energy produced thereby depends on administrative decision and legal regulations.

#### 6.2.7. Risk connected with the programme of CO<sub>2</sub> emissions reduction

The electricity and heat generation at power plants and CHP plants fuelled with fossil fuels is connected with relatively high CO<sub>2</sub> emissions. Therefore, any regulations on the reduction of emission of CO<sub>2</sub> to the environment, including regulations coming within the so called power and climate package of the European Union, will have a significant impact on the Group's activity. In particular limited number of free CO<sub>2</sub> emission allowances under NAP II for 2008-2012 as compared to NAP I for 2005-2007 meant that CO2 emissions outside the scope of free allowances allocated to Polish installations under NAP required the purchase of EUA emission allowances or CER or ERU units, the prices of which fluctuate. In addition, current low quotations of allowances may pose a threat to the free allocations for the next NAP. Too low prices do not guarantee the achievement of the assumptions of the existing system i.e. the promotion of pro-ecological investments. In order to remedy the system, the European Commission may stimulate the prices by limiting the supply of free allowances. The Polish derogation request for NAP III was submitted to the European Commission at the end of September 2011. The commission has 6 months for the approval or rejection of the request. However this period may be extended by time necessary for examination of compliance of the request with the EU law (inter alia if the derogation does not violate the competition principles). As a result the deadline of March 30, 2012 may not be kept and the final decision on allocation of free emission rights for Poland may not be known until autumn 2012.

The EU has recently announced that in NAP III it plans to withdraw 1,400 million of allowances form the EU emission rights trading system due to their expected excess in the next settlement period. Currently it is not known what will be the needs and what will be the impact of the economic slowdown on the amount of emissions. As a result of economic slowdown, part of the EU enterprises reduced their production and postponed their development plans, what hinders the estimation of the emission rights needed for the balancing of the system. There is threat that newly commissioned generating units from PGE Group will not receive the assumed amount of free allowances or that the actually received amount will be lower than earlier assumptions.

Resolutions, which will be taken in 2012, likely will decide what derogations Poland will obtain with regard to free CO<sub>2</sub> emission allowances for generators for 2013-2020. Moreover on the European forum there's a strong lobby postulating the rise of EU's CO<sub>2</sub> reduction target from 20% to 30% till 2020, however it does not seem that this voting will close the discussion on that matter (for example in light of the current prices of CO<sub>2</sub> emission allowances). Additionally, according to the assumptions of



the third settlement period, from 2020 free CO<sub>2</sub> emission allowances will not be granted. The above issues may lead to significant growth of electricity prices, what could result in decline of electricity demand and negatively affect the financial situation of PGE and the Group.

# 6.2.8. Risk of restrictions on emissions of substances other than CO<sub>2</sub> to the environment and the enforcement of more restrictive BAT standards

The activity of Group companies, including in particular the electricity and heat generation, is connected with the emission of not only  $CO_2$ , but  $NO_x$ ,  $SO_2$ , dusts and other substances, to the environment. The systems that require an integrated permit, i.e. systems that, due to their type and scale of operation, may materially pollute some component parts or the environment as a whole, must comply with the best available techniques requirements (Best Available Techniques, "BAT"), and that involves making significant investment expenditures.

Directive of European Parliament and Council of Europe no 2010/75/UE of November 24, 2010 on industrial emissions (integrated prevention of pollution and its control), called IED, introduces more strict requirements with regard to limits of pollution emissions with reference to previously binding (inter alia, LCP directive). IED Directive must be implemented to the domestic laws by January 7, 2013. IED Directive introduces increased role of the BAT reference documents (so called BREFs). More restrictive emission standards may force PGE Group to make substantial expenses to adapt to new requirements. Therefore, there is a risk that certain of our equipment or installations will not be adjusted to applicable requirements by the imposed deadline, which may reduce electricity output.

### 6.3. Risk factors connected with the operating activity of PGE and the PGE Capital Group

# 6.3.1. Risk of disruption of fuel supplies to power plants, CHP plants and heat plants of PGE Group

The generation of electricity and heat by Group power plants, CHP plants and heat plants depends on fuel supplies, including lignite (in particular to PGE GiEK S.A. Branch Elektrownia Bełchatów and PGE GiEK S.A. Branch Elektrownia Turów), hard coal (in particular to PGE Elektrownia Opole S.A. and PGE GiEK S.A. Branch Zespół Elektrowni Dolna Odra), and gas. There is a risk of disruptions in fuel supplies to Group's generating units, mainly for technical reasons (breakdown), natural reasons (calamities, difficult weather conditions), social reasons (strikes), economic and political reasons (limited supply of fuel or transport services and imposing unfavourable conditions of supply and transport) and other reasons. Any break or limitation in fuel supplies may cause a break or significant limitation in electricity or heat generation.

#### 6.3.2. Risk connected with weather conditions

Weather conditions influence technical and economic conditions of energy and heat generation and distribution and create seasonable demand for energy and heat. Such factors may cause limitations to energy generation, mainly as a result of water in natural and artificial basins that is used for cooling the generating units getting too hot or too low, as well as limitations to transmission capacities of the electrical and power system. In addition, bad weather conditions, including in particular the force of wind in the case of wind farms and water surface in the case of water power plants, have a significant impact on electricity production from renewable sources. While, large rains cause problems with the dehydration of opencast lignite mines. Extreme weather conditions break lines or damage electrical and power devices very often, which results in breaks of or limitations to power supply. It must be added that all the above phenomena are mostly unpredictable and in consequence may cause lowering of PGE Group income and claims by the electricity and heat off-takers for compensations or for discounts. Removal of damages in the electro energy grid is also connected with additional expenses relating to reconstruction of the damaged elements.

#### 6.3.3. Risk relating to obtaining debt financing

A part of activities of PGE and the Group companies is financed from external sources (bank loans, bonds, etc.). PGE S.A. and Group companies are parties to many financial agreements of the complex legal structure. It is possible that in future it will be difficult to obtain new finance at an amount and terms desired by the Group. This may be caused by still unstable situation in the financial and capital markets in Poland and abroad, poor general economic situation in Poland and abroad, or other reasons that are unpredictable now. Such circumstances may negatively affect the terms of financing, in particular may lead to the growth of costs of such financing (higher interest rates, commissions, etc.). Higher costs of financing may affect the results of PGE and Group companies.



#### 6.3.4. Risk associated with a downgrade or withdrawal of the rating of PGE

PGE S.A. has received positive evaluations from rating agencies confirming its high reliability connected with investment in its debt securities. Nonetheless, rating agencies may at any time downgrade or inform PGE S.A. of their intention to downgrade the rating. The rating agencies may also completely withdraw their ratings which may have the same consequences as a downgrade in PGE's ratings. Any decrease in PGE's rating may increase the costs of external financing, limit access to capital markets and adversely affect the capacity of PGE Group companies to sell their products or contract economic transaction, especially long-term ones. This may in turn decrease the liquidity of PGE S.A. and Group companies and adversely affect the operating results and financial condition of PGE Group (see p. 4.1).

# 6.3.5. Risk associated with the decisions of the President of the Energy Regulatory Office regarding the implementation of LTC Act

PGE S.A. and certain Group generators ware parties to LTC. The termination of LTC set forth in the LTC Act is a precedential programme of this type in Poland. The provisions of the LTC Act defining, in particular, terms for the calculation, payment and adjustments of funds to cover stranded costs, calculation and payment of such funds to generators coming within capital groups (including PGE Capital Group), tax consequences of LTC termination and fund payment, as well as other issues, are complicated and there is no defined practice for their application in Poland. Producers that terminated LTC and are authorised to receive funds to cover stranded costs, including PGE Group generation companies, are exposed to an obligation to return funds received in the case of the negative (annual or final) correction of stranded costs.

Up till now, the decisions on determining the annual adjustment of stranded costs and the annual adjustment of costs generated in gas-fuelled units were issued the President of the Energy Regulatory Office three times. The first decisions were issued on July 31, 2009 and were related to the settlement of year 2008, which was the first, not full year of execution of LTC Act. The further decisions were issued in dates determined by the LTC Act.

The aggregate value of stranded costs and the annual adjustment of costs generated in gas-fuelled units for years 2008-2010 for the entitled generators from PGE Group, resulting from the decisions of the President of the Energy Regulatory Office, amounts to PLN (-) 941.1 million. The Management Board of PGE, as well as the Management Boards of the generators from PGE Group, that are subject to LTC compensations scheme, disagree with the decisions of the ERO President and the appeals were filed to the District Court in Warsaw, Court of Competition and Consumer Protection ("CCCP") Legal proceedings are on a different stage of advancement. In previous years CCCP announced judgments with an allowance of the appeal by generators. Judgements were not valid and the ERO President appealed against these decisions.

In February and March 2012 Court of Appeal announced three different verdicts regarding the annual adjustment for the year 2008 for Branch Elektrociepłownia Rzeszów, Branch Elektrociepłownia Lublin – Wrotków and Branch ZEDO.

On February 2, 2012 the Court of Appeal in Warsaw announced a judgments regarding the settlement of value of annual adjustment of the stranded costs for 2008 for PGE GiEK S.A. Branch Elektrociepłownia Rzeszów and dismissed the appeal of the President of the Energy Regulatory Office against a judgement as a groundless and changed the ERO's decisions in accordance with the compan's request. The claim value was PLN 14.6 million. The judgement is final and binding, however the ERO President is entitled to appeal to the Supreme Court.

On March 7, 2012, in a similar case, the Court of Appeal in Warsaw allowed the appeal of the ERO President against a judgement of the CCCP regarding the settlement of value of annual adjustment of the stranded costs for 2008 for Lublin-Wrotków CHP and changed the CCCP judgement by dismissing the appeal of the generator. The claim value was PLN 126.7 million. The judgement is final and binding, however PGE GiEK S.A. is entitled to file a cassation appeal with the Supreme Court.

On March 12, 2012, in a similar case, the Court of Appeal in Warsaw repealed the verdict of the CCCP in the case regarding the settlement of value of annual adjustment of the LTC compensations for 2008 for ZEDO and remitted the case for re-examination by the CCCP. The claim value in the ZEDO case for 2008 is PLN 42.4 million (the details of the on-going proceedings are presented in Note 30 to the financial statements).



#### 6.3.6. Risk of transfer prices

The Company and its subsidiaries have concluded, and continue to conclude, many transactions with the other PGE Group members. These transactions specifically relate to the sale of fuels, electricity, emission allowances, certificates of origin and certain services. Even though the Company and the Group companies carefully follow the arm's length principle in dealings with related parties, and even though they are now implementing unified standards regarding the compiling of documentation and procedures in this regard, we cannot preclude potential disputes with the tax authorities in this regard.

#### 6.3.7. Risk relating to court, arbitration and administrative proceedings

PGE S.A. and other PGE Group companies are parties to court, arbitration or administrative proceedings that are important for the Group's activity. The Group takes up actions aiming at the settlement of such cases to our benefit, but there is a risk that they will be resolved unfavourably for Group companies. There is also a risk that in future other proceedings will be initiated against PGE S.A. and other PGE Group companies, which will be resolved unfavourably for us, which may have an adverse impact on the Group's activity and financial results.

Risks connected with court, arbitration and administrative proceedings that are essential for the Group's activity are described in Note 30 to the financial statements.

Over 100 company and inter-company trade unions are present in the PGE S.A. and PGE Group companies and approximately 27 thousand employees of the Group are members. Pursuant to the current provisions of law, trade unions influence the legislative process. They are also able to exert pressure on employers in a number of ways, including in the form of collective labour disputes. PGE Group companies are parties to a number of corporate and sectoral collective bargaining agreements. Furthermore, management boards of many Group companies have entered into social agreements with trade unions which confer considerable power upon employees and trade unions. The necessity to consult or co-ordinate certain actions with the trade unions may delay, or even render impossible, such actions and may lead to collective disputes, involving strikes or other labour protests. Furthermore, should any significant redundancy program be required in the PGE Group in the future, the obligation to make high severance payments to employees may delay or limit our ability to carry out such redundancy program or may increase its cost.

### 7. Other significant events of the reporting period and subsequent events

Other significant events of the reporting period and the significant event having impact on the activities of PGE and PGE Group, that occurred after the end of the reporting period until the date of approval of the financial statements, were described in detail below (additionally see Note 41 to the financial statements).

#### 7.1. Establishment of PGE Dom Maklerski S.A.

On February 1, 2012 PGE Polska Grupa Energetyczna S.A. established PGE Dom Maklerski S.A. with the registered office in Warsaw and is a 100% shareholder. Until the date of this report, the company has not been registered in the National Court Register.

#### 7.2. Activities related to nuclear energy

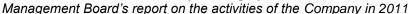
Determination of site localization for the nuclear power plant

The first stage of works, i.e. "Search and assessment of localization – determination of 3 localisations for environmental and site characterization" was completed in November 2011. The information on three localization chosen for further research was published (alphabetically):

- Choczewo (Choczewo municipality, Wejherowo district, Pomorze voivodship),
- Gąski (Mielno municipality, Koszalin district, Western Pomorze voivodship),
- Żarnowiec (Krokowa municipality, Puck district, Pomorze voivodship).

The necessary legal actions have been taken in order to begin environmental and site characterisation for the above localisations.

Simultaneously, as a part of communication campaign, in December 2011 the representatives of PGE Energia Jądrowa S.A. and PGE EJ1 sp z o.o. ("PGE EJ1") participated in meetings with the representatives of the local authorities and communities in area of Mielno, Choczewa and Krokowa municipalities.





#### Tender for performer of environmental and site characterisation

Conducting a site characterisation of area intended for a nuclear power plant requires a specialist knowledge, experience, equipment and keeping strict requirements with regard to safety, quality and auditability of conducted works and their results. Within the public contract awards conducted in course of negotiations with announcement (according to Public Procurement Law ), the initial bids were submitted by all performers from the "short list":

- Enercon Services Inc.;
- Consortium: Tractebel Engineering S.A., POYRY Finland Oy, Scott Wilson Polska sp. z o.o.;
- Consortium: WorleyParsons Nuclear Services JSC, WorleyParsons International Inc., WorleyParsons Group Inc.

According to the approved course of proceeding, the meetings were held in October and November 2011. As a result of the meetings the main elements of the offers and the subject matter of the proceeding were explained and precisely defined. In December 2011 the representatives of potential contractors participated in visits organised by PGE EJ1 in the area of three potential localisations, which will be subject to environmental and site characterisation, in order to get acquainted with the specific characteristics of each localisation.

#### Selection of Owner's Engineer

Owner's Engineer will be an integrated part of the Investor's (PGE EJ1) organisation, providing support on every stage of project's realization. Owner's Engineer is to act as a entity PGE EJ1 in realization of Investor's duties towards the technology provider/ general contractor and other contractors of key works.

Within the contract awards conducted in course of negotiations with announcement (according to Public Procurement Law ) for Owner's Engineer, three contractors has been put on the "short list":

- Consortium: Scott Wilson Polska sp. z o.o. and Tractebel Engineering S.A.;
- Exelon Generation Company, LLC;
- AMEC Nuclear UK Ltd.

Finalisation of the tender and selection of Owner's Engineer is planned for the first half of 2012.

On October 28, 2011 the District Court in Warsaw brought back consortium Mott MacDonald Limited and AF – Colenco Ltd. (UK/Switzerland) to proceeding. The consortium was earlier rejected as a result of the verdict of National Chamber of Appeal, issued on the ground of appeal submitted by Electricite de France.

According to the approved course of proceedings, invitations to submit initial bids were sent to four qualified contractors.

#### Selection of technology

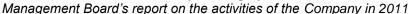
In the fourth quarter of 2011 further works on tender documentation concerning selection of the technology provider and general contractor were conducted. Publication of the announcement and formal opening of the tender (in course of negotiations with announcement) is planned for 2012.

#### Participation in legislative works

In 2011 PGE EJ S.A. and PGE EJ 1 sp. z o.o. participated in public and inter-ministerial consultations of drafts of implementing decrees to the Nuclear Act. It is expected that first drafts of key decrees will be approved by the Ministerial Council Committee in 2012.

#### **Project financing**

A research was carried out with regard to the requirements for potential technology providers concerning potential capital engagement and arrangement of financing. Within the analyses, workshops with external advisers and meetings with leading suppliers/contractors were conducted in order to collect necessary information to work out optimal level of their engagement in project financing. Additionally, analysis was undertaken regarding activities of export credit agencies (ECA) and possibilities of acquiring financing through ECA. Tender proceeding for financial adviser of the project was also launched. KPMG was selected as financial adviser in December 2011.





#### Creation of competences and development of resources

The works relating to organisational processes and procedures for HR management are carried out in order to prepare competences and create human capital for the nuclear project. In addition, the obligatory trainings for all employees with regard to nuclear technology basis and nuclear safety – in order to raise qualifications - are being prepared for implementation. Apart from the agreement with the Gdańsk Technical University, the cooperation agreement on training of future staff and creation of potential in nuclear energy area was also concluded with the Mechanical Faculty of Energy and Aviation of the Warsaw Technical University. The next postgraduate studies on Nuclear Energy were launched at the Warsaw Technical University. The works on the cooperation with the Mining and Metallurgic Academy are on-going.

#### Information campaign

The contract for preparing and conducting a first stage of information campaign dedicated to nuclear energy was signed in August 2011. Decision about launching and financing by PGE Energia Jądrowa S.A. and PGE EJ1 sp. z o.o. of the first stage of communication activities directed to a wide group of recipients was caused by increasing negative attitude to nuclear energy (as a result of failure in Fukushima power plant, among others). Prepared program entitled "Nuclear Awareness" (Polish "Świadomie o atomie") was inaugurated on October 13, 2011. On this stage, basic communication tools are being built (website, expert's reports), educational and informational activities are being conducted - their purpose is to explain myths and distortions concerning nuclear energy.

Simultaneously, public contract awards for "Preparation and realization of communication and promotional activities regarding project of construction of the first nuclear power plant in Poland for 2012-2013", i.e. for another stage of the communication of the project, was prepared and announced.

On November 25, 2011 the short list of potential localisation of nuclear power plants was publicly announces. The nuclear companies began communication operations directed to the local communities. Directly after the announcement, the informational meetings were held with the authorities of Mielno municipality and residents of Gąski and Sarbinowo. The meetings with the residents of Choczewo and Krokowa municipalities took place on December 6-7, 2011. WDuring these meetings the inwestor presented complex information on planned investment, answered the questions and declared full willingness to present additional information, clarifications or analysed on next, systematically organised meetings.

#### Safety

The works on preparation of the text of the cooperation agreement with the Internal Security Agency (ABW) with regard to safety issues were conducted in the second half of 2011. The proper agreement was signed in October 2011. Moreover, the works on preparation of terms of reference in the scope of integrated architecture of the information safety management, including certification according to ISO 27001 and business continuity procedures.

### 7.3. Appointment of the President and Vice-President of the Management Board

On March 1, 2012 the Supervisory Board adopted a resolution on appointment of:

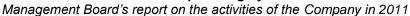
- Mr. Krzysztof Kilian to the Management Board of the eighth term as from March 5, 2012 and entrusting him the duties of President of the Management Board/Chief Executive Officer;
- Ms. Bogusława Matuszewska to the Management Board of the eighth term as from March 5, 2012 and entrusting her the duties of Vice-President of the Management Board.

#### 8. Development perspectives for the Company and PGE Group

### 8.1. Factors important for the development of the PGE and PGE Group

In the opinion of the Company Management Board, the following factors will influence the Company and the Group's results within at least next year:

- demand for electricity and heat;
- electricity prices on wholesale market;
- prices of property rights;
- availability and prices of fuels used in generation of electricity and heat, in particular prices of hard coal, fuel gas and oil;





- availability and costs of CO<sub>2</sub> emission rights;
- availability of cross-border transmission capacities;
- the tariff process for 2013, including in particular costs recognised by the President of the Energy Regulatory Office as reasonable and the amount of reasonable return on equity, as well as tariff approval date;
- decisions of the ERO President related to realisation of LTC Act;
- amendments to the Energy Law and others acts;
- court's ruling on the disputes between the President of the Energy Regulatory Office and generators from the PGE Group entitled to receive compensations under LTC Act with regard to the annual adjustments of the stranded costs for 2008 and annual adjustments of the stranded costs and annual adjustments of costs generated in gas-fuelled units for 2009 and 2010;
- possible different decision in law, tax and other contingent liabilities disputes, presented in Note 30 to the financial statements;
- verdict of the Court of Competition and Consumer Protection in case of PGE's appeal against the decision on the President of the Office of the Competition and Consumer Protection with regard to the purchase of shares of ENERGA S.A.;
- planned sale of Exatel S.A. shares;
- changes in Group macroeconomic factors, including in particular interest rates and exchange rates, values of which affects evaluation of assets and liabilities shown by the Group.

#### 8.2. Realisation of PGE Capital Group's strategy in 2011

The primary goal of the PGE and PGE Group was to increase value of the Company by profitably satisfying customer demand for electricity and heat. The strategy has been built around four main courses of action:

- domestic and foreign growth;
- development of an integrated company;
- efficiency improvement;
- improvement of competitiveness and regulatory environment.

The following activities were executed under the strategy in 2011: a new 858 MW unit in Bełchatów power plant was commissioned, efficiency improvement programs were launched in all business segments, establishing of shared services centres has begun and the sale of non-core assets has been continued.

According to the updated PGE Group strategy for 2012-2035, creating economic value for shareholders remains a main strategic objective of the company. PGE will continue its operations in existing business segments i.e. electricity generation form conventional and renewable sources, lignite mining, retail sale and distribution of electricity to the final customers, generation and sale of heat, electricity wholesale trading on the domestic market and construction of the nuclear power plants. Given the strong market position of PGE Group in current business segments, the company will seek the opportunities for development also on new markets, though, inter alia, development of activities on foreign markets mainly in renewables segment, co-generation and electricity, heat and gas distribution, as well as through development of wholesale trading of electricity, gas and CO<sub>2</sub> emission rights in Poland and internationally, and development of activities on domestic heat market.

In 2012 the Group will continue the Group's key investment projects:

- construction of 2 new coal-fired 900 MW units in Opole power plant;
- preparation for construction of new lignite-fired 460 MW unit in Turów power plant;
- preparation program for construction of steam-gas units at Elektrownia Pomorzany (240MW),
   Elektrociepłownia Gorzów (135MW), Zespół Elektrociepłowni Bydgoszcz (240MW) and
   Elektrociepłownia Puławy (600 840MW);
- preparation for construction of nuclear power plant;
- program for construction of on-shore wind farms;



- preparation for construction of off-shore wind farms on the Baltic Sea;
- examination of possibilities of commitment into the extraction of unconventional gas.

According to the business model of the Group, PGE S.A. will perform activities securing the financing of the key investments projects described above.

### 9. Entity authorised to audit of financial statements

An entity authorised to audit stand-alone and consolidated financial statements of PGE S.A. is KPMG Audyt Sp. z o.o. The financial statement audit agreement was signed on November 15, 2010 for period of four years and covers the audit of stand-alone and consolidated financial statements for 2010-2013, as well as reviews of interim half-year consolidated financial statements prepared for the periods ended June 30 in years 2011-2014. Costs incurred by PGE related to the services rendered by KPMG Audyt Sp. z o.o. in years 2010-2011 are presented in the table below

Table: Fee payable to an entity authorised to audit of financial statements

PLN thousand	2011	2010
Fee of KPMG Audyt Sp. z o.o., including:	296.6	327.8
Audit and reviews of the financial statements	296.6	327.8

### 10. Statement on implementation of Corporate Governance

This Statement on implementation of corporate governance in PGE Polska Grupa Energetyczna S.A. in 2011 was prepared on the basis of art. 91 section 5 point 4 of the Regulation of the Minister of Finance dated February 19, 2009 on current and periodic information published by issuers of securities and on conditions under which such information may be recognized as being equivalent to information required by the regulations of law of a state which is not a member state (Dziennik Ustaw of 2009, no. 33, item 259 as amended) and the resolution of the Management Board of the Warsaw Stock Exchange no. 718/2009 of December 16, 2009.

# 10.1. Corporate governance principles which the Company was obliged to follow in 2011

In 2011 PGE Polska Grupa Energetyczna S.A. ("Company", "PGE S.A.") was obliged to follow the corporate governance principles described in "Best Practices of WSE Listed Companies" (further: Best Practices), adopted with the Resolution of the Board of the Warsaw Stock Exchange ("WSE") no. 12/1170/2007 on July 4, 2007 and amended on May 19, 2010 by the Resolution of the Board of the WSE no. 17/1249/2010, that came into force on July 1, 2010, and later amended by the Resolution of the Board of the WSE no. 15/1282/2011 of August 31, 2011 and by the Resolution of the Board of the WSE no. 20/1287/2011 of October 19, 2011, which both came into force on January 1, 2012. Management Board passed a resolution approving Best Practices for application in the Company.

The Management Board of the Company acts with due diligence to observe all the principles of Best Practices. However, not all recommendations prescribed by the Best Practices may be followed, which is beyond the Company's control.

For the full text of the Best Practices, see the official corporate governance website of the Warsaw Stock Exchange: <a href="www.corp-gov.gpw.pl">www.corp-gov.gpw.pl</a>.

#### 10.2. Information on exceptions in application of the corporate governance principles

In 2011 the Company applied the corporate governance principles with the exception of principle no. 5 included in 'Recommendations for Best Practice for Listed Companies' described in point 1 of the Best Practices.

This principle constitutes that "A company should have a remuneration policy and rules of defining the policy. The remuneration policy should in particular determine the form, structure, and level of remuneration of members of supervisory and management bodies. Commission Recommendation of December 14, 2004 fostering an appropriate regime for the remuneration of directors of listed companies (2004/913/EC) and Commission Recommendation of April 30, 2009 complementing that Recommendation (2009/385/EC) should apply in defining the remuneration policy for members of supervisory and management bodies of the company" Incomplete application of the aforementioned recommendation is related to provisions of the Act dated March 3, 2000 on remuneration of managers of certain legal entities (Dziennik Ustaw, 2000, no. 26 item 306) which describes the maximum remuneration of the members of the Company's authorities. Given the application of the said Act, the



Supervisory Board and the General Meeting of Shareholders of the Company have limited options to change the remuneration of the members of the Management Board and Supervisory Board at the level which corresponds to the scope of responsibilities resulting from the functions performed in the authorities, the size of the Company and its economic results

So far, the Company has not worked out a remuneration policy and rules of defining the policy. With regard to the members of the Supervisory Board, the provisions of the of the Act on remuneration of managers of certain legal entities are applied, limiting the Supervisory Board members remuneration to one average salary in the enterprises sector, without payments from the profit in the fourth quarter of the previous year, that is announced by the President of the Polish Statistical Office. In relation to the Management Board members the given Act does not apply as they perform the services for the Company on the ground of the agreements for rendering of the management services (members of the Management Board purchase, at their own expense, the liability insurance with regard to the managing of the Company).

# 10.3. Description of the basic properties of internal control systems and risk management systems used in the Company during preparation of the financial statements and consolidated financial statements

The Company applies the following mechanisms of internal control and risk management during preparation of the financial statements: internal procedures which regulate the process, management mechanisms for information system used for financial recording and reporting with protection mechanisms, principles of supervision over preparation of financial statements, principles of verification and evaluation of reports, internal audit, corporate risk management and other elements of control

Basic regulations applicable to preparation of financial statements include: International Financial Reporting Standards ("IFRS") approved by the European Union, IFRS-compliant accounting policy of the PGE Capital Group, the Accounting Act of September 29, 1994 (as amended) (in the areas not regulated by IFRS), the procedure of closing accounting books in PGE Capital Group, and requirements for preparing financial statements and consolidated financial statements imposed by the Warsaw Stock Exchange. IFRS-compliant accounting policy of the PGE Capital Group is binding for the companies using IFRS for preparation of their statutory financial statements and at preparation of the IFRS-compliant reporting packages for the consolidation.

Before every reporting period the companies subject to consolidation receive detailed guidelines with regard to method and closing date of the accounting books, preparation and submitting the reporting packages and template updated for a given period. The aforementioned regulations and guidelines ensure unification of the accounting principles in the PGE Group and method of the preparation of the reporting packages by the companies subject to consolidation. In addition, in the financial reporting area, PGE S.A. and the companies subject to consolidation follow operational procedures/instructions on the accounting document control and recording and procedures of preparing tax documentation when entering into transactions with related entities.

The Company keeps accounting books in the integrated information system. The system ensures division of competencies, coherent entries in the books and control between the general ledger and subsidiary ledgers. The system can be modified to ensure adequacy of the technical solutions to the changing accounting principles and legal standards. The system includes documentation for the end user section and the technical section. The system documentation undergoes regular verification and update. The Company has implemented organisational and system-wide solutions to ensure that the system is properly used and protected, and that the access to data and hardware is secured. The access to financial and accounting system records and financial reporting records is restricted with relevant rights granted to authorised employees as required for their actions and responsibilities. The accounting books in companies subject to consolidation are kept in autonomous information systems. For the consolidation purposes, these companies prepare reporting packages, which are transferred, verified and processed in the system's consolidation module. Regardless of the control mechanisms built into the information systems, management control mechanisms are implemented into the process of preparing financial statements in PGE S.A. and companies subject to consolidation. Such mechanisms include separation of responsibilities, verification of correctness of data received, authorisation by the superior, independent arrangements, etc.

Director of the Accounting Department of the Company is responsible for supervision over the preparation of stand-alone and consolidated financial statements. Chief bookkeepers of the particular



companies are responsible for preparation of the reporting packages under consolidation. These packages are then authorised by the Management Boards of the companies.

Statutory auditors perform an independent assessment of reliability and correct preparation of the financial statements of PGE S.A. and financial statements of companies subject to consolidation. Two auditing companies were appointed to audit 2011 financial statements of key companies in the PGE Group. Their duties include review of the half-year financial statements and initial and essential audit of the annual statements. The PGE Group has implemented a multi-stage process of approving financial statements with the participation of Supervisory Boards. Stand-alone and consolidated financial statements of PGE S.A. are evaluated by the Supervisory Board. The Audit Committee operates within the Supervisory Board and is responsible, among others, for reviewing interim and annual financial statements of the Company. Stand-alone financial statements of the companies subject to consolidation are evaluated by the Supervisory Boards of such companies. The financial statements are approved by the General Meetings of the companies.

The Company has implemented internal audit to perform an independent and objective evaluation of the risk management and internal control systems. The internal audit operates on the basis of the internal audit regulations based on the international standards of professional internal audit practices. The audit performs scheduled and ad hoc auditing tasks both in the parent companies and companies within the Group. The audit plans are developed on the basis of risk analyses. Audit results are reported to the Management Board of PGE S.A.

The PGE Group has implemented the corporate risk management process. Risk management is aimed at providing information about threats of failure to achieve business goals, reducing adverse effects of such threats and undertaking preventive or recovery steps. PGE Group risks relating to various operating segments are identified and evaluated; then preventive steps are undertaken. Risk owners are responsible for managing identified risks.

As part of the controlling activities, periodical management reporting is evaluated for reasonable information, in particular in the context of analysis of deviations from assumptions in the financial plans.

#### 10.4. Shareholders with a significant stake

According to the company's knowledge, as at December 31, 2011, the sole shareholder with a significant stake was the State Treasury with 1,295,637,952 shares accounting for 69.29% of the share capital of the Company, which entitle the State Treasury to 1,295,637,952 votes, accounting for 69.29% of the total number of votes at the General Meeting (according to the notification received from the State Treasury, about which the Company informed in the current report no. 78/2010 dated December 22, 2010).

At the same time, the Management Board of PGE informs that on March 1, 2012, it received a notification from the Minister of the State Treasury about a change in the number of shares held by the State Treasury in the Company. On February 29, 2012, the State Treasury, after the accelerated book building, sold 131,000,000 ordinary shares, representing 7.01% of the Company's share capital.

prior to the Sale, the State Treasury held 1,288,124,546 shares of the Company, representing 68.89% of the Company's share capital and entitling to 1,288,124,546 votes at general meeting of the Company, representing 68.89% of the total number of votes at general meeting of the Company.

Following the Sale, the State Treasury holds 1,157,124,546 shares of the Company, representing 61.89% of the Company's share capital and entitling to 1,157,124,546 votes at general meeting of the Company, constituting 61.89% of the total number of votes.

#### 10.5. Shareholders with special control powers

Company shares are ordinary, bearer shares listed at the regulated market of the Warsaw Stock Exchange. Company shares are not privileged.

Despite the fact that the Company shares are not privileged, the Statutes provides for special powers for the State Treasury as long as it is the shareholder of the Company. In accordance with statutory provisions, the State Treasury may demand in writing that the Management Board convene the General Meeting, demand that certain matters be placed on the agenda, submit draft resolutions pertaining to matters placed on the agenda of the General Meeting or matters which may be placed on the agenda, and obtain copies of announcements printed in the Monitor Sądowy i Gospodarczy - Official Gazette Publishing Office.



In accordance with the Statutes of the Company, the State Treasury is authorised to appoint one member of the Supervisory Board by means of a written statement submitted to the Company at the General Meeting or outside the General Meeting, through the Management Board, where the State Treasury may exercise this power regardless of the voting right when appointing other members of the Supervisory Board.

On the ground of the Statutes, the State Treasury holds special right with regard to selection of the Supervisory Board members. Selection of half of members of the Supervisory Board, including Chairperson of the Supervisory Board, appointed by the General Meeting shall be elected from among persons indicated by the State Treasury. This State Treasury's right is valid until its stake in the Company falls below 20%.

#### 10.6. Limitations regarding exercise of the voting rights in shares

Until June 29, 2011 there were no limitations regarding exercise of the voting rights in shares of the Company.

On June 29, 2011 the General Meeting adopted the changes to the Company Statutes, introducing modifications regarding the limitations regarding exercise of the voting rights in shares. The voting right of shareholders shall be limited in such manner that at the General Meeting, none of them may exercise more than 10% of the total number of votes existing in the Company as at the date of holding the General Meeting, subject to the provision that for the purposes of determining the obligations of entities acquiring considerable blocks of shares as provided for in the Act on public offerings, conditions for introducing financial instruments to an organised trading system and public companies of July 29, 2005, such limitation of the voting right shall be regarded as non-existent.

The above limitation does not apply to the State Treasury and shareholders acting with the State Treasury on the basis of agreements concerning the joint exercise of the voting right related to shares.

In addition, for the purposes of limiting the voting right, votes belonging to shareholders between whom there exists a relationship of domination or dependence (Shareholders Group) shall be cumulated; in the event that the cumulated number of votes exceeds 10% (ten per cent) of the total number of votes in the Company, it shall be subject to reduction.

The cumulation of votes shall consist in the summing of the number of votes remaining at the disposal of shareholders belonging to a Shareholders Group.

The reduction of votes shall consist in decreasing the total number of votes in the Company to which shareholders belonging to a Shareholders Group are entitled at the General Meeting to the threshold of 10% (ten per cent) of the total number of votes in the Company.

The cumulation and reduction of votes together with the detailed description of the shareholders between whom there exists a relationship of domination or dependence are governed by the principles included in the Company's Statutes.

Moreover, each shareholder who intends to participate in the General Meeting, directly or by proxy, shall be obliged, without a separate call, to notify the Management Board or the Chairperson of the General Meeting of the fact that he holds, directly or indirectly more than 10% (ten per cent) of the total number of votes in the Company. A person who has failed to comply or has complied improperly with that obligation to provide information may exercise the voting right exclusively from one share until the remedy of such failure to; the exercise of the voting right from the other shares by such person shall be ineffective.

Irrespective of the above provision, in order to establish a basis for the cumulation and reduction of votes, a shareholder, the Management Board, the Supervisory Board and the particular members of these bodies may demand that a shareholder provide information whether he is a person having the status of a dominant or dependent entity with respect to another shareholder. The right referred to in the preceding sentence shall also cover the right to demand that a shareholder disclose the number of votes that such shareholder holds independently or together with other shareholders.

Resolutions of the General Meeting concerning the preferential status of shares or a merger of the Company by way of a transfer of all its assets to another company or a merger by way of an establishment or another company, a dissolution of the Company (including in consequence of a transfer of the Company's registered office or major enterprise abroad), its liquidation, transformation or decrease of the share capital by way of redemption of a part of shares without its simultaneous increase shall require a majority of 90% of all votes cast.



At the time when the share of the Company's share capital held by the State Treasury falls below 5% the limitation of the above voting right shall expire.

#### 10.7. Limitations regarding the transfer of ownership of the Company's securities

There are no limitations regarding the transfer of ownership of the Company's securities, that the Company is aware of.

#### 10.8. Amendments to the Company's Statutes

In accordance with provisions of the Code of Commercial Companies, any amendments to the Company's Statutes require a resolution to be passed by the General Meeting and an entry to the register of entrepreneurs. A resolution on amendments to the Company's Statutes is made with a majority of three fourth votes. The General Meeting of the Company may authorise the Supervisory Board to agree on the uniform text of the amended Company's Statutes or introduce other editing changes as specified in the resolution of the General Meeting. Amendments to the Company's Statutes shall be valid from the day an entry is made to the register of entrepreneurs.

# 10.9. Activities and powers of the General Meeting, shareholder rights and exercise of such rights

Activities of the General Meeting are described in the Code of Commercial Companies and the Company's Statutes. The additional issues related to the activities of the General Meeting are regulated by the Rules of the General Meeting approved on March 30, 2010 by the Extraordinary General Meeting.

The Company's Statutes and the Rules of the General Meeting are available on the PGE's website at <a href="https://www.pgesa.pl">www.pgesa.pl</a>.

#### a) Convening and cancelling the General Meeting.

The General Meeting is convened in circumstances described in the Code of Commercial Companies and the Company's Statutes. The detailed method of convening and cancelling the General Meeting is defined in the Rules of the General Meeting

The General Meeting of Shareholders is held as an ordinary or extraordinary meeting and is generally convened by the Management Board. The Supervisory Board may convene ordinary General Meeting if the Management Board fails to convene the Meeting on the date specified in the Code of Commercial Companies and the Statutes. The Supervisory Board may convene an extraordinary General Meeting at any time if advisable.

Shareholder or Shareholders representing at least half of the share capital or at least half of total votes in the Company may convene the extraordinary General Meeting. The Shareholder or Shareholders shall appoint the chairman of that General Meeting.

The Management Board shall convene the General Meeting on its own initiative, at the written demand of the Supervisory Board or demand of the shareholder or shareholders representing at least one twentieth of the share capital or at the written demand of the State Treasury as long as the State Treasury remains a shareholder of the Company. The shareholder or shareholders representing at least one twentieth of the share capital submit the demand for convening the General Meeting to the Management Board in writing or by e-mail.

The General Meeting should be convened within two weeks of the demand by the Supervisory Board, shareholder or the State Treasury. If the General Meeting is not convened within two weeks of the demand, the registry court may authorise the shareholder or shareholders making such a demand to convene the Extraordinary General Meeting and appoints the Chairman of this General Meeting.

The Ordinary General Meeting of Shareholders should take place no later than within six months of the end of the financial year. The shareholder or shareholders representing at least one twentieth of the share capital may demand that certain matters be placed on the agenda of the next General Meeting. The demand should be presented to the Management Board no later than twenty one days before the proposed date of the meeting. The demand should include a justification or draft resolution on the proposed matter of the agenda. The demand may be submitted in writing or by e-mail. If the demand is made after the date referred to in art. 401 § 1 of the Code of Commercial Companies (i.e. twenty one days), then it is treated as a request to convene the extraordinary General Meeting

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The Management Board shall immediately, however no later than eighteen days before the scheduled date of the General Meeting, announce changes to the agenda, in the manner appropriate for convening of the General Meeting.

Before the date of the General Meeting, the shareholder or shareholders representing at least one twentieth of the share capital may present the Company in writing or by e-mail with draft resolutions on the matters introduced to the agenda of the General Meeting or matters to be introduced to the agenda. The Company shall immediately announce the draft resolutions on its website.

The General Meeting takes place at the Company's registered office.

The General Meeting of Shareholders is convened by an announcement made on the Company's website and in the manner prescribed for provision of current information pursuant to provisions of the Act dated July 29, 2005 on public offering, conditions governing the introduction of financial Instruments to organised trading, and public companies (Dziennik Ustaw of 2009, no. 185, item 1439).

Materials issued to shareholders in connection with the General Meeting, in particular draft resolutions proposed for voting by the General Meeting and other essential materials are provided by the Company in the time sufficient to evaluate such materials, on the corporate website of the Company at <a href="https://www.pgesa.pl">www.pgesa.pl</a>.

Cancelling of the General Meeting or changing the date of the Meeting supervenes through announcement on the company's website. The Company makes efforts to ensure that cancelling of the General Meeting or changing the date of the Meeting creates the least negative results for the Company and the shareholders.

Cancelling of the General Meeting is possible only on the petitioners' permission or when holding of the meeting faces extraordinary obstacles or is nonrepresentational.

Cancelling of the General Meeting and changing the date of the Meeting shall occur promptly after occurrence of rationale justifying the cancelling or change of date, but not later than seven days before the date of the General Meeting, except when it is not possible or excessively difficult under the given circumstances, then the cancelling or change of date may occur at any time before the General Meeting date.

#### b) Competencies of the General Meeting of the Company.

Within its basic competencies, the General Meeting:

- reviews and approves the report of the Management Board on the activities of the Company, financial statements and the consolidated financial statements for the past financial year,
- grants approval of fulfilment of duties by the Members of the Supervisory Board and Members of the Management Board,
- makes a decision on the distribution of profit or covering the loss.
- appoints and recalls Members of the Supervisory Board and determines rules of remuneration for the Members of the Supervisory Board,
- agrees on the acquisition and lease of the undertaking or its organised part and placing a limited material right thereon,
- enters into the credit, loan, suretyship or similar agreement with a member of the Management Board, Supervisory Board, proxy, liquidator or in the name of any of such persons,
- increases and reduces the share capital of the Company,
- issues convertible bonds or preferential bonds, issues subscription warrants,
- makes decisions regarding claims for repair of damage caused during founding of the company, management or supervision over the company,
- merges, transforms and divides the Company,
- redeems shares,
- amends the Statutes and changes the subject of activities of the Company,
- dissolves and winds up the Company.

The sale and purchase of real property, perpetual usufruct or share in real properties does not require a resolution of the General Meeting .



The General Meeting of Shareholders may vote on resolutions pertaining only to matters included on the detailed agenda, subject to art. 404 of the Code of Commercial Companies.

#### c) Participation in the General Meeting of the Company.

The right to participate in the General Meeting is available only to persons who are shareholders of the Company sixteen days before the date of the General Meeting (date of registration of participation in the General Meeting). Lienors and users, who have the voting right, may participate in the General Meeting, if they are registered in the stockholders' ledger as at the date of registration of participation in the General Meeting.

A shareholder may participate in the General Meeting provided that the shareholder presents a personal certificate confirming the right to participate in the General Meeting issued by the entity which keeps the securities account.

A shareholder participates in the General Meeting and exercises the right to vote in person or through the Proxy. Proxy to participate in the General Meeting and exercise the right to vote must be granted in writing or in electronic form. Proxy granted in electronic form should be sent to the e-mail address of the Company stated in the announcement on the General Meeting. From the date the General Meeting is convened, the Company provides a form with a specimen of proxy in electronic form on its website. The Proxy of a shareholder exercises all the rights of the shareholder unless proxy provides otherwise. The Proxy may grant further proxies unless text of the proxy stipulates otherwise. One Proxy may represent more than one shareholder. In such a case, the Proxy may vote differently with the shares of each shareholder. If the shareholder has shares recorded in more than one securities account, the shareholder may appoint a Proxy to exercise rights in shares recorded in each account.

Members of the Management Board and the Supervisory Board may participate in the General Meeting.

Members of the Supervisory Board and the Management Board provide explanations and information pertaining to the Company to participants of the General Meeting, within the scope of their competencies and the scope necessary to decide on matters discussed by the General Meeting.

During the General Meeting, each shareholder may propose draft resolutions regarding matters entered on the agenda.

#### d) Voting at the General Meeting of the Company.

Resolutions of the General Meeting are passed with the absolute majority of votes, subject to other provisions of the Code of Commercial Companies and the Company's Statutes. The absolute majority is understood as more votes in favour of than votes against or abstaining.

One Company share carries the right to one vote at the General Meeting of Shareholders.

The shareholders may participate and exercise the right to vote at the General Meeting of Shareholders in person or through their plenipotentiaries.

A shareholder may cast different votes for each of his/her shares.

Subject to governing provisions of the law and of the Statutes, the voting shall be open. A secret voting is administered during appointments and motions for recalling or prosecuting members of Company's authorities or liquidators, and during voting on personal matters. A secret voting should be also administered when requested by at least one of the shareholders present or represented at the General Meeting. The General Meeting may pass a resolution to override secret voting for matters pertaining to founding of a commission appointed by the General Meeting.

# 10.10. Members and activities of the Company's management and supervisory bodies and the Company's committees

Activities of the Management Board and the Supervisory Board are regulated by the provisions of the Code of Commercial Companies, the Company's Statutes, the Rules of the Management Board and the Rules of the Supervisory Board. Activities of such authorities of PGE Polska Grupa Energetyczna S.A. are also subject to the corporate governance principles established by the Warsaw Stock Exchange. The Company's Statutes and the Rules of the Management Board and Rules of the Supervisory Board are available on the PGE's website at: www.pgesa.pl.



#### A. Management Board

#### a) Members of the Management Board.

In 2011, the Management Board of the Company consisted of:

Name and surname of the Member of the Management Board	Position
Tomasz Zadroga	President of the Management Board until December 14, 2011
Paweł Skowroński	Vice-President of the Management Board responsible for Operations since March 17, 2011; Acting CEO from December 15, 2011 until March 4, 2012
Wojciech Ostrowski	Vice-President of the Management Board responsible for Finance since March 17, 2011
Marek Szostek	Vice-President of the Management Board responsible for Trading from June 29, 2011 until December 14, 2011; Vice-President of the Management Board responsible for Development until June 28, 2011
Piotr Szymanek	Vice-President of the Management Board responsible for Corporate Affairs
Wojciech Topolnicki	Vice-President of the Management Board responsible for Finance until January 5, 2011
Marek Trawiński	Vice-President of the Management Board responsible for Operations until March 16, 2011

Till July 1, 2011 the Management Board acted as the Board of the seventh term. On July 2, 2011 the eighth term of the Management Board has begun.

On March 1, 2012 the Supervisory Board adopted a resolution on appointment of Mr. Krzysztof Kilian as the President of the Management Board/Chief Executive Officer and Ms. Bogusława Matuszewska as the Vice-President of the Management Board. In connection with the above the following persons were the members of the Management Board as at the date of the publication of this report:

- Krzysztof Kilian President of the Management Board.
- Bogusława Matuszewska Vice-President of the Management Board,
- Wojciech Ostrowski Vice-President of the Management Board,
- Paweł Skowroński Vice-President of the Management Board,
- Piotr Szymanek Vice-President of the Management Board.

#### b) Rules of appointing and recalling the management staff

The Management Board consists of two to seven members: the President and other Members acting as Vice-Presidents. Members of the Management Board are appointed for a joint term of office of three years.

The Management Board or individual members of the Management Board are appointed and recalled by the Supervisory Board. In addition, each Member of the Management Board may be recalled or suspended by the General Meeting or, for major reasons, suspended by the Supervisory Board. A resolution of the Supervisory Board on the suspension of a Member of the Management Board must include a justification. The Supervisory Board may delegate members of the Supervisory Board to perform activities of the Members of the Management Board on a temporary basis. A Member of the Management Board submits his/her resignation in writing to the Supervisory Board at the address of the registered office of the Company.

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#### c) Competencies of the Management Board.

The Management Board administers affairs of the Company and represents the Company in all court and out-of-court affairs. The Management Board deals with all the matters related to managing the affairs of the Company, not reserved by the law or Statutes for the General Meeting or the Supervisory Board.

Co-operation of two Members of the Management Board or one member of the Management Board with a proxy is required to make statements on behalf of the Company. Statements made to the Company and letters served the Company may be performed by one Member of the Management Board or a proxy.

Members of the Management Board are authorised and obliged to manage the affairs of the Company jointly. Each Member of the Management Board may manage the affairs which fall within the scope of ordinary activities of the Management Board, without a prior resolution of the Management Board, within the agreed division of responsibilities unless any Member of the Management Board objects. Resolutions of the Management Board must be made for all the affairs which fall beyond the scope of ordinary activities of the Company. If there are equal votes at the meeting of the Management Board, the President of the Management Board has the decisive vote.

In accordance with the Statutes, resolutions of the Management Board are required in particular for:

- purchase (taking up) or administration over the following assets: (a) real properties, perpetual usufruct or shares in real properties; (b) assets other than real property worth more than €400,000; (c) shares, stocks or other titles of participation in companies;
- encumbering eligible assets as listed above with a limited material right for the amount (sum of the collateral) in excess of €400,000;
- entering into agreements other than these mentioned above or incurring liabilities other than
  these mentioned above in the amount exceeding €400,000, excluding agreements or liabilities
  related to trade transactions concerning electricity, related products or related rights as well as
  trade transactions concerning the purchase and sale of fuels,
- granting of guaranties and suretyship by the Company;
- approving the rules of the Management Board;
- approving the organisational rules of the Company's undertaking;
- establishment and liquidation of branches;
- entering into contracts not related to the subject of activities of the Company specified in the Statutes;
- making donations and release from debt;
- appointment of proxies;
- approval of annual and long-term financial plans of the Company;
- approval of the Company's development strategy;
- deciding on the method of exercising the right to vote at the general meetings of companies in which the Company holds shares or stocks;
- matters referred by the Management Board to the Supervisory Board for review, and matters not reserved for the Board's competencies.

The Statutes does not provide for detailed regulations which authorise Members of the Management Board to decide on the issue or redemption of shares.

#### d) Activities and organisation of work of the Management Board.

The Management Board manages Company's affairs in a transparent and effective manner based on and within the limits of the governing provisions of the law, including the Code of Commercial Companies, provisions of the Company's Statutes, Rules of the Management Board and other internal regulations governing in the Company.

The works of the Management Board are headed by the President of the Management Board. The Management Board makes decisions in the form of resolutions passed at the meetings. The Management Board meets when required, not less often than once a week. Meetings of the Management Board are convened by the President of the Management Board on his/her own initiative or on the motion of a Member of the Management Board, stating the agenda. The notification of the meeting date is distributed to the members of the Management Board at least two working days before



the planned date of the meeting. In reasonable circumstances, the meeting may be convened one day prior to the scheduled meeting. When the President of the Management Board is absent, meetings of the Management Board are convened by the appointed member of the Management Board. Meetings of the Management Board are presided by the President of the Management Board or another member of the Management Board. The agenda can be changed if all members of the Management Board are present at the meeting and all the members agree to such a change.

Minutes are taken for each meeting of the Management Board and signed by the members of the Management Board present at the meeting. The minutes are stored in the Book of Minutes.

Resolutions of the Management Board are passed with an absolute majority of votes in an open voting. A secret voting is administered for personnel matters and when requested by a member of the Management Board. All members of the Management Board must be properly notified of the scheduled meeting and at least half of the members of the Management Board must be present for the resolutions to be valid. A resolution on appointment of proxies requires an unanimous decision of all members of the Management Board. A member of the Management Board voting against a resolution may present an opposing opinion with a justification. Resolutions may be made in writing or using means of direct remote communications

The Rules of the Management Board divide competencies of members of the Management Board regarding the ordinary management to operating areas in which individual members of the Management Board perform the leading role. For the functions performed, each member of the Management Board is assigned appropriate scope of responsibilities for the Company's affairs.

#### **B.** Supervisory Board

#### a) Members of the Supervisory Board

In 2011 the Supervisory Board consisted of:

Name and surname of the member of the Supervisory Board	Position
Marcin Zieliński	Chairman of the Supervisory Board
Maciej Bałtowski	Vice-Chairman of the Supervisory Board
Jacek Barylski	Supervisory Board Member
Małgorzata Dec	Supervisory Board Member
Czesław Grzesiak	Supervisory Board Member
Grzegorz Krystek	Supervisory Board Member
Katarzyna Prus	Secretary of the Supervisory Board
Zbigniew Szmuniewski	Supervisory Board Member
Krzysztof Żuk	Supervisory Board Member

#### b) Rules of appointing and recalling of the supervisory personnel

Until June 29, 2011 the following rules were binding with regard to appointment and recall of the members of the Supervisory Board of the Company:

The Supervisory Board consists of five to nine members appointed and recalled by the General Meeting. In addition, the State Treasury is authorised to appoint and recall one member of the Supervisory Board by means of a written statement presented to the Company at the General Meeting of Shareholders or outside the General Meeting, through the Management Board, where the State Treasury exercises this right regardless of the right to vote on appointing other members of the Supervisory Board.



In accordance with provisions of the Statutes, the Supervisory Board should comprise at least one person appointed by the General Meeting out of persons which meet the criteria of independence as specified by the corporate governance principles approved by the Warsaw Stock Exchange. Candidates for the position of a member of the Supervisory Board submit a statement regarding their independence.

If the State Treasury fails to make the appointment or the General Meeting fails to appoint aforementioned members of the Supervisory Board, or if such persons are not members of the Supervisory Board, the Supervisory Board may pass binding resolutions nonetheless.

The Chairman of the Supervisory Board is appointed by the General Meeting. The Supervisory Board appoints the Vice-Chairman and Secretary out of its members.

Members of the Supervisory Board are appointed for a joint term of office of three years. The mandate of a member of the Supervisory Board expires at the latest on the day of the General Meeting which approves the financial statements for the past complete financial year during which the member of the Supervisory Board performed his/her function and in other cases as provided for by the Code of Commercial Companies. A member of the Supervisory Board may be recalled by the General Meeting at any time, except the member of the Supervisory Board appointed by the State Treasury, which may be recalled by the State Treasury only.

On June 29, 2011 the General Meeting adopted the changes to the Company Statutes, introducing modifications regarding the appointment and recalling of the members of the Supervisory Board of the Company.

According to the valid Statutes, Members of the Supervisory Board are appointed for a joint term of office of three years. The Supervisory Board consists of five to nine members appointed and recalled by the General Meeting. The number of members of the Supervisory Board shall always be an odd number. The Supervisory Board elected by way of group voting shall consist of five members. The number of members of the Supervisory Board shall be determined by the General Meeting in a separate resolution. Member of the Supervisory Board may be appointed and dismissed by the General Meeting at all Times, with the exception of the Supervisory Board member appointed by the State Treasury by way of a written declaration submitted to the Management Board. Moreover, a half of members of the Supervisory Board (except the Supervisory Board member mentioned in the previous sentence), including Chairperson of the Supervisory Board, shall be elected from among persons identified by the State Treasury, until its stake in the share capital falls below 20%. At the time when this right of the State Treasury expires, another shareholder with the highest stake in the Company's share capital acquires that right, provided that he holds at least 20% in the Company's share capital.

The State Treasury is entitled to appoint and dismiss one Supervisory Board member by way of a written declaration submitted to the Management Board. Such appointment or dismissal shall become effective as at the time of a relevant declaration to the Management Board and shall not require a resolution of the General Meeting. This right of the State Treasury shall expire at the time when the State Treasury ceases to be a shareholder in the Company. According to the provisions of the Statutes, the Supervisory Board shall include at least one person appointed by the General Meeting from among persons meeting the criteria of independence specified in the principles of corporate governance adopted by the Board of the WSE. Proposing a candidate for this position a shareholder nominating such candidate shall be obliged to submit to the minutes of the General Meeting such candidate's written declaration confirming his/her independence.

The State Treasury's failure to appoint one member of the Supervisory Board or the General Meeting's failure to elect members of the Management Board meeting the criteria of independence or the absence of such persons in the composition of the Supervisory Board shall not prevent the Supervisory Board from adopting valid resolutions.

At the same time, if the entitled shareholder fails to exercise the right to appoint one member of the Supervisory Board by way of a written declaration submitted to the Management Board, the Supervisory Board may act in the composition appointed by the General Meeting.

According to the provisions of the Statutes in the event that, in consequence of the expiry of a mandate of a member of the Supervisory Board, the number of members of the Supervisory Board falls below the minimum specified in the Statutes, the Management Board shall convene the General Meeting immediately in order to supplement the composition of the Supervisory Board. In the event of the expiry of a mandate of at least one member of the Supervisory Board elected by way of group



voting, the State Treasury shall recover its individual right to appoint one Supervisory Board member by way of a written declaration.

#### c) Activities and organisation of the Supervisory Board.

The operating procedure of the Supervisory Board is described in the Statutes of the Company and in the Rules of the Supervisory Board of PGE Polska Grupa Energetyczna S.A.

The Supervisory Board performs its obligations collectively, however, it may delegate individual members for temporary and independent performance of certain supervisory activities. The Supervisory Board meets as required, not less often than once every two months.

The first meeting of the Supervisory Board of the new term of office is convened by the chairman of the General Meeting during which the Board was appointed, before the General Meeting concludes the session. The meeting date cannot occur more than two weeks after the date of the General Meeting. If the meeting is not convened as described above, the first meeting of the Supervisory Board shall be convened by the Management Board within four weeks of the date of the General Meeting.

Meetings of the Supervisory Board are convened by the Chairman of the Supervisory Board or the Vice-Chairman in the absence of the Chairman. The meeting of the Supervisory Board is convened by sending out a written invitation to all members of the Supervisory Board at least seven days before the schedule date of the meeting. This period of seven days may be shortened to two days for major reasons. The Meeting of the Supervisory Board may be also convened on demand of each Member of the Supervisory Board or the motion of the Management Board (the person filing the motion proposes the agenda). Then the meeting should be convened within two weeks. If the Chairman of the Supervisory Board fails to convene the meeting within that period, the person filing the motion may convene the meeting on his/her own, stating the date, place and proposed agenda. The agenda may be changed if all members of the Supervisory Board are present at the meeting and no one objects to the change.

The Supervisory Board passes resolutions if at least half of the members of the Supervisory Board are present at the meeting and all the members have been invited. The Supervisory Board passes resolutions in an open voting. A secret voting is administered when requested by a member of the Supervisory Board, and during voting on personal matters. Resolutions of the Supervisory Board may be made in writing or using means of direct remote communications. The latter cannot be used for resolutions on the appointment or recalling of the Vice-Chairman and Secretary of the Supervisory Board, and appointment, recalling or suspending a Member of the Management Board. Resolutions of the Supervisory Board are passed with an absolute majority of votes. If there are equal votes at the meeting of the Supervisory Board, the Chairman of the Supervisory Board has the decisive vote.

Members of the Management Board and other persons in an advisory capacity, invited by the Chairman or Vice-Chairman of the Supervisory Board, may participate in the meeting of the Supervisory Board.

In order to perform its duties, the Supervisory Board may require the Management Board to provide information on all material issues pertaining to activities of the Company and risks related to such activities.

The Supervisory Board prepares a report on its activities. The report is submitted to the General Meeting of Shareholders.

#### d) Competencies of the Supervisory Board.

The Supervisory Board maintains a continuous supervision over activities of the Company in all areas of the Company's activities.

In accordance with the Statutes, the Supervisory Board:

- reviews the report of the Management Board on the activities of the Company and the unit financial statements for the past financial year for compliance with the books, documents and the actual status. This also applies to the consolidated financial statements of the capital group if any;
- reviews the motions of the Management Board on the division of profit or covering the loss;
- presents the General Meeting with a written report on the results of activities referred to in the aforementioned two points;

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- appoints the statutory auditor to audit the unit financial statements and the consolidated financial statements of the capital group if any;
- approves the annual and long-term financial plans of the Company, specifies the scope and dates of presentation of such plans by the Management Board;
- approves the development strategy of the Company;
- approves the rules which lays down detailed operating procedure of the Supervisory Board;
- approves the rules of the Management Board of the Company;
- sets remuneration and other terms of agreements and concludes agreements with the members of the Management Board (including the President of the Management Board), subject to competencies of the General Meeting resulting from the binding laws;
- provides opinions on all the motions for resolutions submitted by the Management Board to the General Meeting;
- approves the organisational regulations of the Company;
- delegates members of the Supervisory Board to perform, on a temporary basis, activities of the members of the Management Board who cannot fulfil their duties;
- grants consent for the members of the Management Board to hold positions in authorities of other companies.

In addition, in accordance with the Statutes, the Supervisory Board grants a consent for:

- purchase (taking up) or administration over the following assets: (a) real properties, perpetual usufruct or shares in real properties; (b) fixed assets other than real property; (c) shares, stocks or other titles of participation in companies worth or exceeding €5m;
- encumbering eligible assets as listed above with a limited material right for the amount (sum of the collateral) equal or in excess of €5m;
- entering into the following agreements by the Company: (a) agreements of donation or release from debt worth at least €5,000, (b) agreements not related to the statutory subject of activities of the Company worth at least €5,000;
- granting of guaranties and suretyship to entities other than companies and co-operatives which are direct and indirect subsidiaries (as defined by the Code of Commercial Companies);
- entering into contracts for construction or establishing a connection with the power systems of other countries;
- entering into contracts other than listed above or incurring of obligations other than listed above worth or exceeding EUR 100,000,000 with the following exceptions:
  - a. entering into contracts with direct or indirect subsidiaries (as defined by the Code of Commercial Companies),
  - b. entering into contracts or incurring of obligations consisting in trading of electricity, related products and rights connected with them, and fuels,
- payment of an advance against the expected dividend.

#### C. Committees

In accordance with the Company's Statutes, the Rules of the Supervisory Board or a resolution of the General Meeting may provide for establishment of committees within the Supervisory Board, in particular the audit committee and the appointment and remuneration committee. The current Rules of the Supervisory Board provide that the Supervisory Board may appoint standing or ad hoc committees, acting as collective advisory and opinion-making bodies of the Supervisory Board. The particular goal of the committees is to provide the Supervisory Board with opinions and recommendations on matters within the competencies of the committees. The committees are established by the Supervisory Board out of its members. The committee consists of 2 to 5 persons. The committee appoints a chairman out of its members. The chairman convenes meetings of the committee, manages works of the committee and represents the committee in relations with the authorities and employees of the Company. The mandate of a committee member expires with the expiry of the mandate of the member of the Supervisory Board, resignation from membership in the committee or recalling from the committee by the Supervisory Board. Each Member of the Supervisory



Board may participate in committee meetings. The committee chairman may invite to the meetings members of the Management Board, Company employees and other persons whose participation is advisable. Decisions of the committee are made on a consensus basis.

The following standing committees work within the Supervisory Board: the Audit Committee, the Strategy and Development Committee, the Appointment and Remuneration Committee, and the Corporate Governance Committee.

#### I. The Audit Committee

The Audit Committee is responsible for auditing the whether internal financial controls are performed in a correct and effective manner in the Company and the PGE Capital Group. The Audit Committee also co-operates with statutory auditors of the Company.

In particular, the Audit Committee:

- monitors the work of statutory auditors of the Company and presents the Supervisory Board with recommendations on the appointment and remunerating statutory auditors of the Company,
- discusses the scope of audit with the statutory auditors of the Company before the audit of the annual financial statements and monitors the work of the statutory auditors of the Company,
- reviews interim and annual financial statements of the Company (stand-alone and consolidated), focusing in particular on:
  - all the changes of accounting standards, principles and practices,
  - main areas to be audited,
  - major corrections resulting from the audit,
  - statements on the going concern,
  - compliance with governing provisions on book-keeping.
- discusses with the competent persons all the issues or reservations which might arise out of the audit of the financial statements,
- analyses letters addressed to the Management Board by the statutory auditors and responses of the Management Board; checks independence and objectiveness of audits conducted by the statutory auditors,
- expresses opinions on the Company's policy on dividends, profit distribution and issue of securities,
- reviews the management accounting system,
- reviews the internal control system (including the mechanisms of financial and operational control, legal compliance, risk assessment and management control) and the annual report,
- analyses reports of internal auditors of the Company and main conclusions of other internal analysts and responses of the Management Board to such conclusions; examines the level of independence of internal auditors,
- performs an annual review of the internal audit programme, co-ordinates the work of internal and external auditors and examines the operating conditions of internal auditors,
- co-operates with the organisational units of the Company responsible for the audit and control and performs a periodical evaluation of their work,
- reviews all the other issues related to the audit of the Company, highlighted by the Committee or the Supervisory Board,
- informs the Supervisory Board of any major issues related to the activities of the Audit Committee.



In 2011, the Audit Committee consisted of:

Name and surname	Position	
Małgorzata Dec	Chairman	
Maciej Bałtowski	Committee Member	
Grzegorz Krystek	Committee Member	
Zbigniew Szmuniewski	Committee Member	
Krzysztof Żuk	Committee Member	

#### **II. The Corporate Governance Committee**

The Corporate Governance Committee:

- evaluates the implementation of the corporate governance principles in the Company and presents the Supervisory Board with initiatives in this area,
- provides opinions on normative acts and other documents of the Company presented to the Supervisory Board, which considerably affect the corporate governance,
- initiates and prepares proposals of changes for normative acts of the Supervisory Board.

In 2011 the Corporate Governance Committee consisted of:

Name and surname	Position
Katarzyna Prus	Chairman
Maciej Bałtowski	Committee Member
Jacek Barylski	Committee Member
Czesław Grzesiak	Committee Member

#### III. The Strategy and Development Committee

The Strategy and Development Committee provides opinions and recommendations to the Supervisory Board regarding planned investments which considerably affect the Company's assets. In particular, the Strategy and Development Committee :

 provides opinions on the strategy and strategic plans submitted to the Supervisory Board by the Management Board

In 2010 the Strategy and Development Committee consisted of:

Name and surname	Position
Grzegorz Krystek	Chairman (till September 6, 2011 - Committee
	Member)
Małgorzata Dec	Committee Member
Zbigniew Szmuniewski	Committee Member
Marcin Zieliński	Committee Member
Krzysztof Żuk	Committee Member

#### IV. The Appointment and Remuneration Committee

The Appointment and Remuneration Committee is responsible for facilitating achievement of strategic goals of the Company by presenting the Supervisory Board with opinions and motions on the development of the management structure, including the organisational solutions, remuneration system and selection of properly qualified personnel.

In particular, the Appointment and Remuneration Committee:

- initiates and provides opinions on the system of appointing the members of the Management Board;
- provides opinions on the Company management system solutions proposed by the Management Board, aimed at ensuring the effectiveness, cohesion and security of Company management,



- performs a periodic review and recommends the rules of fixing motivational remuneration for the members the Management Board and top management, taking into account the interest of the Company,
- performs a periodic review of the system of remunerating the members of the Management Board and the managerial staff reporting directly to the members of the Management Board, including the manager contracts and motivational systems, and presents the Supervisory Board with proposals of developing such systems in the context of pursuing the strategic objectives of the Company,
- presents the Supervisory Board with opinions justifying the award of remuneration dependant on results in the context of evaluation of the level of achievement of specific tasks and goals of the Company,
- evaluates the human resources management system in the Company.

In 2011 the Appointment and Remuneration Committee consisted of:

Name and surname	Position
Maciej Bałtowski	Chairman
Jacek Barylski	Committee Member
Czesław Grzesiak	Committee Member
Katarzyna Prus	Committee Member
Marcin Zieliński	Committee Member



#### 11. Statements of the Management Board

#### 11.1. Statement on the reliable preparation of the financial statements

To the best knowledge of the Management Board of PGE Polska Grupa Energetyczna S.A., the annual financial statements and comparable data were prepared in accordance with the governing accounting principles, present a fair, true and reliable view of the material and financial situation of PGE and its financial result.

The report of the Management Board on the activities of PGE Polska Grupa Energetyczna S.A. presents a true view of the development, achievements and situation of the Company, and provides a description of the basic risks and threats

#### 11.2. Statement on the entity authorised to audit the financial statements

The Management Board of PGE Polska Grupa Energetyczna S.A. declares that the entity authorised to audit the financial statements, which audits the annual financial statements, has been appointed in accordance with provisions of the law. The entity and the statutory auditors fulfilled all the requirements for issuing an unbiased and independent opinion on the audit, in accordance with the governing provisions and professional standards

Warsaw, March 12, 2012

Signatures of Members of the Management Board of PGE Polska Grupa Energetyczna S.A.

Krzysztof Kilian
President of the Management Board

Bogusława Matuszewska

Vice-president of the Management Board

Wojciech Ostrowski Vice-president of the Management Board

Paweł Skowroński

Vice-president of the Management Board

Piotr Szymanek Vice-president of the Management Board