



Energy for a Secure Future. Flexibility.

PGE Group's 2035 Strategy



PGE Group's 2035 Strategy

Agenda

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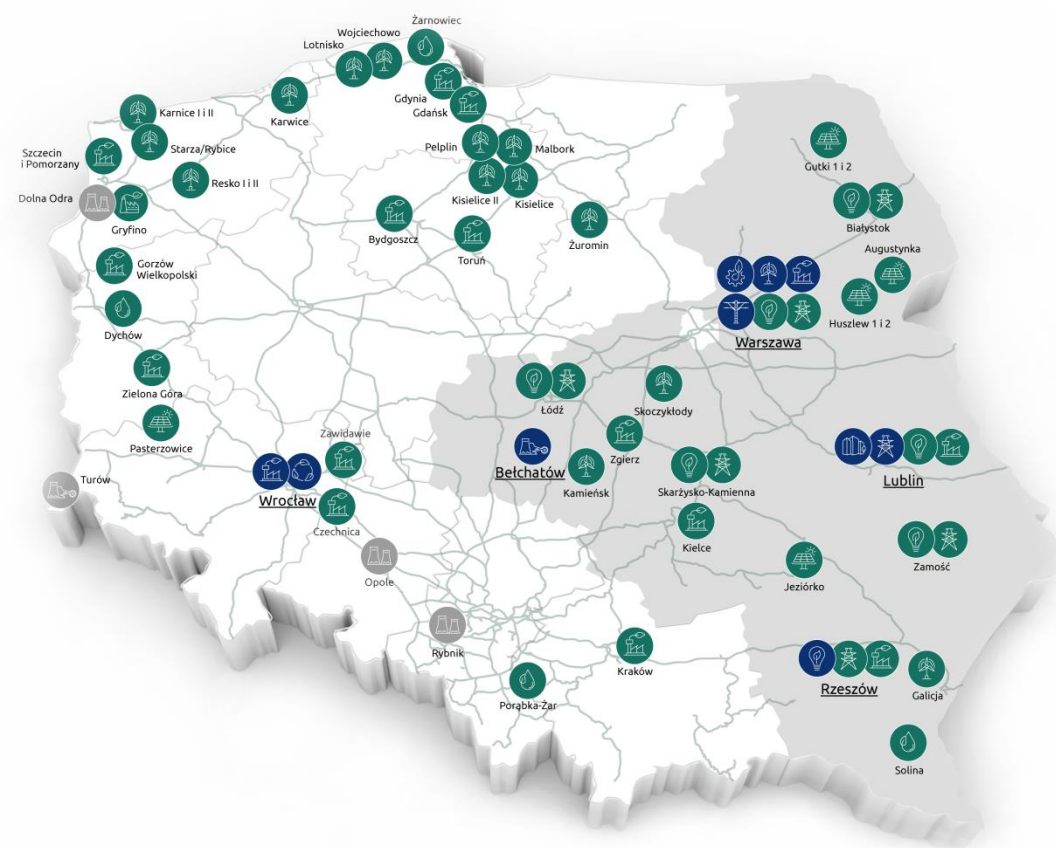
PGE Group's 2035 Strategy - Executive Summary



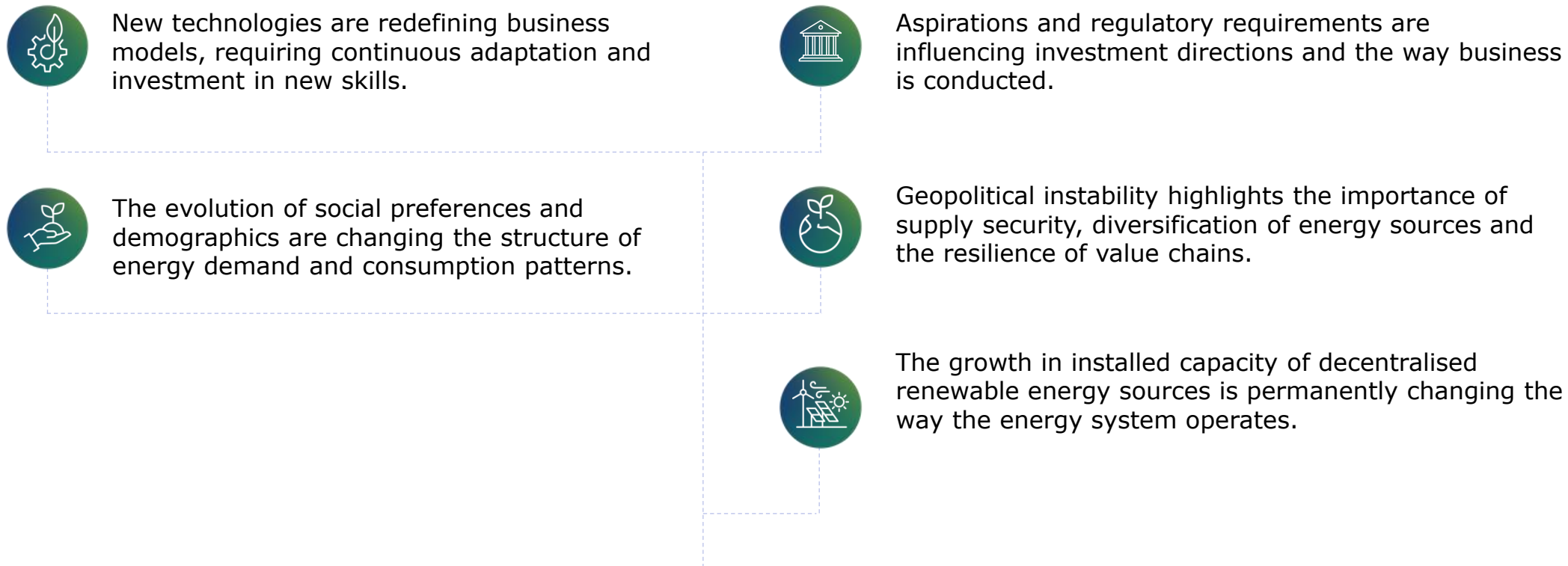
Throughout the 2035 Strategy horizon, the PGE Group will continue to be the cornerstone of Poland's energy system

Our operational scale, asset portfolio, and deep expertise in the energy sector form a strong foundation for developing flexible energy services and building a sustainable energy system.

- **42 000** employees
- **5.8 m** end users
- **18.9 GW** installed capacity
- **56.2 TWh** electricity generation
- **40%** of the national electricity distribution area
- **20%** share of the district heating market



The PGE Group's 2035 Strategy to addresses the growing volatility and unpredictability of the business environment



We operate in a reality where volatility, more than ever before, is a challenge that demands resilience and the ability to respond quickly and effectively.

Energy security will be driven by megaprojects crucial to system integrity

Involving companies
capable of executing strategically important
energy and infrastructure mega projects is
crucial in ensuring balance and stability.

Credibility, consistency,
and scale of operations are the answer to
the challenges of the energy transition.

As a market leader, PGE undertakes rational and
sustainable actions to support a competitive
economy and energy security.

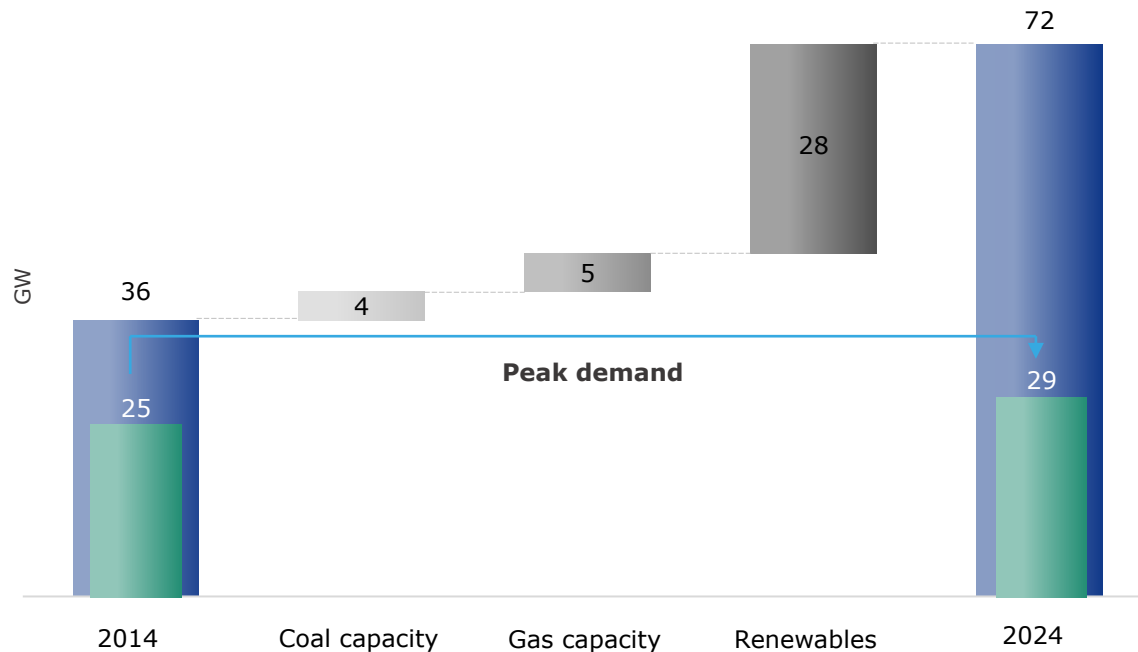


The PGE Group's 2035 Strategy has been designed to meet market challenges and stakeholder expectations and to ensure the Group's sustainable development through its participation in the execution of the most important projects for the growth of the Polish economy.

The response to market changes must address the increase in demand for electricity with a significant change in the structure of supply

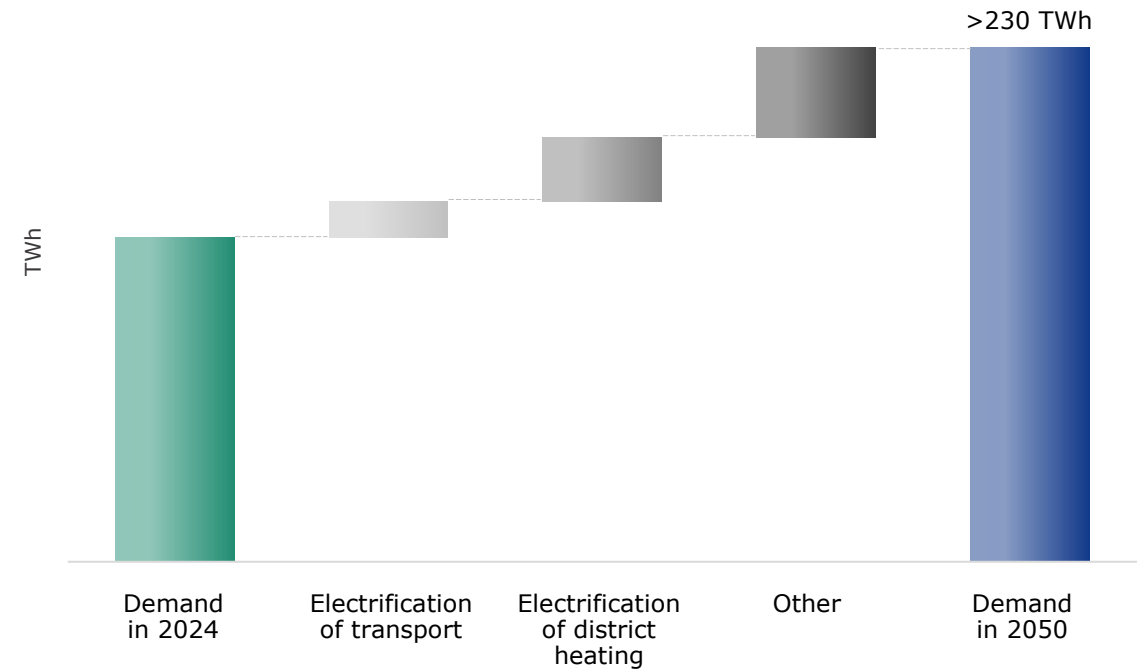
Electrification based on clean energy enables the achievement of decarbonisation targets and reduces dependence on imported fossil fuels.

Changes in installed capacity* in the Polish Power System



* PSE data, excluding industrial power plants

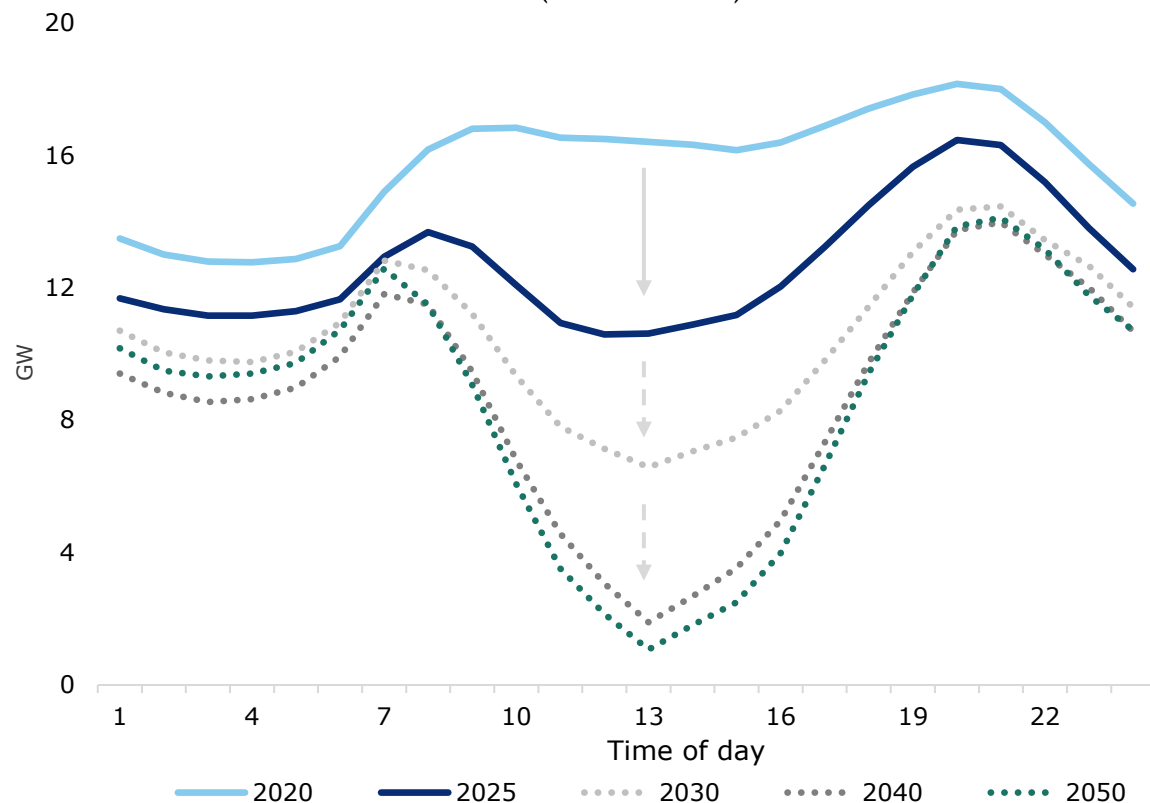
Structure of energy demand growth in the Polish Power System



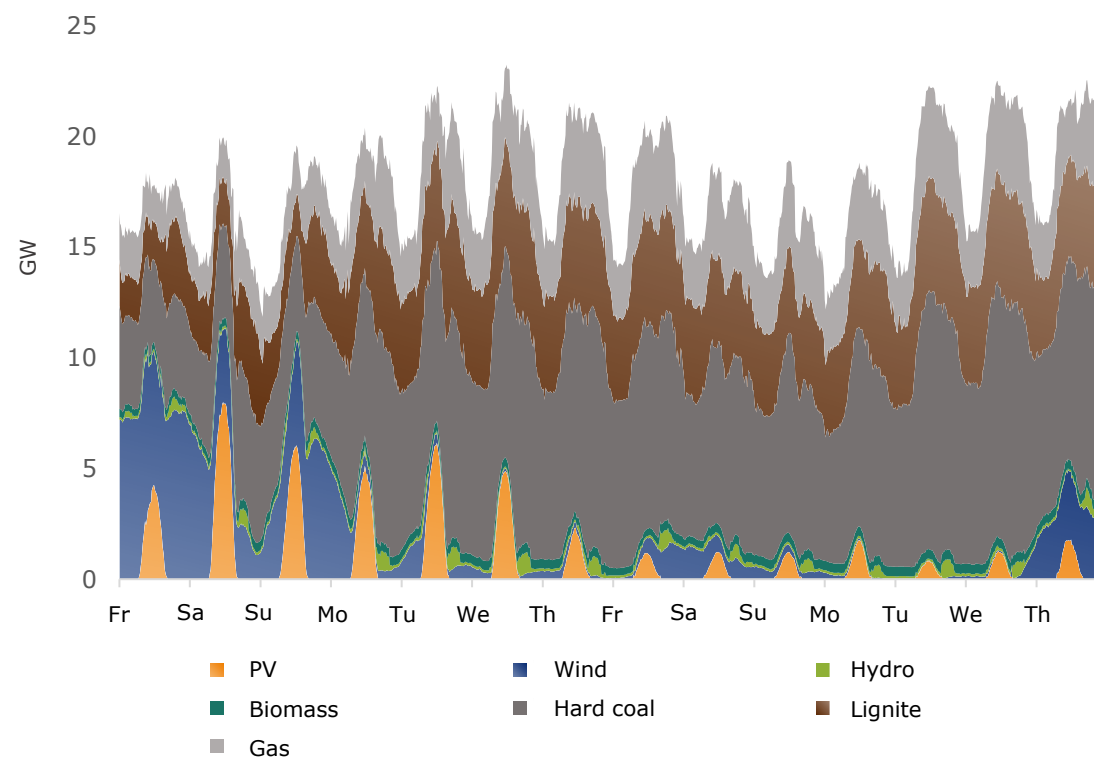
PGE defines Security as Flexibility that enables further development of renewable energy sources while ensuring the stability of the power system

Volatility on both the supply and demand sides is increasing in the short and medium term. This requires greater flexibility in both energy generation and consumption.

**Daily demand for dispatchable power capacity
(2020 to 2050)**



**Structure of electricity production in Poland
(example of a *dunkelflaute* period)**



PGE will introduce solutions that transfer the benefits of market structure changes into tangible price effects for active customers

The development of renewable energy sources is contributing to a decline in wholesale prices, but increased electricity price volatility poses a challenge to many market participants, who need to improve their ability to effectively manage of load profiles.

Evolution of cooperation models

Increased customer activity will create space for partnership-based dialogue with utilities, which will facilitate better tailoring of offerings, stabilise revenues, and reduce regulatory risks.

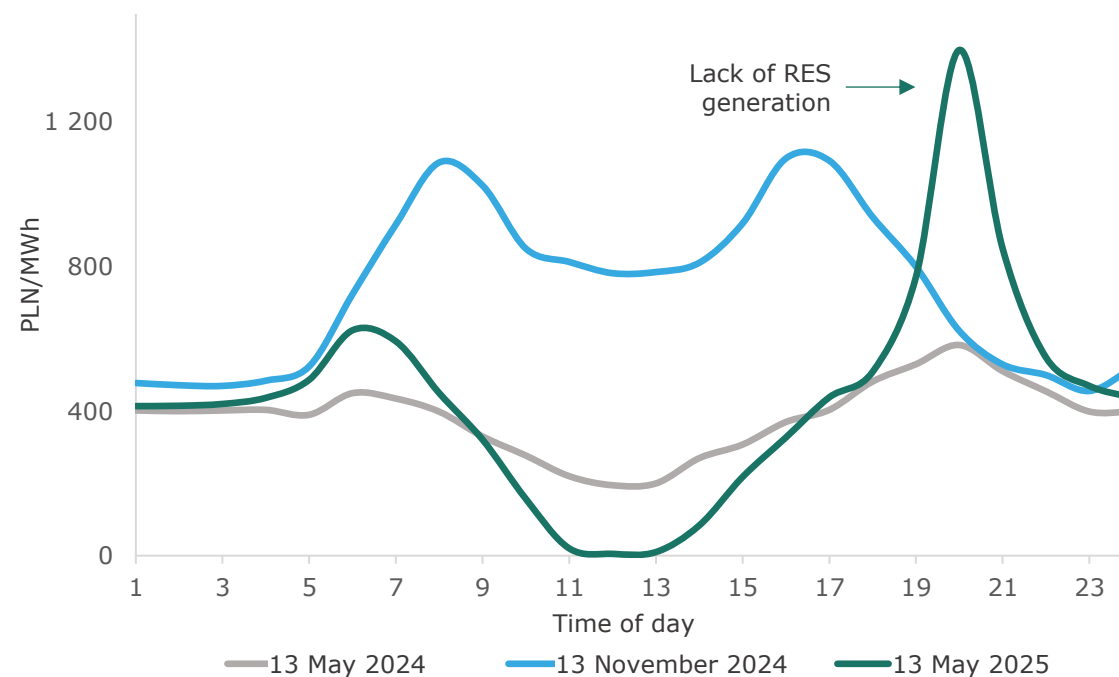
Customer activation

Business customers (and later also residential customers) will become active participants in electricity and flexibility markets, and their adaptive approach to purchasing electricity and managing their load profile, will enable them to optimise their costs and benefit from periods of lower prices.

Digitalisation

Digitalisation and automation will allow for easier optimisation of energy costs and generate additional revenues, e.g. through DSR services, energy storage participation in capacity auctions and flexibility services.

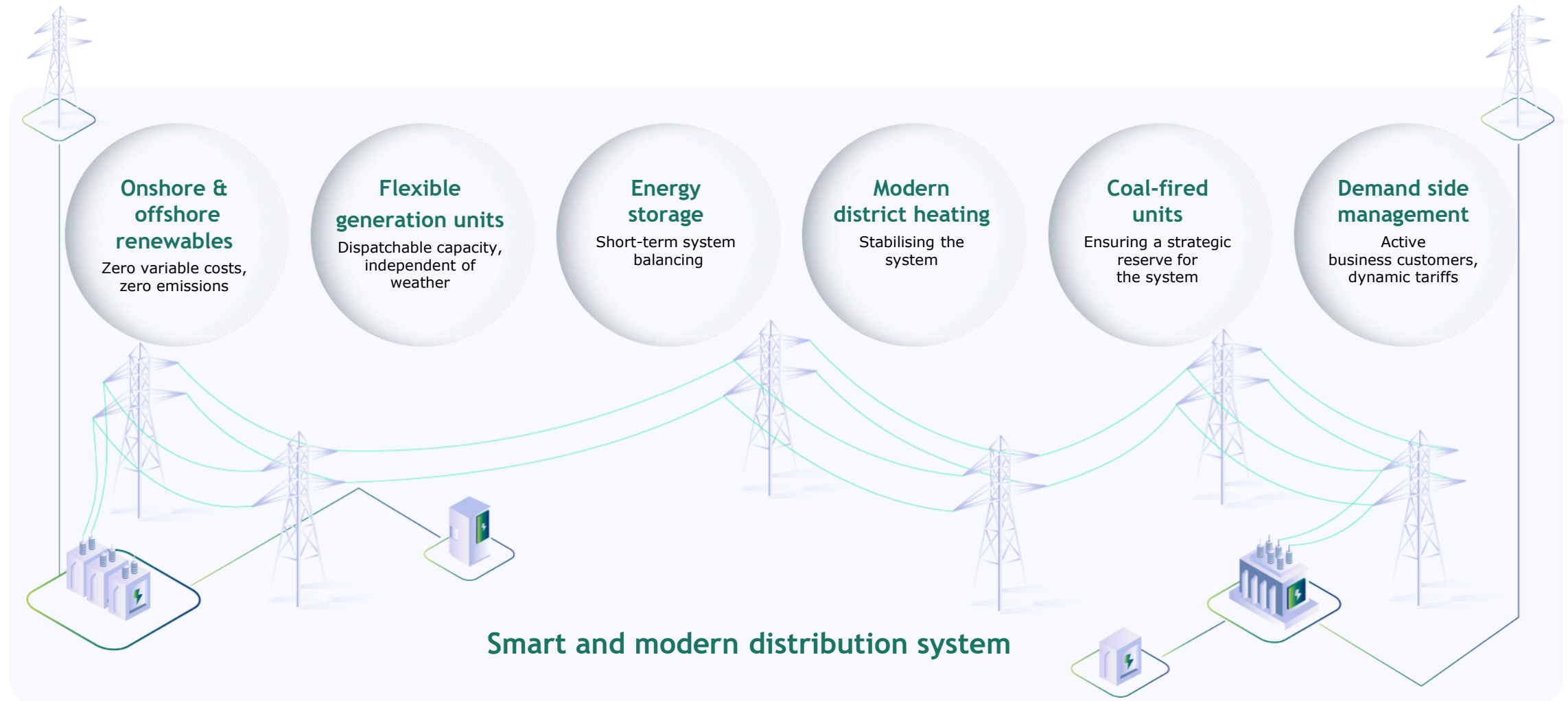
Daily electricity price volatility



Source: Towarowa Giełda Energii SA (TGE)

The development of smart grid is determining a new energy system architecture

A reasonable balance, increased flexibility and the ability to integrate renewable energy sources are **essential for a secure and successful energy transition.**



Mission: Providing Energy for a Secure Future



Energy supply security

We ensure stable energy supplies thanks to flexible sources, smart grid infrastructure and energy storage facilities.



Group's value creation

We focus on creating long-term shareholder value while respecting our employees.



Supporting the competitiveness of the Polish economy

We are investing in the sustainable transition to ensure competitive electricity prices, energy independence and efficient infrastructure.

By supporting the competitiveness of Poland's economy, energy security and the domestic supply chain, we are taking rational and sustainable measures to grow PGE's value.

Dariusz Marzec
President of the Management Board

Vision: A leader in modern energy, flexibility, distribution, and district heating



Optimal and effective organisational model

Effective and transparent cooperation with stakeholders will be key to the implementation of the PGE Group's Strategy.

Stakeholders and the Group's context

Public administration and regulator

Transmission System Operator

Shareholders

Customers

Suppliers

Scientific community

Financial and commodity markets

Local communities

Business partners

RESPONSIBILITY

DIALOGUE



ESG

INNOVATIVENESS

LOCAL CONTENT

PGE Group

PGE S.A. Corporate Centre

- Strategy and asset management
- Wholesale trade and Market Access
- Investments and strategic partnerships
- Financing
- Regulatory management
- Organisational culture and communications
- Innovation and digitalisation
- Shared Services Centres
- Process management

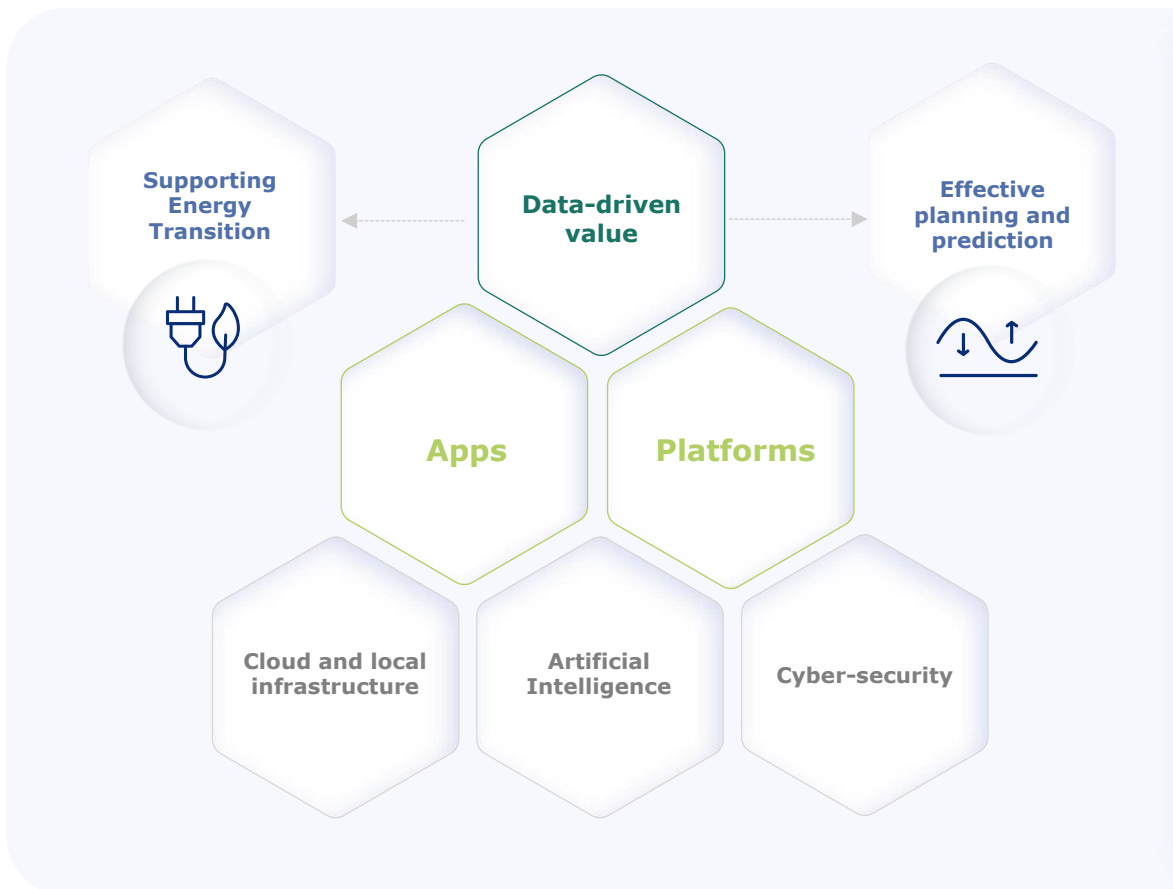
Business segments

- Implementation of investments, initiatives and transition projects
- Operation and maintenance (O&M)
- Operational excellence
- Responsible employer role
- Infrastructure security

**Cooperation and clear division of responsibilities
within the PGE Group
as the basis for efficiency**

A comprehensive approach to the ICT development

A strategic transformation of our ICT area will streamline the implementation of our business strategy by building a flexible, scalable and secure environment that supports the daily work of users and enables us to maintain our competitive edge in dynamic energy markets.



Building value based on effective data utilisation:

AI-enhanced asset management

Innovative digital services for customers

Power grid optimisation and predictive maintenance

Digital skills of employees

Cybersecurity

Resilience of infrastructure, communications, and applications

Efficient business and administrative processes

An offering of flexibility for customers, system security, and RES development

PGE Group's offering for the TSO - PSE S.A.



Capacity mechanisms

Power availability in critical moments – power plants ensure operational readiness, ensuring security of energy supply.



Balancing services

Balancing capacities enable rapid response to volatility in the system – we help maintain the balance between energy production and consumption.



Ancillary services

We provide services that support system operation, such as frequency and voltage regulation, thereby increasing the network's immunity to interference.

PGE Group's offering for customers, consumers, and producers

CUSTOMERS

PGE OFFERING

Producers and consumers in the DSO Grid

Distribution services and connection offering

Business partners

Integrated electricity, heat and flexibility services

Residential customers

Renewable Energy producers and Energy Storage operators

Market Access, PPA, aggregation and balancing

Distributors and consumers of district heating

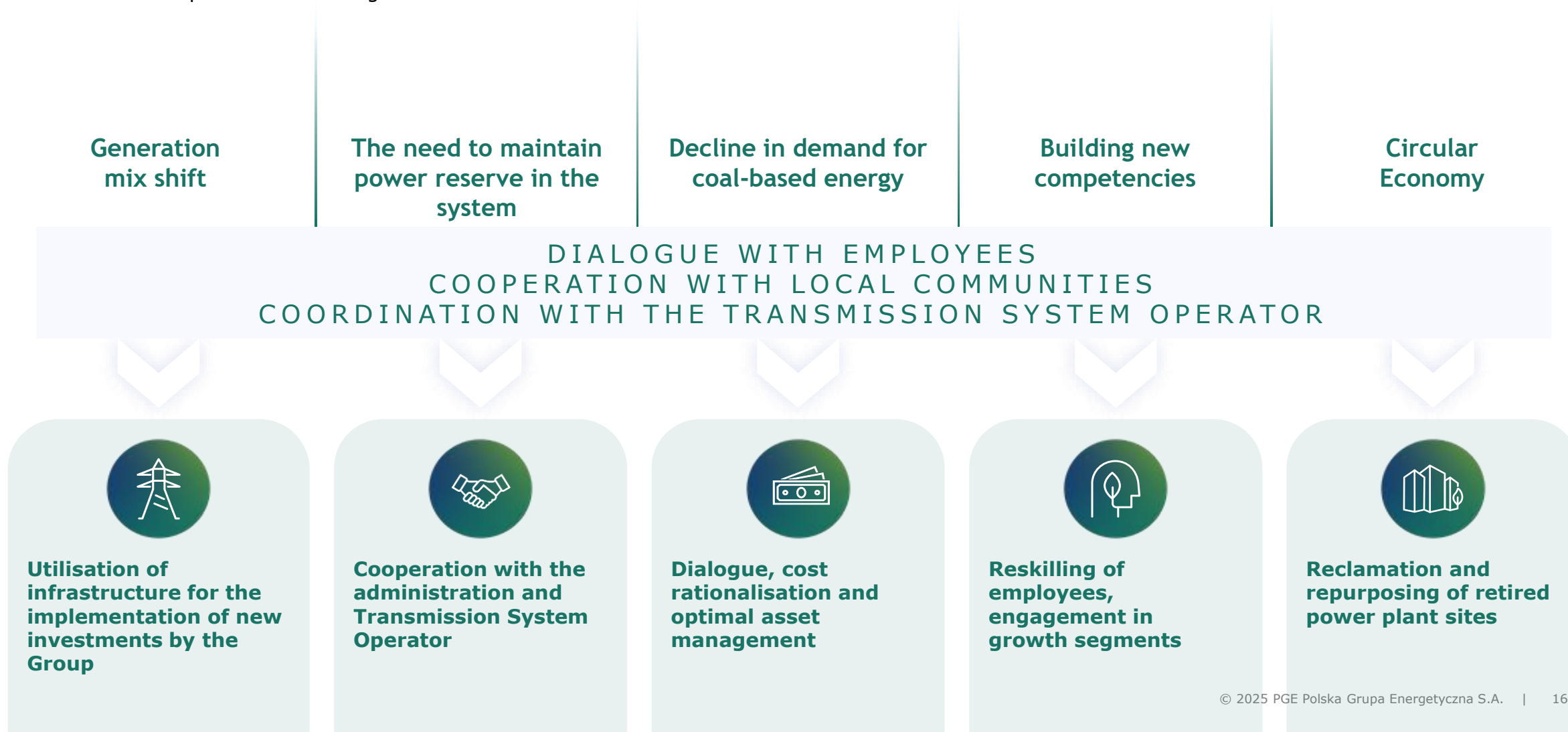
Efficient supply of district heating and hybrid solutions

Trading companies

Transparent, open-market electricity sales and bilateral contracts

A responsible approach to transition

The coal-based energy segment is most exposed to dynamic changes in the energy market and must be covered by a responsible transition plan based on multilateral cooperation and dialogue.



Consistent approach to value creation and investment financing

Disciplined **investment policy**

IRR >7.5%



Investment discipline defining a selective approach to projects*, conservative macroeconomic assumptions and **social responsibility**.

Adequate **debt level**

NetDebt/EBITDA <3.5x



Stable financial position supporting **energy security**. Maximising the utilisation of opportunities for **preferential financing** (including the subsidies and ESG funds).

Optimal **financing model**

Significant share of project finance



Partnerships with Polish and international financial institutions to facilitate access to **innovative financing models**.

Balanced **risk profile**

BBB+rating

* IRR rate >7.5% can be reduced for projects with secured revenue streams (e.g., CfD, PPA, etc.).

Potential for regular dividend payments

Dividend payments planned upon achieving the following criteria:

- 1 Recurring net profit
- 2 Prospect of positive free cash flow for a minimum of 2 years
- 3 Maintenance of investment rating
- 4 Absence of one-off events having significant impact on cash flow



Addressing the issue of financing the operational gap in coal-based energy segment (particularly in the lignite mining) will accelerate dividend payments.

Role of the PGE Group's segments

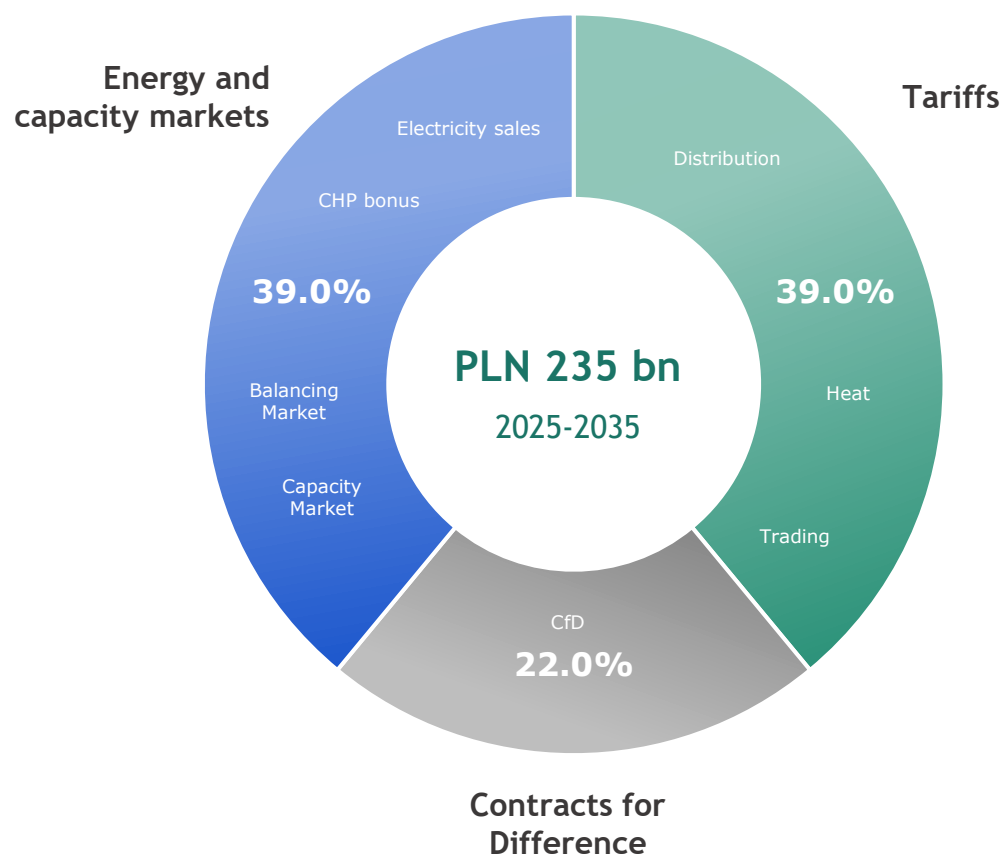


	Distribution	Renewables	Gas energy	Energy Storage	Integrated district heating systems	Coal Energy	Business partners	Residential customers	Nuclear power
Key strategic aspiration	+11 GW additional connected RES capacity	28 TWh electricity*	10 GW power capacity	18 GWh capacity*	100% heat from zero- and low-emission sources	Asset optimisation	#1 flexibility services for business	#1 Customer service	Location assessment programme
Cumulative CAPEX 2025-2035	PLN 75 bn	PLN 85 bn	PLN 37 bn	PLN 14 bn	PLN 18 bn	PLN 5 bn	PLN 0.5 bn	PLN 0.6 bn	Research expenditure: several hundred million PLN
EBITDA in 2035	PLN 10 bn	PLN 10.2 bn	PLN 7 bn	PLN 2.1 bn	PLN 2.8 bn	-	PLN 0.8 bn	PLN 0.5 bn	-

* Total production/capacity of projects implemented with PGE's participation

A balanced capital expenditure structure supported by stable, regulated revenues and secured opportunities for profitable growth.

CAPEX by monetisation mechanisms

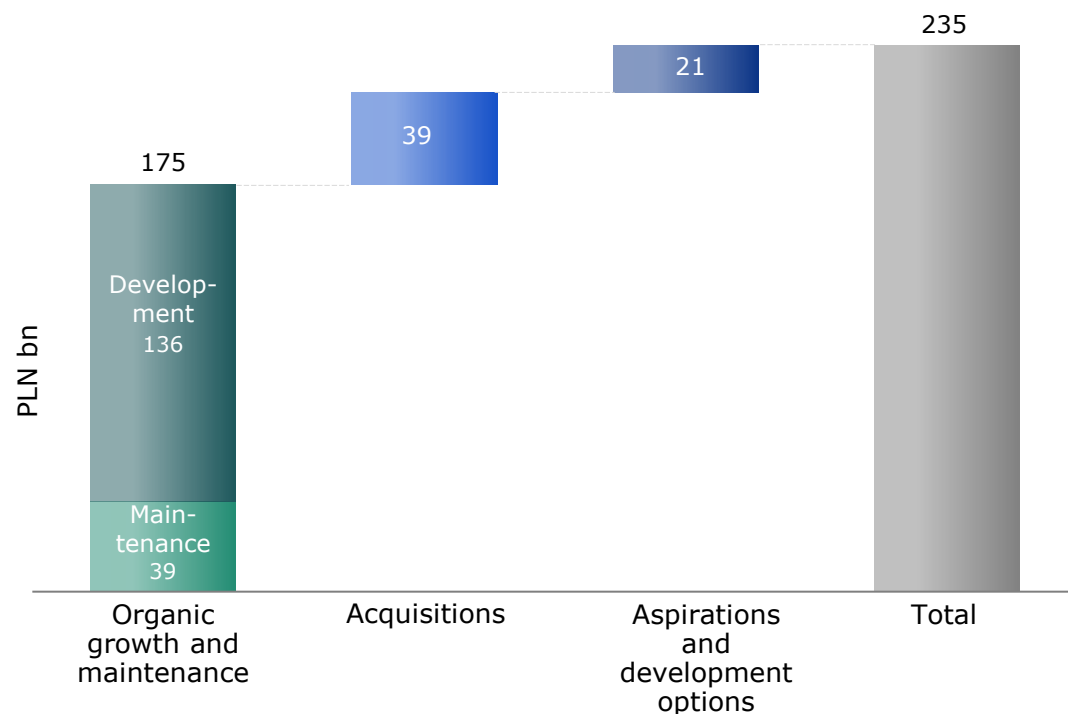


The Group's balanced capital expenditure structure will be underpinned by stable, regulated revenue streams and will be positioned to capitalise on growth opportunities arising from capacity mechanisms and balancing services.

CAPEX structure and expected evolution of EBITDA structure

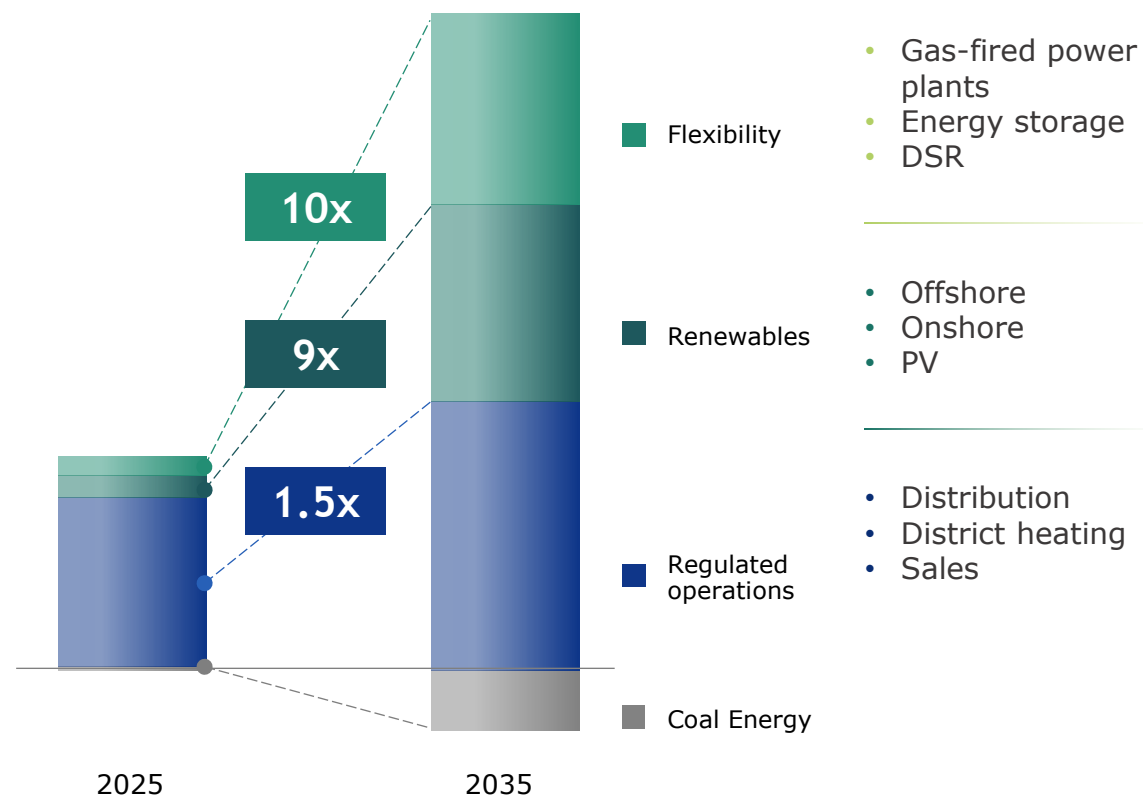
Around 25% of CAPEX is made up of acquisitions and development options, which will be implemented depending on the financial capabilities and availability of opportunities that build PGE Group's value.

CAPEX 2025-2035



EBITDA secured by distribution and regulatory mechanisms, with growth potential stemming from RES and flexibility.

EBITDA STRUCTURE



A sustained driver of domestic supply chain development

PGE Group's investments - a catalyst for building the domestic supply chain

PGE's investment programme is set to generate sustained demand for innovative products, services, and technologies, while strengthening partnerships with Polish businesses and the research sector.

Local content in CAPEX and OPEX

By directing a significant share of lifecycle investments to Polish companies, PGE strengthens the domestic economy and nurtures local know-how.

Through lasting partnerships, the Group actively contributes to building regional capabilities, stimulating growth in both infrastructure and talent.

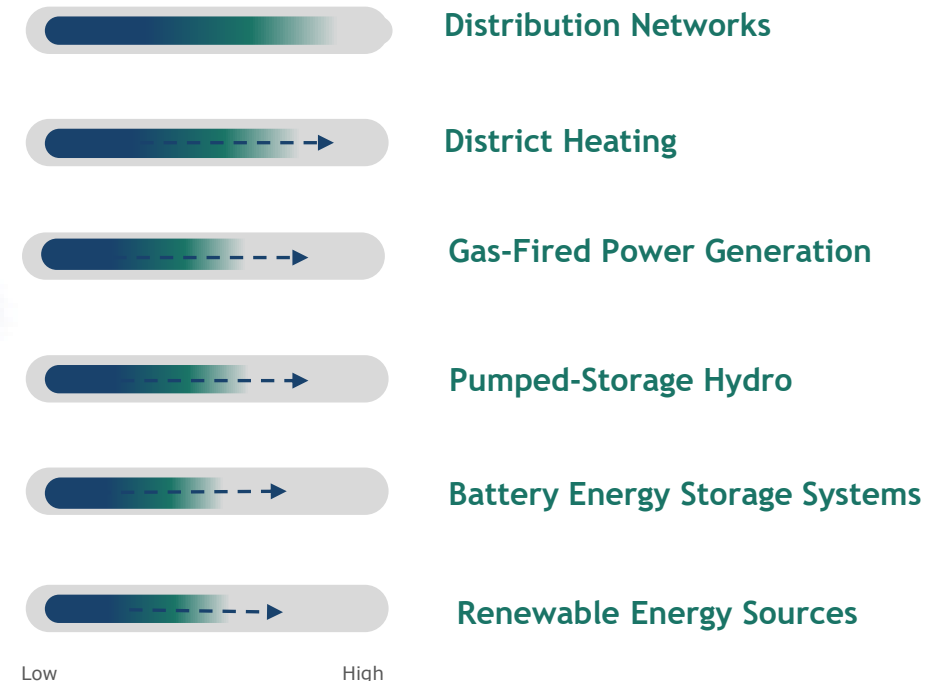
PGE Group aims to gradually increase the share of the domestic supply chain in the implementation of its investment programme.

Key elements of the supply chain

- 1 Construction and installation services
- 2 Technologies (e.g. transformer stations, cables, ICT, smart meters)
- 3 Infrastructure (e.g. distribution networks, installation and service ports)
- 4 Service and long-term O&M support
- 5 Components (e.g. steel structures, towers)
- 6 Design and education (technical schools, universities, international cooperation)

PLN 150+ bn
Estimated local content value by 2035

Local content by segment



Expected results of the PGE Group's Strategy by 2035



PLN **30** bn
EBITDA

#ValueCreation



28 TWh
RENEWABLE ENERGY

#CleanEnergy



PLN **235** bn
TOTAL CAPEX

#EnergySecurity



10 GW
FLEXIBLE GAS
POWER PLANTS

#Flexibility



75%
CO₂ EMISSIONS
REDUCTION

#Responsibility



+11 GW
RES CONNECTION CAPACITY
TO SMART GRID

#ReliableDistribution



PGE Group's 2035 Strategy in detail





Flexibility. A Strategic Philosophy for Creating Value

An energy system relies on the coordinated use of complementary technologies to maintain reliability and resilience

Technology	Coal plants	Gas CCGT	Gas OCGT	District heating (incl. CHP)	Nuclear	Wind	Solar	Hydro	Pumped hydro storage	Battery storage	Demand-side Management
Unit's role	Peak-reserve	Peak/base	Balancing/ Reserve	Determined by heat production	Baseload	RES	RES	RES	Balancing/ reserve	Balancing	Reserve
Average yearly load factor (h/year)	500 - 3 000	2 000 - 5 000	250 - 1 900	200 - 8 000	>7 500	onshore: 1 500 - 3 000 offshore: 3 500 - 4 500	900 - 1 200	3 500 - 6 000	500 - 2 000	500 - 2 000	<500
Availability ¹ (limiting factors)	<div><div></div></div> Scheduled repairs Trade margin	<div><div></div></div> Scheduled repairs Trade margin	<div><div></div></div> Scheduled repairs Trade margin	<div><div></div></div> Determined by district heating production	<div><div></div></div> Scheduled repairs	<div><div></div></div> Weather-dependant	<div><div></div></div> Time of day and weather-dependant	<div><div></div></div> Determined by hydrological conditions	<div><div></div></div> Reservoir capacity (several hours of operation)	<div><div></div></div> Storage capacity (typically up to 4h)	<div><div></div></div> Impact on the company's core business (minutes-hours of operation)
Flexibility ²	<div><div></div></div>	<div><div></div></div>	<div><div></div></div>	<div><div></div></div>	<div><div></div></div>	<div><div></div></div>	<div><div></div></div>	<div><div></div></div>	<div><div></div></div>	<div><div></div></div>	<div><div></div></div>
Emitting technologies											

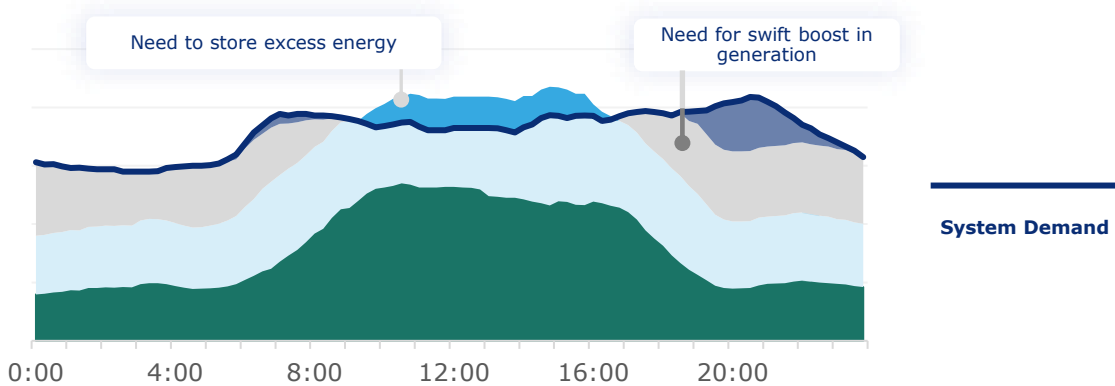
¹ Availability – readiness to provide power to the grid
 ² Flexibility – ability to quickly ramp up production or reduce consumption in response to the Operator's dispatch orders or market price signals

The evolving energy mix requires greater flexibility both in energy generation and consumption

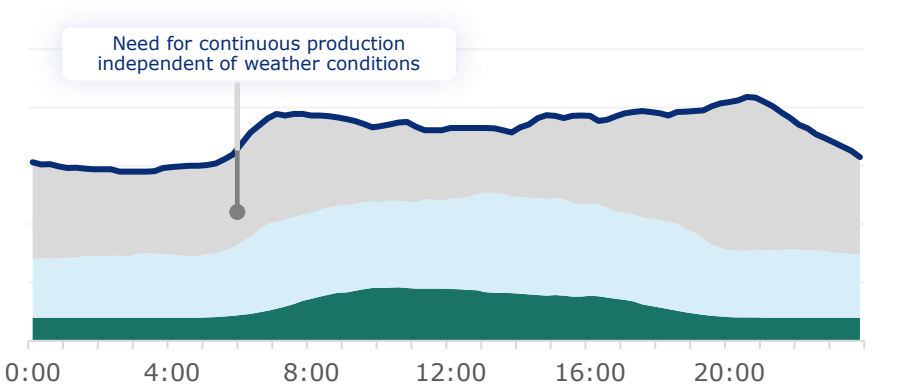
The way we meet our energy needs throughout the day is evolving and becoming increasingly dynamic. The traditional model, shaped by the characteristics of conventional energy sources, is giving way to a complex system defined by distributed generation, regulations that promote low-emission technologies, and the development of flexible balancing mechanisms.

Structure of power demand coverage in the Polish Power System in two scenarios

1. A day with high RES generation



2. A day with low RES generation



Priority dispatch or must-run generation
Preferred due to zero emissions or heating needs

Thermal power plants
Production dependent on commercial and balance conditions

Peak and reserve units
Used in situations of reserve depletion or for system stability

Energy storage
(storage | generation)



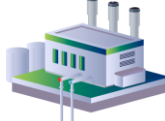
Wind



Solar



Hydro



CHP



Gas CCGT



Gas OCGT



Demand-side Management



Coal (reserve)



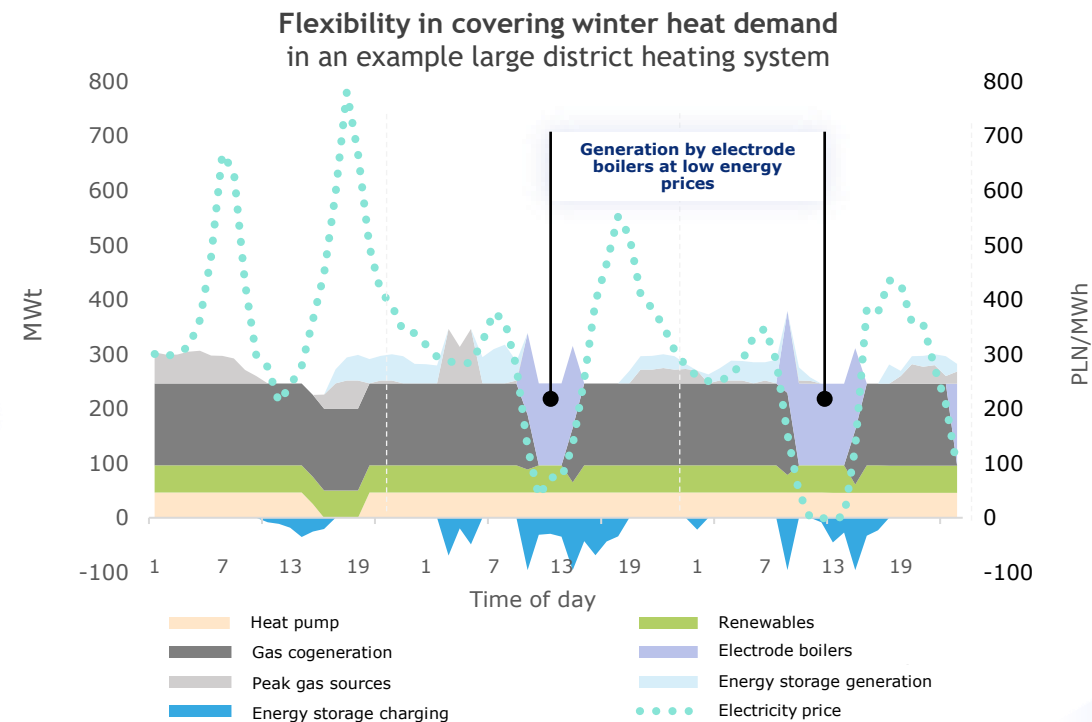
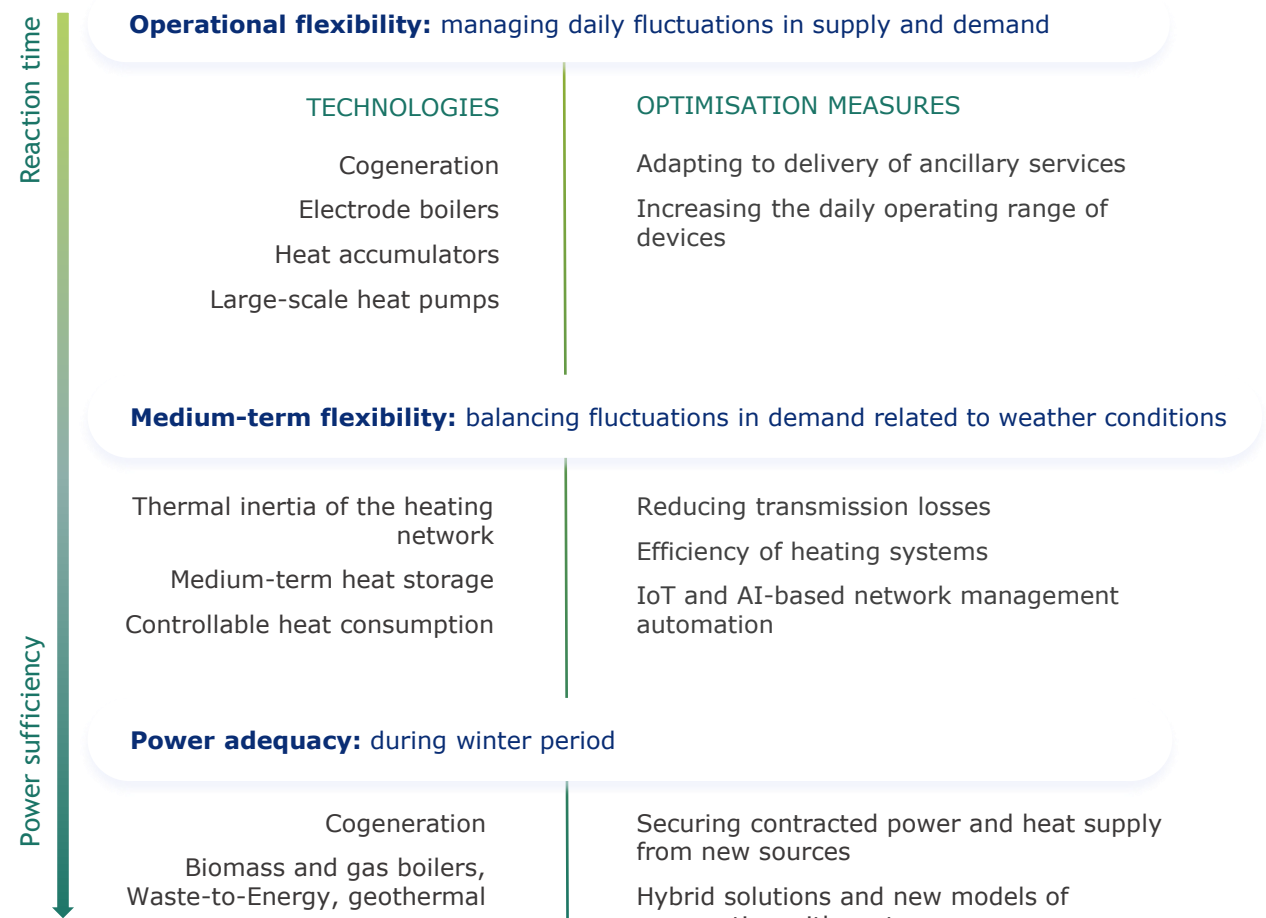
Pumped hydro storage



Battery storage

Integrating district heating with the power grid will enhance the system's overall flexibility

District heating systems can provide demand-side flexibility by absorbing surplus electricity and converting it into thermal energy. The combination of flexible gas cogeneration, renewables, and Power-to-Heat technologies enhances the integration of heating networks with the electricity system.



RES, heat pumps and gas cogeneration operate as baseload units.
Heat pumps are turned off during electricity price peaks.
Electrode boilers replace CHP during periods of low electricity prices.
Heat is stored during periods of low electricity prices and improves the flexibility of CHP.
Peaking gas sources are utilised during periods of greatest demand.

The flexibility portfolio as a driver of diversified revenue streams

To ensure the secure and stable functioning of the Polish Power System, the Transmission System Operator determines the necessary power configuration using advanced tools.

Why flexibility?

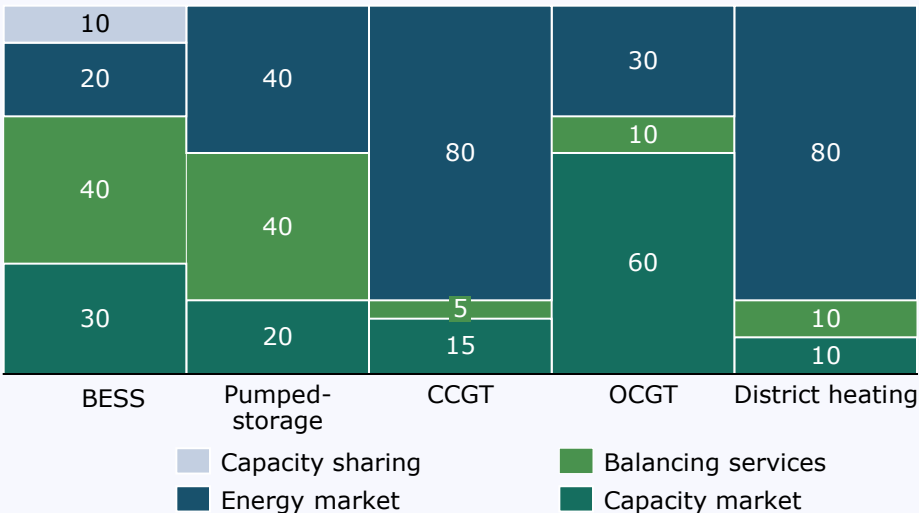
Flexibility is a **key feature of modern energy systems, essential for maintaining their stability and resilience.**

A diverse set of tools supporting the PGE Group’s market strategy enables the **effective development of optimal and adaptive business models.**

With years of experience, the PGE Group is committed to consistently creating value across energy trading, technical and commercial balancing services, and participation in the capacity market.

Diversified revenue streams

Illustrative structure of energy and capacity revenue streams by individual technologies [%]



PGE Group's flexibility portfolio

The PGE Group treats flexibility requirements as a priority, developing and optimising its own portfolio of dispatchable sources in line with the available remuneration mechanisms.

Dispatchable Generation

Ensuring a reliable power supply independent of weather conditions:

- New-build gas power plants
- Optimised coal power plants



Battery Storage And Pumped-Storage

Managing energy surpluses and supporting the systemic integration of RES:

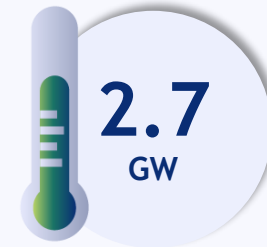
- Pumped-storage power plants
- Electrochemical (battery) storage systems



District Heating

Smart linking of sectors to the benefit of the system and consumers:

- Combined Heat and Power (CHP)
- Electrode boilers, storage, and heat pumps
- Thermal inertia of the heating network



Effective management of such a diversified portfolio will be made possible by a new ICT architecture that supports business processes through AI-based solutions.

Priority flexibility mechanisms for the PGE Group

Management of generation, storage, and demand-side resources



- Rotating masses inertia for system stabilisation (grid forming)
- Capacity sharing
- Balancing services
- Capacity mechanisms
- Demand aggregation and management
- Flexibility platform for the DSOs



Strategic aspirations



#1 Energy distribution

- Increase in connected RES capacity by 11 GW (+125%) and consumers by 12 GW (+14%)
- Twofold increase in the Regulated Asset Base to PLN 57 bn

Distribution



Railway Energy
Services

#1 Energy distribution

Smart grid connection availability more than doubled

Our motivation:

Supporting the growth of renewables

Increasing the reliability of the grid

Improving the investment attractiveness of distribution areas

Stable tariff revenues

Electrification of the economy

Increasing energy security



PGE S.A.

Strategic outlook

Investment financing

Strategic and ownership supervision

PGE Dystrybucja

Operational Outlook

PGE Energetyka Kolejowa

Operational Outlook

CAPEX

PLN 37 bn

until 2030

PLN 75 bn

until 2035

EBITDA

PLN 8 bn

until 2030

PLN 10 bn

until 2035

For whom:

Prosumers

Development of distributed generation (PV, heat pumps)

Energy customers

Reliable power supply

Producers

Increased availability of connection capacity

PGE shareholders

Element of building the Group's value

Smart development of distribution networks for the benefit of customers, energy producers, and the security of infrastructure

Over 70% of RES are connected to the low- and medium-voltage grid, which means that the technical and operational capacity to handle bi-directional energy flows is essential for security of supply in an electrified economy.

PGE Dystrybucja
PGE Energetyka Kolejowa

Strategic drivers of infrastructure development

- | | | |
|---|--|--|
| 1 | Support for the development of RES and electrification | Increasing the capacity of connected RES, consumers and EV charging stations through a targeted investment programme. |
| 2 | Reliability of supply and resilience of infrastructure | Reducing the duration of planned and unplanned outages by modernising infrastructure and leveraging distributed flexibility resources. |
| 3 | Technological development and cybersecurity | New operational technologies and IT as essential enablers of business activity: predictive analytics, SCADA, GIS, and IoT. |
| 4 | Affordability of distribution services | Rational investments and operational excellence delivering tangible benefits to distribution service customers. |

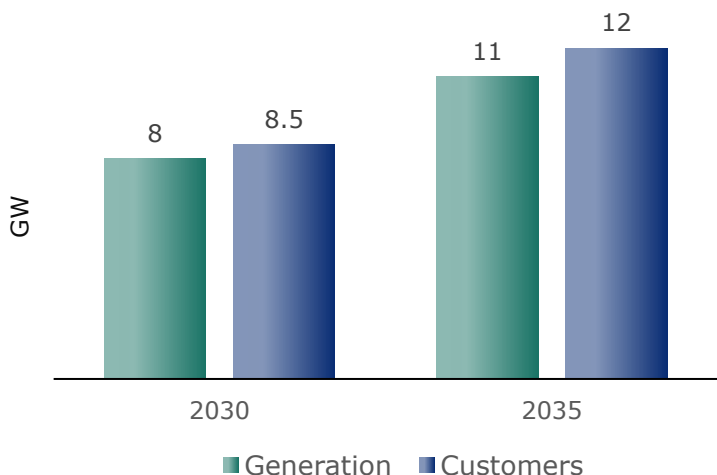
Goals for 2035

- | | |
|-------|--|
| 11 GW | Connected capacity of new RES sources, storage facilities and charging stations |
| 12 GW | Connected capacity of new customers |
| -30% | Reducing SAIDI compared to the 2019-2024 average |
| -30% | Reducing fault repair cost per kilometre of the distribution network |
| ✓ | Maintaining the growth of the average distribution fees below the wage growth in the enterprise sector |

Greater connected capacity and user-friendly connection procedures

PGE Group is determined to ensure an increase in the availability of connection capacity, reduce waiting times and increase the user-friendliness and transparency of the process.

Cumulative connected capacity of new customers and generation sources
(compared to 2025)



Number of connected customers
(annual average)

75 000	80 000	82 000
2025	2030	2035

<250 days

Shorter average connection waiting time for residential customers

+30 p.p.

Improving the Customer Effort Score in connection processes

PLN 25 bn

for connections for the period of 2025-2035

Facilitation package for investors

Review, simplification, and automation of connection procedures — including a reduction in the number of forms and actions required from customers

Digitalisation of all key processes

A commercial grid connection offering, and partnership-based cooperation in project implementation

Full transparency of the investment and grid connection processes

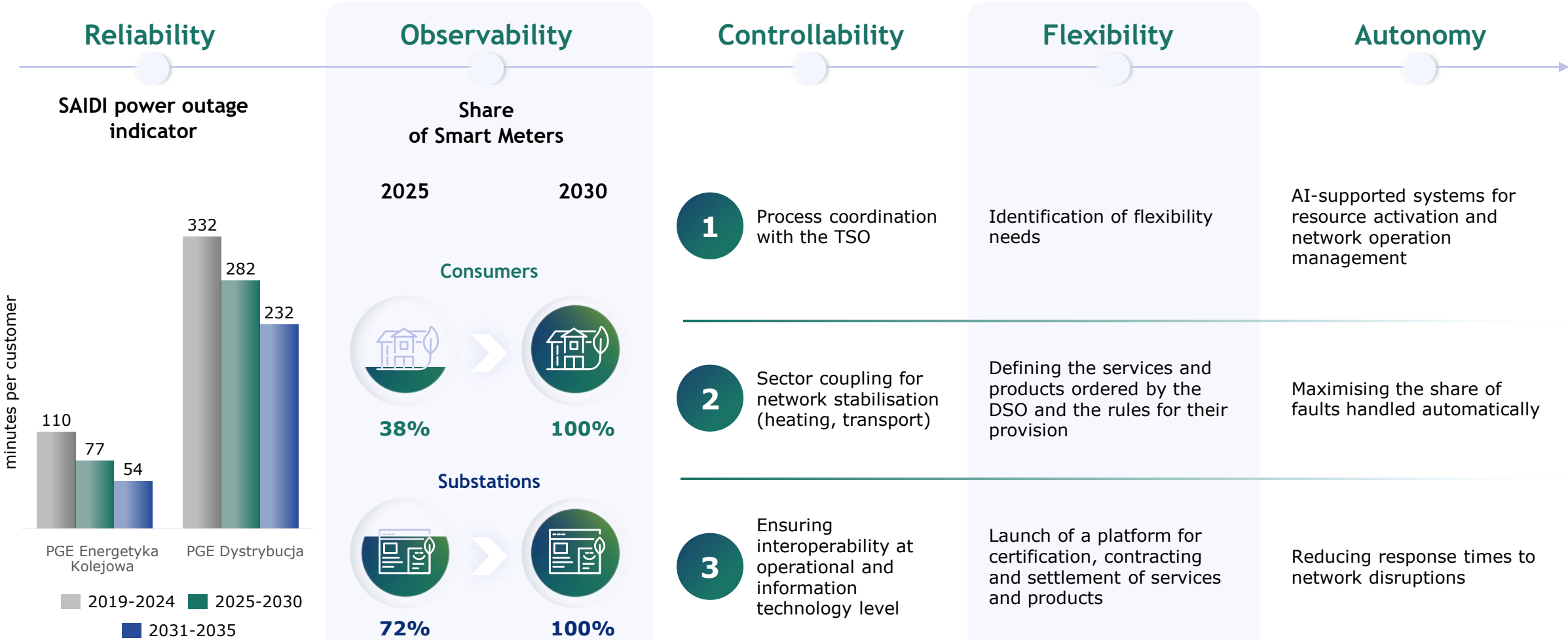
Customer-Friendly Service Programme "Stay in Touch"

Individual approach to all customer groups through multiple communication channels — with dedicated support for the senior citizens and people with limited mobility (PLM)

Simplification of the connection procedures and the use of plain, accessible language in contracts, terms and conditions, and during customer interactions

Modernised and digital network infrastructure as the foundation for the electrification of the economy

The road to Net Zero runs through the electrification of the economy, supported by the digitalisation and automation of the power grid. The key milestones on this journey are still ahead.



LTE 450: digital connectivity for more efficient and resilient energy infrastructure



LTE 450

Thanks to PGE's construction of a communication network using a dedicated 450 MHz band, **it is possible to provide an interference-resistant communication and data transmission, both for the energy sector and for public safety services.**

Services for external users

- Support for emergency and defence services during crises or natural disasters
- A unified, standardised broadband communication network for national security

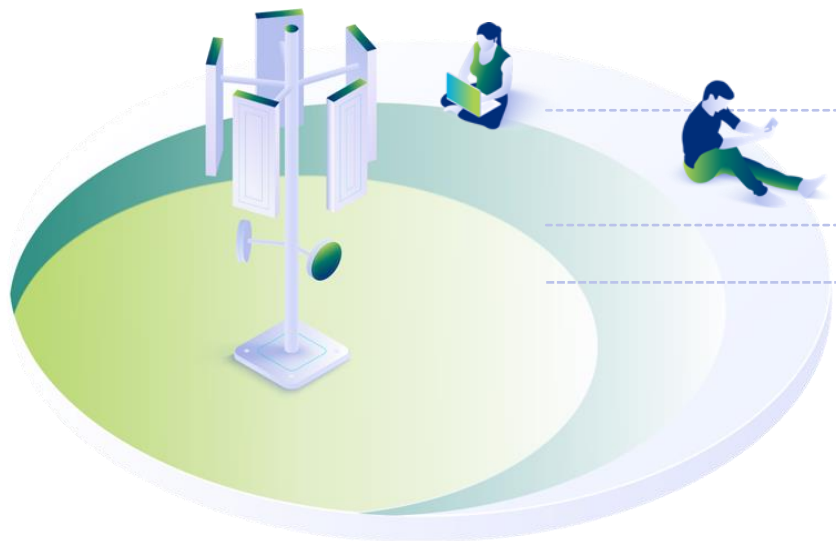
LTE450-based services for the energy industry

- Connecting Smart Meters to the DSO systems
- Ensuring interoperability between DSOs
- Standardisation and end-to-end network configuration
- 24/7 Operational supervision

LTE 450

Independent multi-service network

- Dispatch communication and broadband data transmission as well as support for IoT communication (remote readings, control)
- 36-hour communication backup in emergency situations
- Independence from the availability of commercial operators' services



EXPANSION OF THE LTE450 NETWORK ACROSS POLAND



LTE450: designed with safety in mind

- Dedicated frequencies
- SIM cards with their own encryption keys
- 24/7 Network Monitoring Centre and CERT
- Use of own infrastructure, emergency power supply and tele-transmission equipment
- ICT security systems



Excellent
propagation

Reliability and business
continuity

Low energy
consumption

High quality
and speed of transmission

Development programmes focused on customer needs and improvement of network reliability and observability

Goals

Full potential of digitalisation and flexibility

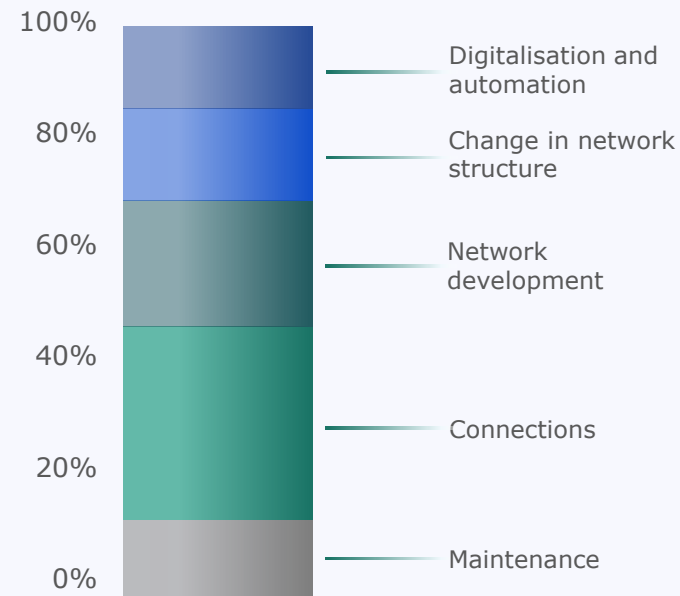
Network modernisation

Smart growth

Increasing connection availability

Total capital expenditure until 2035

PLN **75** bn
Structure of capital expenditures



Key development programmes

Development of ICT tools and artificial intelligence to maintain quality and operational continuity in times of dynamic technological, climatic and social changes.

- Replacement of MV/LV and HV/MV transformers
- Modernisation and expansion of Primary Substations (GPZ) and Power Supply Systems (MUZa)
- Underground cabling of 10,000 km of distribution networks
- Construction of energy storage facilities for internal and grid-related (non-commercial) purposes
- Development of an independent LTE450 communication network
- Development of the Central Power Dispatch Centre and launch of the Central Distribution Management System
- Installation of Smart Meters at substations and end-user locations
- Implementation of modern IT tools (e.g. GIS and EAM) to improve technical asset management

Rational development of the distribution segment as a foundation for the PGE Group's value growth

PGE Group's investments will be focused on increasing connection capacity, observability and controllability, as well as on automating grid operation. Operational efficiency and alignment of development directions with transformation priorities will ensure solid levels of profitability.

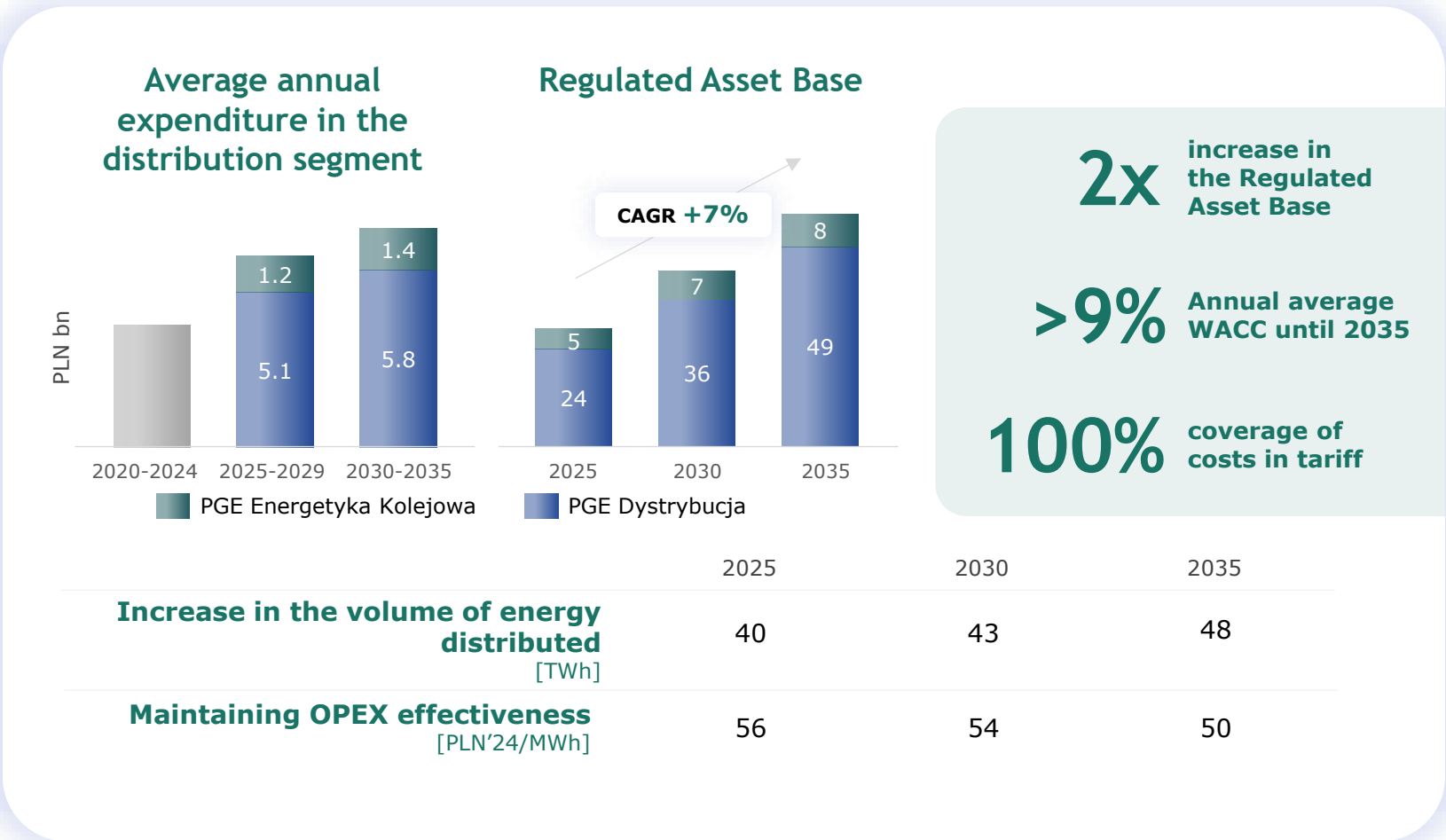
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Long-term outlook for the electrification of the economy
- 2

Developing the Regulated Asset Base in alignment with the directions incentivised by the Energy Regulatory Office
- 3

Planning growth with the use of flexibility services
- 4

Digitalisation and automation – necessary for the continuity of operation of smart grids and the cost efficiency of DSOs





#1 Renewable Energy

- 9 GW of installed capacity
- 28 TWh of green electricity for a competitive economy
- Key source of zero-emission EBITDA exceeding PLN 10 bn



#1 Renewable Energy

26 TWh of green electricity from offshore and onshore RES

Our motivation

Decarbonisation of the generation mix and maintenance of the position as the leading supplier of green electricity to the grid

Financial potential and competencies to implement megaprojects

Ability to secure long-term revenues through CfDs

Change in the perception of the Group by stakeholders, including financial institutions



PGE S.A.

Strategic outlook

Investment financing

Sourcing and managing partnerships

Sale of electricity and balancing services

Coordination of cPPA conclusion

PGE Baltica

Operational outlook
(Offshore wind)

PGE Energia Odnawialna

Operational outlook
(Onshore RES)

CAPEX

PLN 34 bn

until 2030

PLN 85 bn

until 2035

EBITDA

PLN 3.6 bn

until 2030

PLN 10.2 bn

until 2035

For whom

Energy consumers

Supply of green electricity at competitive rates

PGE shareholders

Element of building the Group's value

Project partners

Market access for electricity and balancing power

Clean energy for economic competitiveness and resource independence

Affordable energy is key to business competitiveness, clean transport and efficient district heating. PGE Group's investments and competencies will allow Poland to reduce its reliance on fuel imports and meet its emission reduction targets.

Strategy drivers

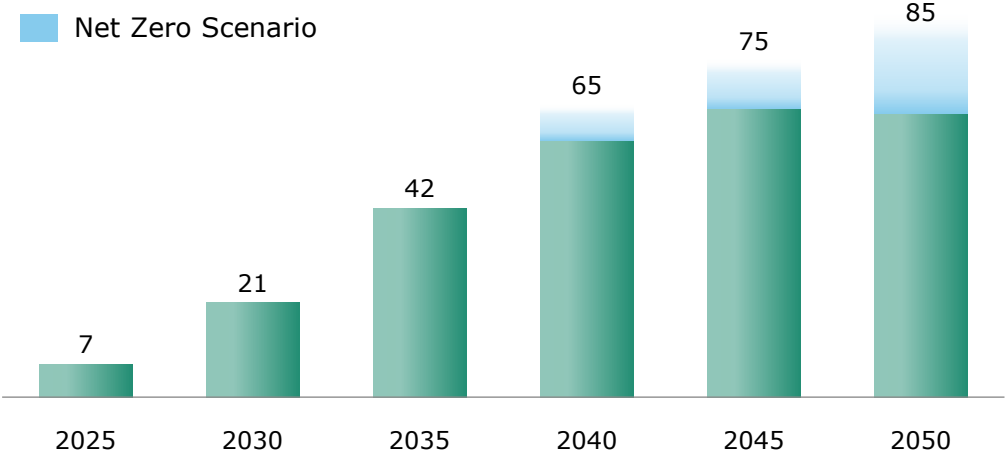
- 1 Competitiveness and independence
- 2 Stakeholder expectations
- 3 Poland's international obligations



Impacts of the strategy

- Diversification and balancing of the Group's portfolio
- Affordable electricity prices and an increase in company value
- Responsible transition
- Net Zero 2050

Share of RES in PGE Group's generation [%]



Offshore wind power offers a unique opportunity to develop a new branch of industry, providing affordable and sustainable energy

High efficiency and low emissions

The highest capacity utilisation factors among the RES technologies developed in Poland, and minimal CO₂ emissions over the entire life cycle contribute to the achievement of the climate neutrality goal.

4 GW
↓
11 m tonnes
of avoided annual
CO₂ emissions

Local Content

Growing share of Local Content

The share of the Polish industry in the supply chain of the implemented projects is growing and is maintained at levels consistent with the assumptions of the Sectoral Agreement for the Development of Offshore Wind.

Scalability and optimal use of undeveloped marine space

The use of high-power turbines allows reduction of the impact of Offshore Wind Farms on the environment and is in line with current maritime development plans.

14+ MW
capacity of a single
wind turbine

Infrastructure development

Impact on the Polish economy

Development of PGE's offshore wind farm support infrastructure in Poland, including projects such as the installation terminal in Gdańsk.

Revenue security in the long term

The President of Energy Regulatory Office (ERO) granted the Baltica 2 and Baltica 3 projects the CfD contract, which secures the revenues of these assets over a 25-year horizon.

Secured revenues
over a
25-year
horizon

Financing using the
Project Finance
formula

Limited financial risks

Offshore can be financed under the project finance formula, thus reducing the impact of the investment on the balance sheet.



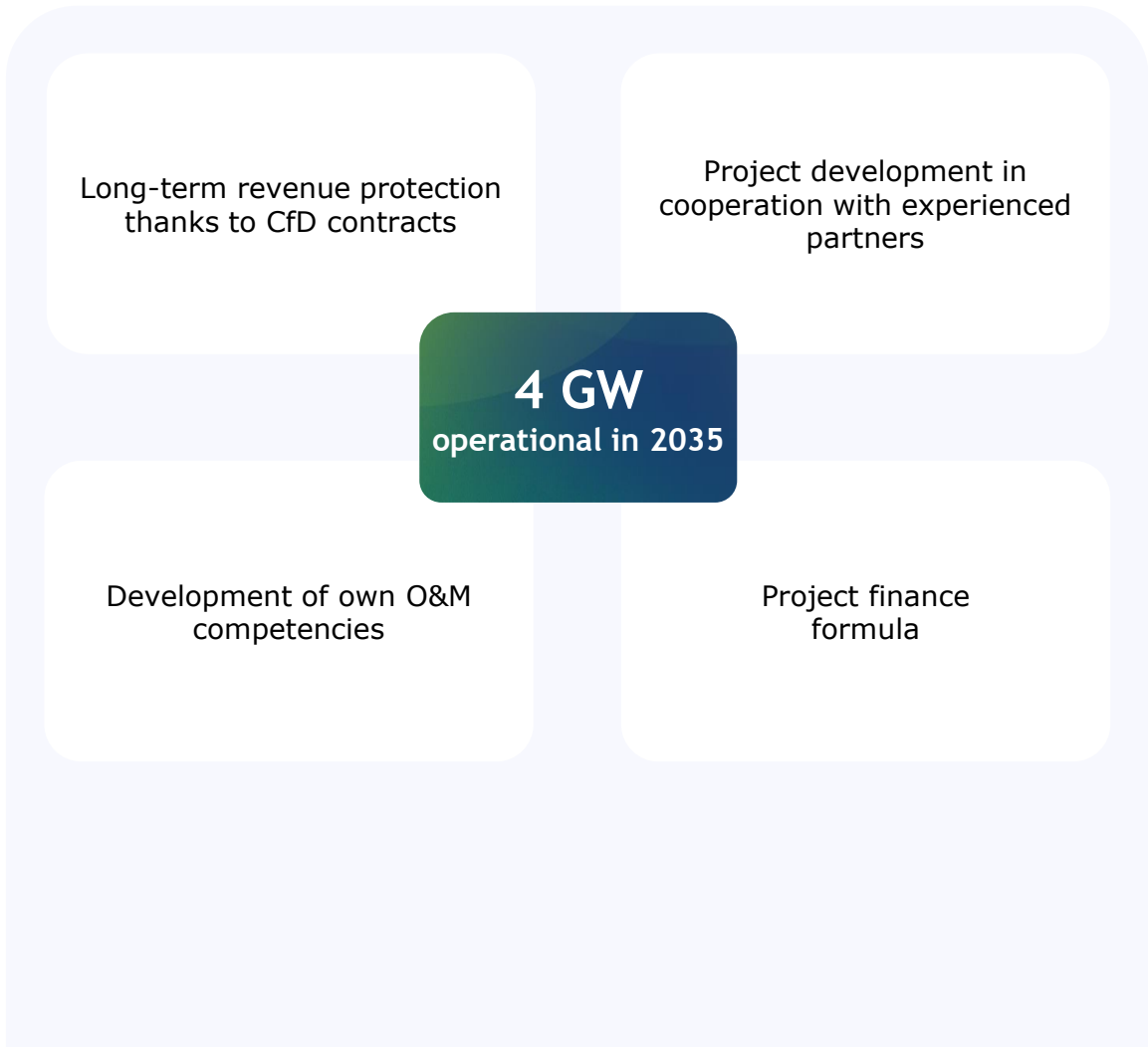
Development potential of the PGE Group's offshore wind farms

A coherent strategy for developing subsequent offshore areas focuses on the most efficient projects

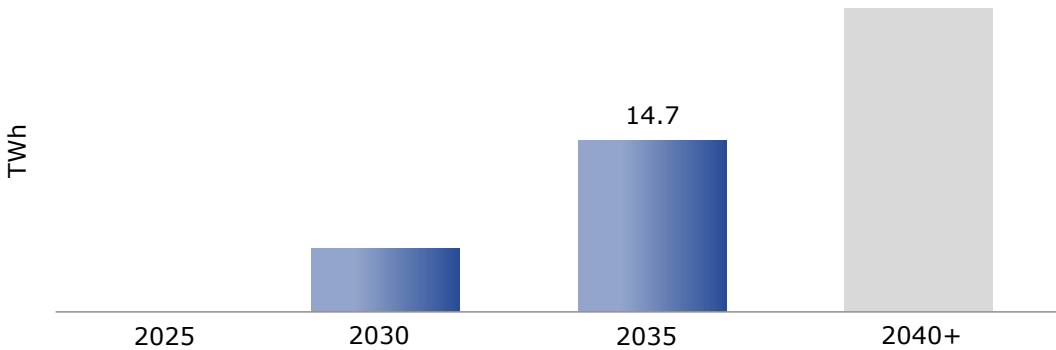


Offshore wind farms will be a key source of zero-emission electricity for the PGE Group

Offshore Wind Energy will play a key role in building value and transforming the PGE Group's generation portfolio.



Annual electricity sales* of offshore projects with the PGE Group's participation



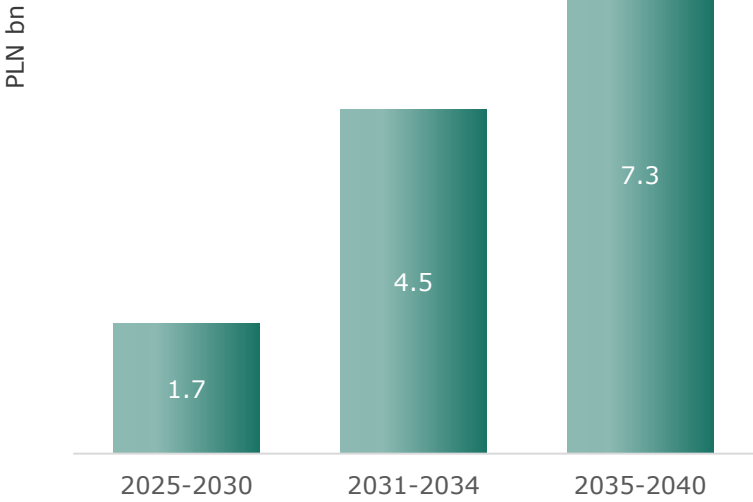
* Graph shows the total volume of electricity sold by installations, regardless of the partnership structure



Electricity for
7.5 m
households

Offshore offers the prospect of energy price stabilisation thanks to the Contracts for Difference mechanism

Expected average annual revenues from offshore projects



The key milestones on the path to achieving the full strategic aspirations of the PGE Group in the coming years will be:

Contract for Difference auctions

Strategic partnerships

The years 2025-2029 will be decisive for the possibility of commercialisation of Phase II offshore development projects in Poland based on Contracts for Difference (the difference between the market price of electricity and the strike price bid by the investor).

The PGE Group is preparing to take part in auctions to secure the revenue side of its projects.

Trusted partners can bring knowledge, experience and synergies to projects, which can ultimately determine the competitiveness of those projects.

The synergies achieved, such as consistent power dispatch planning or commercial and technical management, can translate into real savings for end users.

Development of onshore wind energy

Onshore wind energy in the best locations in terms of productivity and access to the grid is a source of clean energy, allowing the PGE Group's generation portfolio to stay competitive.

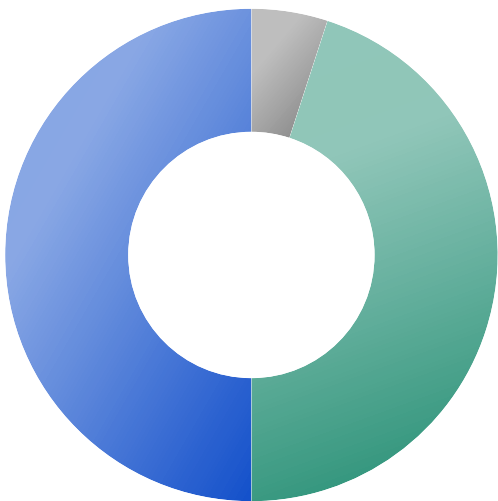


Onshore wind farms

- The area of active M&A activity– acquisitions of operational and ready-to-build projects
- New financing models
- Organic growth leveraging the PGE Group's internal competencies
- Maximisation of installed capacity within a single grid connection
- Repowering in the most productive locations
- Partnerships in the development phase
- Expansion of in-house service capabilities and continuous efficiency improvement

4 GW
in 2035

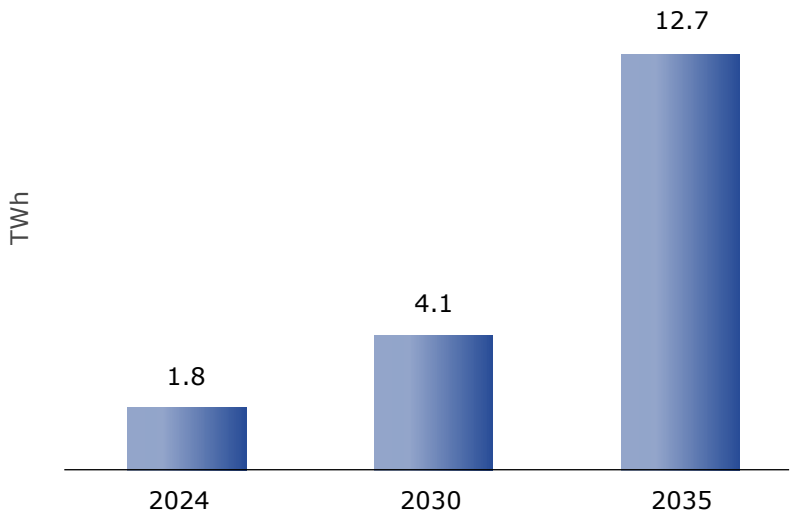
12.7 TWh
in 2035



- Own portfolio
- Acquisitions – Operational Wind Farms
- Acquisitions – Ready-to-Build Wind Farms

Illustrative structure

Electricity production from onshore wind farms



Development of photovoltaics and hydropower

Short development timelines, scalability, and the potential for integration with onshore wind farms and energy storage systems make selected PV projects a complementary renewable asset.



PV farms

- Selective project development
- Focus on the largest installations and load profile optimisation
- Utilisation of shared grid connections' potential to maximise the value of individual locations

1 GW and 1.1 TWh
in 2035

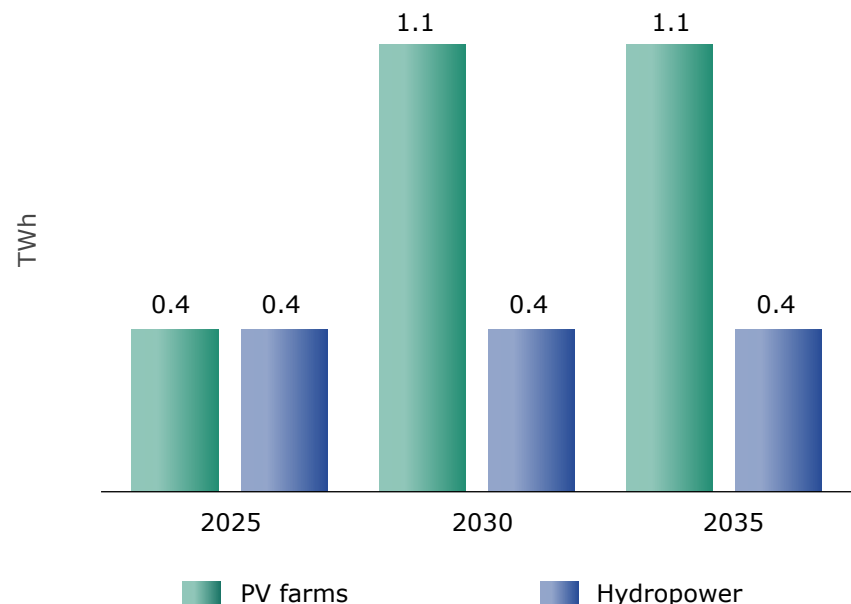


Run-of-the-river hydropower plants

- Optimisation of asset maintenance costs with attention to safety and functions related to water management

0.1 GW and 0.4 TWh
in 2035

Electricity production from photovoltaic farms and run-of-the-river hydropower plants





Gas Energy



#1 Flexible gas capacity

- 10 GW flexible, low-emission generation units
- 100% readiness for transition to zero-emission fuels



#1 Flexible gas capacity

10 GW of dispatchable capacity, enabling a safe energy transition



PGE S.A.
Strategic outlook

- Investment financing (including project finance)
- Developing an auction strategy
- Capacity obligations management
- Optimisation of gas contracting sources
- Monetisation of the commercial flexibility of assets
- Analysing opportunities for partner engagement

Gas Power Segment
Operational outlook

CAPEX

PLN 27 bn

until 2030

PLN 37 bn

until 2035

EBITDA

PLN 4 bn

until 2030

PLN 7 bn

until 2035

Our motivation

Maintaining the position of the leading electricity supplier to the Polish Power System

Strong financial capacity and expertise to execute large-scale and complex projects

Strategically located sites, suitable for large-scale investments within the PGE Group

Stable revenue streams from capacity mechanisms and effective monetisation of market volatility in energy and ancillary services

For whom

System operator

Stabilisation of the Polish Power System

Energy consumers

Guaranteed energy supply

Renewables

Greater integration capacity for RES

PGE shareholders

Element of building the Group's value

Supplementing the power balance during periods of low RES generation

Without the addition of new, controllable generation sources, further integration of renewable energy into the system will not be feasible. By expanding its gas-fired generation portfolio, the PGE Group is positioning itself as a key driver of the energy transition.



CCGT plants

- The most competitive and **controllable** generation assets during the energy transition.
- Emitting three **times less CO₂** than coal and with only half **the maintenance costs**.
- Flexible contracts and new gas supply sources enhance commercial performance.
- Sites located adjacent to existing power plants reduce capital expenditures compared to greenfield projects and allow recruitment of qualified personnel.



OCGT plants

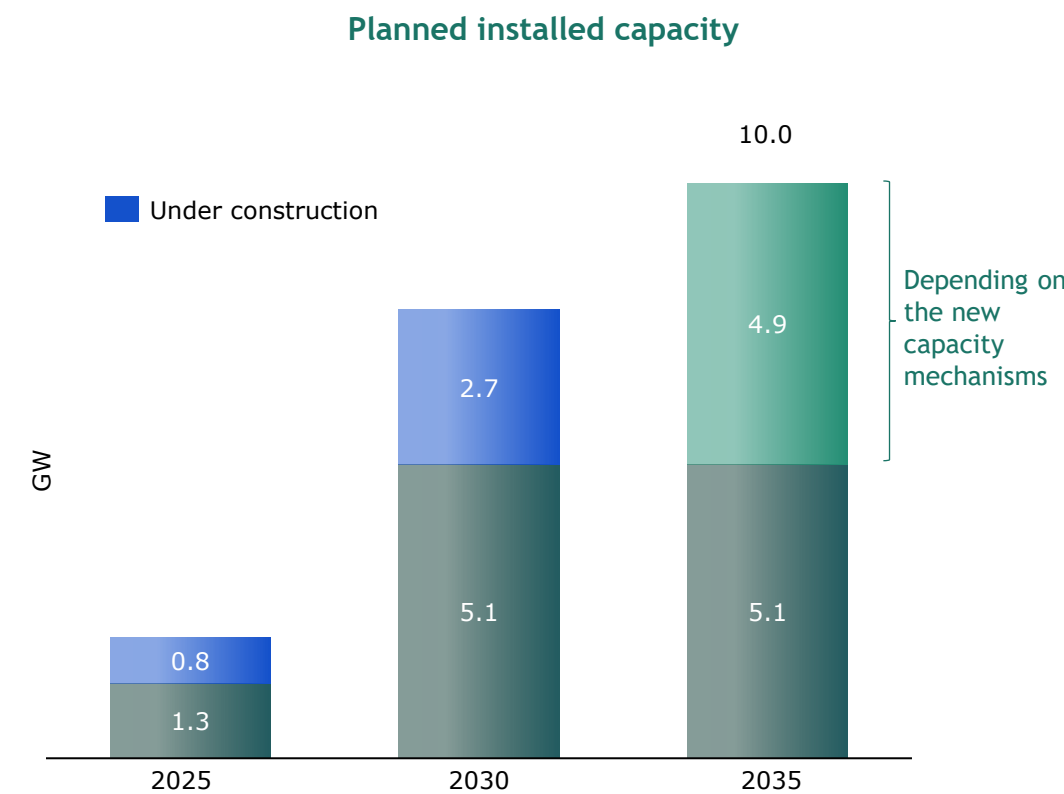
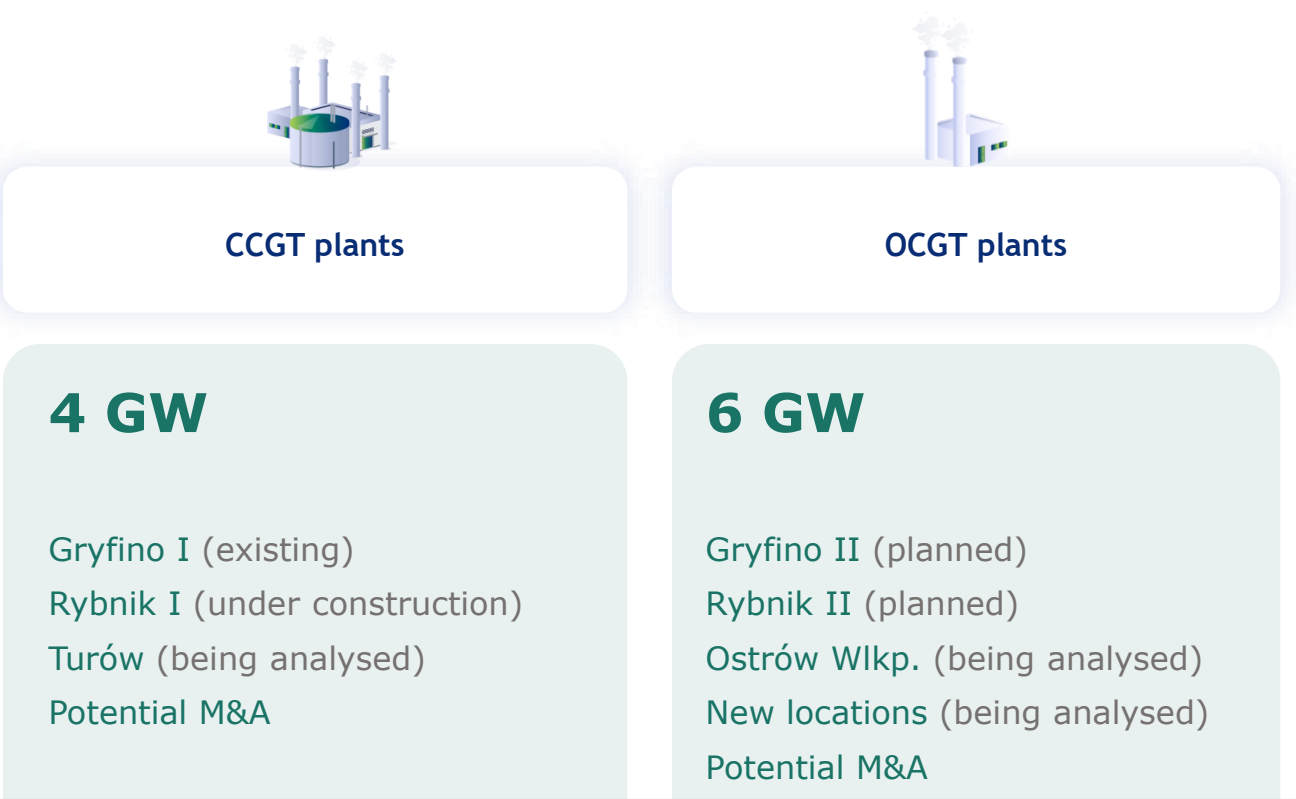
- Gas turbines will provide peak-reserve capacity, offering rapid start-up capabilities and the potential for continuous operation.
- Project revenues will be secured through capacity market auctions, energy sales, and the provision of balancing services.
- Although less efficient than combined cycle gas turbines (CCGTs), their reserve-mode operation will result in relatively low CO₂ emissions.



All new units will be designed to accommodate the use of decarbonised gases in the future, with the fuel switch subject to technical feasibility and economic viability.

PGE Group's aspirations regarding gas energy

The revenue streams of the gas-fired units will be based on the capacity market, electricity sales, and the provision of balancing services.

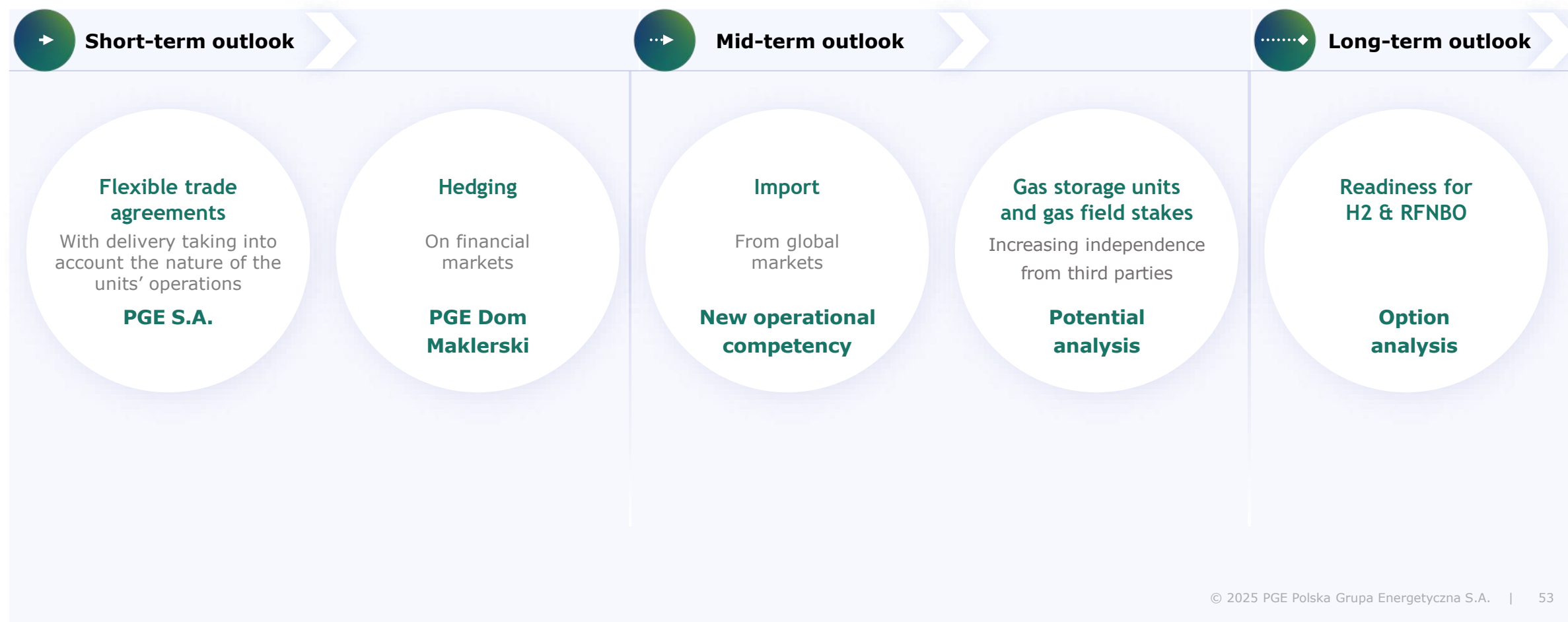


The extent of the capacity implemented in excess of 5.1 GW will depend on the attractiveness and predictability of their compensation mechanisms (extension of the capacity mechanisms)

Securing gas supplies

The growing demand for gas fuel with the variable consumption profile necessitates the adoption of more flexible supply solutions. The PGE Group plans to take measures aimed at optimising supply costs and reducing dependence on a limited number of suppliers.

In the long term, the objective is to replace conventional fuels with zero-emission energy sources.





#1 Energy Storage

- 60% market share in storage capacity in Poland
- Complementarity of chemical, physical and thermal technologies

Energy Storage



District Heating

#1 Energy Storage

18 GWh capacity for RES integration and market balancing

Our motivation

Sustaining the position as the leading electricity supplier to the Polish Power System

Ensuring system balance through integration and management of the Group's own renewable energy sources

Strategically located sites for investment in both large-scale and distributed electricity and heat storage facilities

Unlocking new revenue streams through the monetisation of energy market volatility



PGE S.A.

Strategic outlook

Investment financing

Commercial storage management

Acquisitions

PGE Energia Odnawialna (physical and chemical storage)

Operational outlook

PGE Energia Ciepła (thermal storage)

Operational outlook

CAPEX

PLN 9 bn

until 2030

PLN 14 bn

until 2035

EBITDA

PLN 1.7 bn

until 2030

PLN 2.1 bn

until 2035

For whom

Transmission System Operator

Short-term system balancing

Energy consumers

Energy prices stabilisation

Renewables

Greater integration capacity for RES

PGE shareholders

Element of building the Group's value

Broad exposure to available energy storage technologies

Energy storage facilities will enable reliable short-term system balancing and support the continued integration of renewable energy sources. Through price arbitrage opportunities, they can also contribute to the stabilisation of electricity and heat prices.



Battery energy storage system (BESS)

Technical and commercial balancing for renewable energy sources and local grid balancing (distributed storage).

Revenue from capacity mechanisms reinforced by revenue from the balancing services market and energy market arbitrage.



Pumped-Storage Hydro (PSH)

Participation in daily balancing and the full range of regulatory ancillary services (e.g. blackstart).

PSH Młoty – additionally reduction of flood risk thanks to the support of water management.



Heat storage

Combining renewable electricity and district heating by using surplus RES production.

Optimising the operation of cogeneration sources.

PGE Energia Odnawialna

PGE Energia Ciepła



PGE Group's diversified energy storage portfolio

The energy storage facilities being developed by the PGE Group will incorporate a range of complementary technologies, enabling more effective utilisation of the Group’s locations and generation assets.



Battery energy storage system (BESS)

Organic growth, incl. the use of coal asset locations

Acquisitions of operational and ready-to-build projects



8 GWh
in 2035



Pumped-Storage Hydro (PSH)

PSH Młoty project with location decision in Q3 2026

The implementation depends on a new power or capacity mechanism and subsidies for the part dedicated to flood protection

Strategic partnership with NFOŚiGW

Potential acquisitions

10 GWh
in 2035*

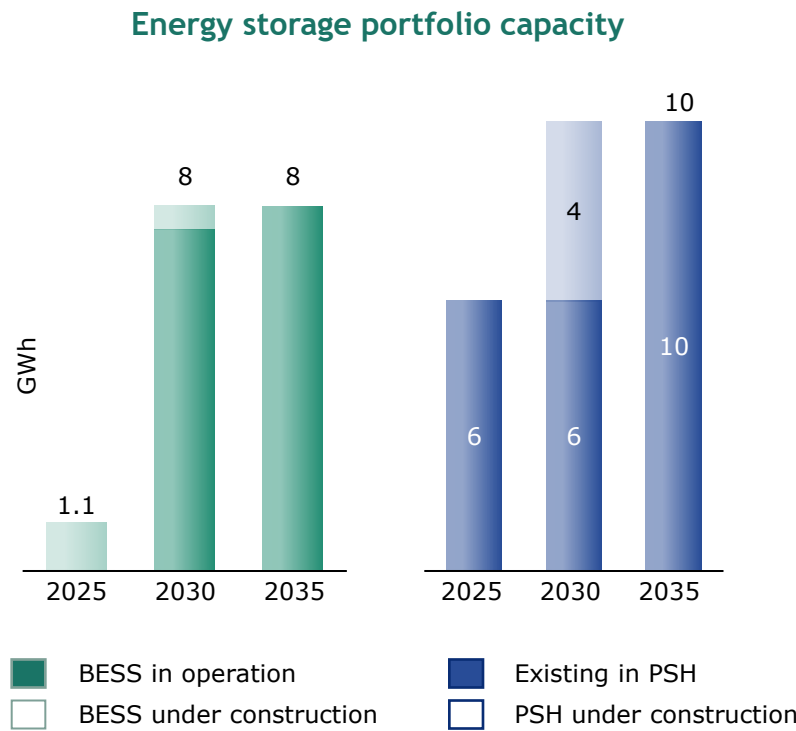


Heat storage

An integral part of district heating systems at 12 locations, improving the energy efficiency of the system

Heat storage tanks up to 60 000 m³ preferred

0.5 GWh
in 2035



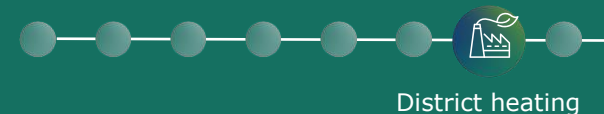
>60%
market share in 2035

* Refers to full power/capacity of projects implemented with PGE's participation



#1 Clean district heating

- Reducing CO₂ emissions by 60% by 2035
- Developing energy efficient systems in cooperation with local governments
- Integrating district heating with the electricity sector to enhance overall system flexibility



District heating

#1 Clean district heating

Leader in integrated, efficient district heating systems



PGE S.A.
Strategic outlook

Financing of investments
Optimising gas contracting sources
Monetising the commercial flexibility of assets

PGE Energia Ciepła
Operational outlook

CAPEX

PLN 9.3 bn

until 2030

PLN 18 bn

until 2035

including **PLN 3 bn** for
network acquisitions
and modernisation

EBITDA

PLN 2.7 bn

in 2030

PLN 2.8 bn

in 2035

Our motivation

Keeping the local heat markets' leadership

Supporting the flexibility of the power
system through the Group's commercial
competencies

Optimisation of operation of generation
and distribution assets

The combination of stable tariff revenues
and CHP support mechanisms ensures
return on investment and maintains
EBITDA stability

For whom

Heat consumers

Reliability of heat supply

Heating distributors

Thermal power availability

Local governments

Energy security and financing the necessary
expenditures for network modernisation

PGE shareholders

Element of building the Group's value

Environment and climate

Reduction in CO₂ and NO_x emissions,
and water use

District heating on the road to climate neutrality

A roadmap is being developed for each heating system location to achieve climate neutrality while maintaining the price competitiveness of district heating.



Transformation of generation assets

Maximising the potential of Power-to-Heat

Replacing the old coal-fired units with new high-efficiency gas-fired units

Construction of heat accumulators at all locations to optimise power in the sources



Modernisation and development of network infrastructure

Reduction of transmission losses and gradual implementation of low-temperature networks

Optimal power and generation management thanks to **integration** into heat distribution networks

Implementing Smart Heat technologies



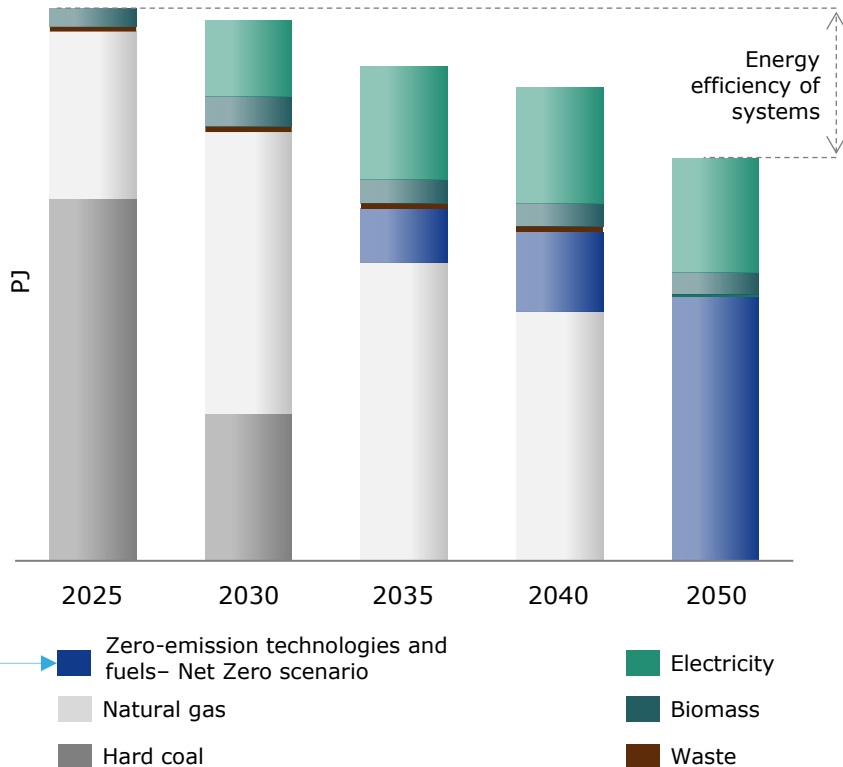
Scoping effective pathways to achieving climate neutrality

Striving to achieve the status of **efficient district heating systems** in integrated locations

Research and analysis on the possibility of using SMR units, zero-emission fuels, or CO₂ capture

Technical and economic assessment of the possibility of **fuel-switching in gas units** and preparation of the supply chain

Structure of district heating production



The level of production utilising electricity will have greater potential with increased commercial production management capacity and regulatory incentives for *Power-to-Heat*.

-60%

Reduction in CO₂ emissions by 2035 (compared to 2021)

-3 p.p.

Reduction in average network losses (compared to 2021)

Net Zero

by 2050
based on new technologies and zero-emission fuels

Development and integration of efficient heat markets

Progressive decarbonisation will be supported by initiatives aimed at developing a comprehensive offering based on synergies within the PGE Group.

Network integration

- **Cooperation with local governments** and businesses to fully harness the potential of local heating resources
- Increasing the **integration** between heat production and distribution to optimise development at each location



Integration indicator

Increasing the share of own distribution in total heat sales



Development of heat markets and product and service offerings

- Intensifying sales and promotion of district heating
- Offering **an integrated solution** that extends the value chain through cross-selling and synergies within the Group
- Developing generation assets in new locations, including hybrid and decentralised (off-grid) energy sources



LCOH

Competitiveness of district heating compared to individual solutions



Increasing flexibility and energy efficiency

- Implementation of ICT tools, including ML and AI, to manage the operation of generation assets and heating networks
- Construction of heat accumulators to optimise the performance of the district heating system
- Adaptation of the installations for efficient operation across a wide load range



Heat storage

Supporting the efficient operation of district heating systems



Investments in the transformation and modernisation of district heating systems

The transformation of district heating assets will allow us to achieve climate neutrality while maintaining price attractiveness and security of supply.



Transformation of generation assets

- Phasing out coal-fired heating units
- Deploying **gas-fired cogeneration** as a flexible transitional technology that enables a rapid shift away from imported coal and supports the future use of zero-emission fuels
- **Implementing Power-to-Heat technologies** powered by clean electricity, such as electrode boilers and heat pumps

PLN 15 bn

Development and maintenance of district heating assets until 2035



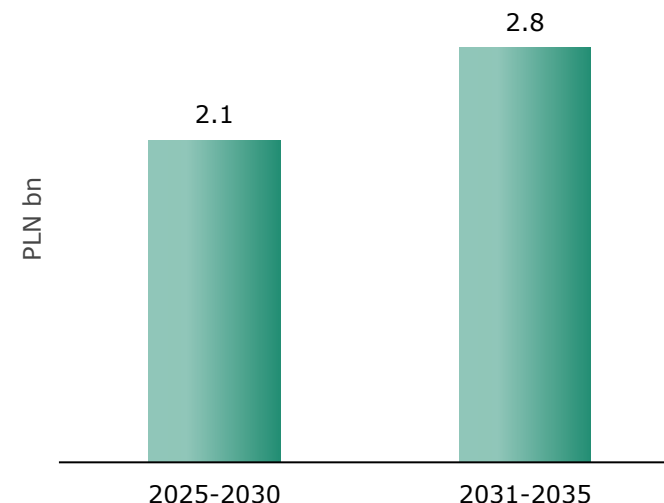
Modernisation and development of network infrastructure

- **Acquisition** of heat distribution networks
- **Integration** of the generation assets under development
- **Optimisation of the network structure** accounting for the role of waste heat, off-grid and hybrid systems

PLN 3 bn

Potential acquisitions and modernisations of district heating networks

Average annual EBITDA





#1 Responsible transition

- Responsible transition while ensuring energy security
- Efficient asset management
- Reduction of CO₂ emissions



#1 Responsible transition

A responsible approach to changing the generation mix, with respect for the role of employees and local communities, fully aligned with the needs of the TSO – PSE S.A.

Our motivation

Responsibility for employees and local communities

Leveraging the potential for further regional development

Acting in line with the principles of sustainable development



PGE S.A.

Strategic outlook

Setting standards and directions for the activities of segment companies

Coordination of activities related to the transfer of employees within the Group

Competency model management

PGE PAK Energia Jądrowa

Operational outlook

PGE GiEK

Operational outlook

Cost rationalisation and optimal asset management

Social dialogue

Reclamation of post-industrial sites

For whom

Transmission System Operator

Power system stability

Energy consumers

Providing secure energy during the transition

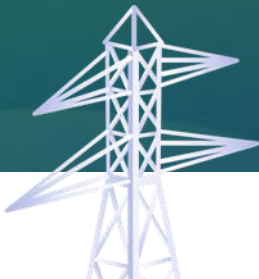
PGE Employees

Transparency and socially responsible process management

Local communities

Harnessing the potential of existing locations for the energy transition

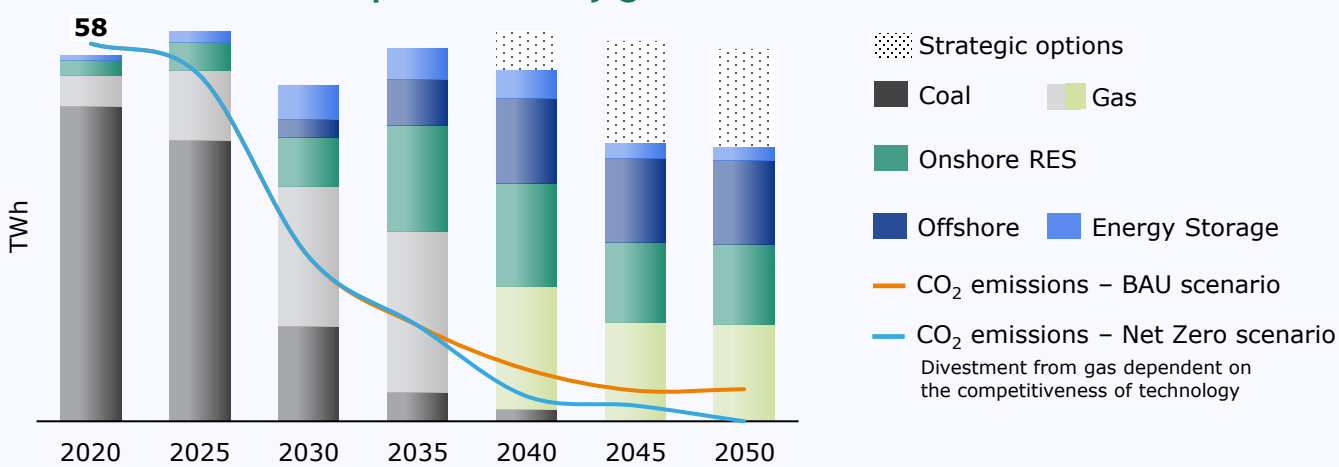
PGE's transition on the path to Net Zero



The implementation of flexibility initiatives will enable PGE Group to responsibly expand its portfolio of renewable sources.

Due to a significant decline in coal-based energy production volumes – caused by market and regulatory factors – **PGE will focus on large-scale low- and zero-emission projects** that enable rapid growth in the clean generation market.

PGE Group's electricity generation mix



	2030	2035	2050
CO₂ emissions (scope 1: fuel combustion) vs. 2024	-50%	-75%	-99% – Net Zero scenario -92% – BAU scenario
Average emissions of electricity production [kgCO ₂ /MWh]	415	230	0 – Net Zero scenario 90 – BAU scenario
Average variable cost of generation in the Group's portfolio [PLN'24/MWh]	390	368	250

*BAU – business as usual

Production at coal-fired power plants after 2035 depends on the demand of the Transmission System Operator and on the mechanism for financing the operational gap

A responsible approach to the transition from coal energy

Change in generation mix

- Competitiveness of coal-fired power plants limited by CO₂ emission prices
- Change in the nature of operation of coal-fired units from baseload to peak-reserve
- Loss of profitability of coal operations

Decline in coal energy demand

- The need for cost optimisation to reduce losses
- The need for rational asset management based on clear criteria and standards

Need to maintain power in the system

- Coordination of available capacity with TSO's actual needs
- The need to implement a long-term financing mechanism for critical assets

Evolution of the competence profile

- A qualified, experienced and committed team of employees
- Employment potential in PGE Group's growth segments

Circular Economy

- Utilising opportunities for a business use of reclaimed land
- Effective management of decommissioned power plant assets

DIALOGUE WITH EMPLOYEES
COOPERATION WITH LOCAL COMMUNITIES
COORDINATION WITH THE TRANSMISSION SYSTEM OPERATOR



Utilisation of infrastructure for the implementation of new investments by the Group

Optimised asset management and cost rationalisation

Cooperation with the public administration and the Transmission System Operator

Reskilling of employees, engagement in growth segments

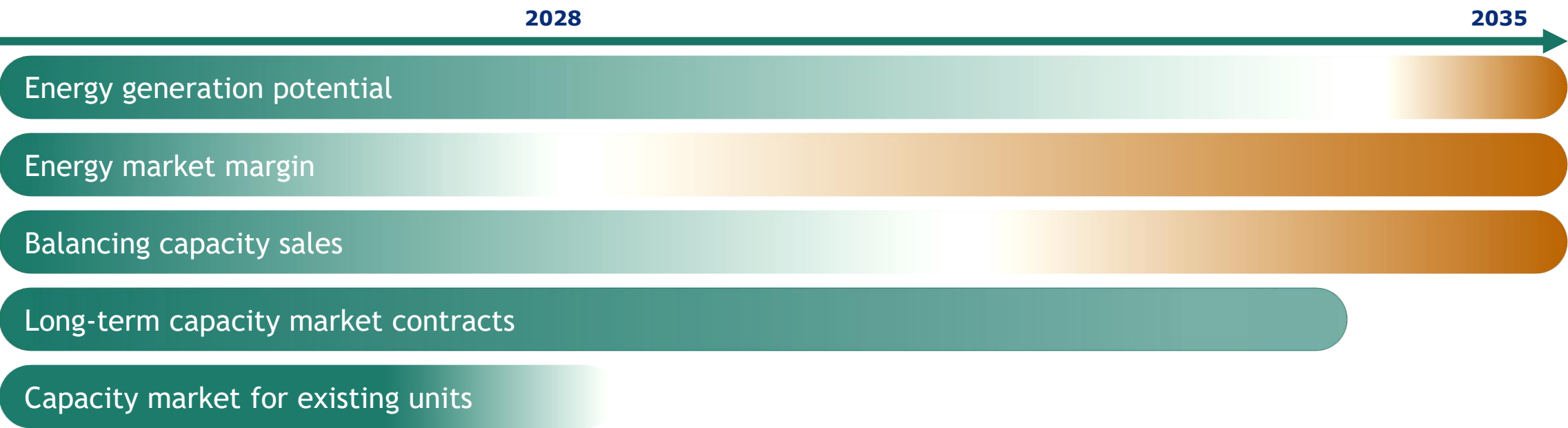
Reclamation and repurposing of retired power plant sites

Energy security at the core of PGE GiEK's transition

Cooperation with the public administration and the Transmission System Operator

Energy security and flexibility

During the coming decade, coal-fired units will be needed to ensure the safe operation of the Polish Power System. The lack of market and regulatory mechanisms makes it impossible to cover the costs of their operation and the scale of the losses will be a significant burden on the Group's balance sheet. Maintaining these units in the system requires the implementation of new support mechanisms.



Illustrative diagram – not intended to indicate the decommissioning timelines of individual units

Optimal asset management in the transformation of PGE GiEK

Optimised asset management and cost rationalisation

Optimal asset management

The necessity to maintain assets while limiting their market utilisation requires particular diligence in managing operational costs and maintenance expenses. It also reflects our broader economic and social responsibility. A rational cost approach will support the responsible transformation of the sites, ensuring optimal availability and flexibility.

Effective performance of capacity obligations and balancing services

Optimisation of expected availability and failure rate in relation to their roles in the power system

An overhaul policy tailored to the market mission of the assets

Taking into account the evolving operational profiles of units and shifting performance objectives

Maintaining a balance between extraction potential and generation potential

Adjusting lignite mining capacity to match energy demand

People at the heart of transition of PGE GiEK

Reskilling of employees,
engagement in growth
segments

Further professional development within the PGE Group

PGE GiEK’s highly qualified workforce provides a strong potential for the Group’s development projects.

RESKILLING

We enable professional reorientation

Transformation requires evolution of qualifications
We support the development of employees in new areas in line with the Group's Strategy
In addition, we train employees in competence centres

PROFESSIONAL CAREER CONTINUATION

Responsible HR policy within PGE GiEK

Maximising the efficiency of structured internal transfers to positions critical for the delivery of ancillary services

Continuation of employment within the Group

- Employees affected by the transformation will be offered job opportunities:
- At gas-fired power plants
 - At the branches of PGE Energetyka Kolejowa
 - At the branches of PGE Energia Ciepła
 - In other development projects across the PGE Group
 - In PGE’s battery energy storage investments

PROTECTIVE PROGRAMMES

Support for individuals choosing to leave the PGE Group

- Employees choosing to continue their careers outside the PGE Group will receive support under:
- Concluded social contracts
 - Dedicated voluntary departure programmes
 - Statutory social protection
 - Cooperation with regional employers

Directions for potential development of the PGE GiEK sites

Utilising existing PGE GiEK sites for the implementation of new investments by PGE Group



Research and analysis on nuclear energy

- Bełchatów – large nuclear units
- Turów – SMR

New gas-fired power plants

- Gryfino (CCGT and OCGT)
- Rybnik (CCGT and OCGT)
- Turów (CCGT)

Combined heat and power units

- Gryfino
- Bełchatów
- Rybnik
- Turów

Energy storage and RES

- Gryfino
- Bełchatów
- Rybnik
- Turów

Circular economy

- Responsible development of post-power plant sites

ENTITY RESPONSIBLE FOR IMPLEMENTATION

Research phase carried out by PGE S.A.

PGE S.A.
Energetyka Gazowa

PGE Energia Ciepła
as well as via Joint
Venture with other
partners


PGE Energia
Odnawialna

PGE Ekoservis
in cooperation
with PGE GiEK
and its subsidiaries

PGE GiEK will provide competencies and resources for optimal use of the potential of each location

Nuclear energy as a long-term strategic option

For the period beyond 2035, the PGE Group will continue to develop additional strategic options, seeking the most effective pathways to achieve the Net Zero scenario. The key criterion will remain the creation of Group value based on zero-emission generation, while supporting the competitiveness of the economy.

<div></div> <div>Nuclear technologies including SMR</div> <div>"Nuclear power in PGE"</div> <div>Location assessment programme</div> <div>3 locations preselected for detailed analysis (Bełchatów, Turów, Konin)</div>	<div>Strategic Rationale</div> <div>Participation in a crucial part in the energy transition in Poland.</div>	<div>PGE Group's Plans</div> <div>Until 2035, spending only on preparation of projects for administrative and investment decisions.</div> <div>Subsequent decisions will depend on the results of location research and market demand.</div>	<div>Project Profitability</div> <div>Depending on state aid mechanisms.</div>	<div>New Group Competencies</div> <div>Readiness to participate in Polish Nuclear Power Programme (PPEJ) as a unit operator, offering (amongst other things) qualified staff, service and operational competencies, as well as sales support.</div>	<div>Safety</div> <div>Multi-criteria analyses of safety at the construction and operation stages.</div>
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Circular economy as a part of responsible transition

We are committed to the responsible use of resources and to protecting our environment

Rehabilitation

Rational management of the decommissioning and reclamation of post-industrial locations

Partnerships and new technologies

PGE Group coordinated activities

Efficient waste management

Development of new solutions aimed at increasing the level of waste recovery to 75%



Management of Combustion Byproducts

Management of current CBP generation and resources accumulated in storage facilities

Responsible consumption

Shaping behaviours and processes that support the protection of natural resources and the environment



- Reducing expenditure through better preparation of investment sites
- Extending the lifetime of products, materials and resources to reduce operating costs
- Optimising costs and expenditures through a strategic, long-term approach to asset management throughout their lifecycle
- Reducing disposal and reclamation costs for production assets and generating income from unproductive assets (net RecEx)

PGE Group strategic target

Net RecEx = PLN 0



#1 Offering for business partners

- A comprehensive and advanced range of energy solutions
- Proactive cooperation with customers in the energy and balancing market

#1 Offering for business partners

Advanced, partnership-based comprehensive solutions for businesses in Poland

Our motivation

Enabling customers to access optimal solutions for purchasing electricity to improve their competitiveness

Building revenues from access to capacity mechanisms, the balancing market and ancillary services

Monetisation of the potential for aggregation of market participants

Increasing margins outside the regulated segment

Facilitating sensible use of energy and distribution services for customers



PGE S.A.

Strategic perspective

Optimisation of the portfolio of capacity services and energy trading

Development of commercial strategy and customer segmentation

Resource aggregation

PGE Energetyka Kolejowa

Operational perspective

PGE Obrót

Operational perspective

For whom

Business partners

Competitive prices through access to capacity and electricity markets

Active participation in the energy market

Use of prosumer solutions (generation sources, storage, DSR)

PGE shareholders

Element of building the Group's value

CAPEX

PLN 0.5 bn

until 2035

EBITDA

PLN 0.8 bn

until 2035

Changing market dynamics results in favourable price outcomes for active participants

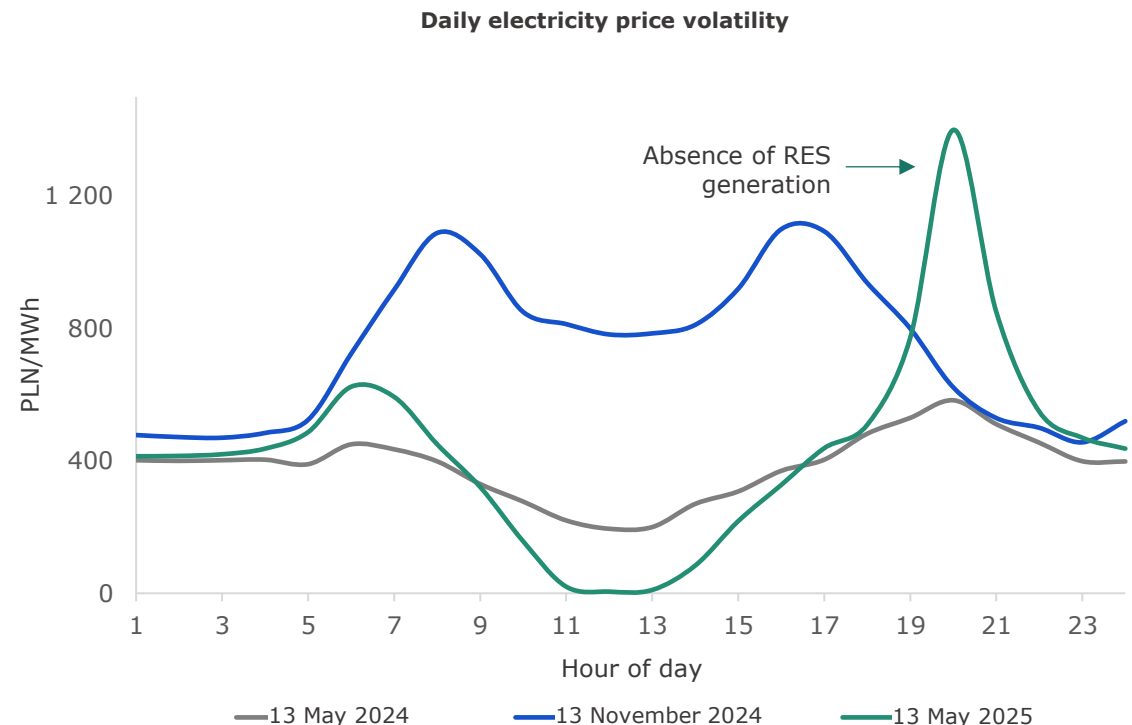
Growth of RES favours a decrease in wholesale prices, but the increased volatility of energy prices is a challenge for many market participants. Flexibility in both generation and demand reduces costs and improves competitiveness.

PGE Group's offering will meet the expectations of business partners by comprehensively addressing their energy management needs.

- Providing customers with access to energy, capacity and balancing services
- Supporting customers in managing their energy storage, PV installations and heat pumps
- Aggregation of customers' production and storage resources and enabling them to be part of the DSR
- Preparation of a wide range of flexible forms of energy purchase, e.g. as part of cPPAs or indexed price formulas
- Support in effective management of the consumption profile

Effective management of the electricity and heat consumption profile will allow our customers to reduce their exposure to the volatility of energy prices on the market and ultimately reduce costs.

Market participants can enhance their ability to effectively manage consumption and generation profiles



The evolving needs of business customers require offerings tailored to their specific requirements

PGE Group offering

Electricity and heat

foundation of the offering and margin base

Sale of electricity and heat in formulas and supply models tailored to the needs of business partners, including the connection process.

Additional energy services

flexibility and activity on the market

Modern services supporting active participation in the energy transition through energy, capacity and flexibility services markets.

Advisory and technical support

optimisation and efficiency

Comprehensive advice and support in energy management – from needs analysis to implementation of solutions.



Business partners

Diverse sales formulas, including:

- cPPA contracts
- Fixed price contracts
- Indexed-linked contracts
- Contracts with safeguards
- Mixed formulas

Diverse delivery models, including

- Electricity and district heating and cooling
- Hybrid hubs
- Construction and operation of own RES
- Virtual sales models

Select services:

- DSR Aggregation
- Provision of Balancing Service Provider Functions
- Development and management of customer installations (PV, storage, heat)

Advisory scope including, i.a.:

- Energy efficiency
- Cost and consumption optimisation
- Planning for the energy transition



Rail customer

- Tailor-made contracts for the sale of energy (including green energy) to rail carriers
- Construction of hydrogen railway stations and hydrogen supply in locations facing electrification challenges

- Solutions enabling recovery of trains' braking energy

- Catenary construction and maintenance services
- Solutions supporting energy efficiency on railways, including *eco-driving*

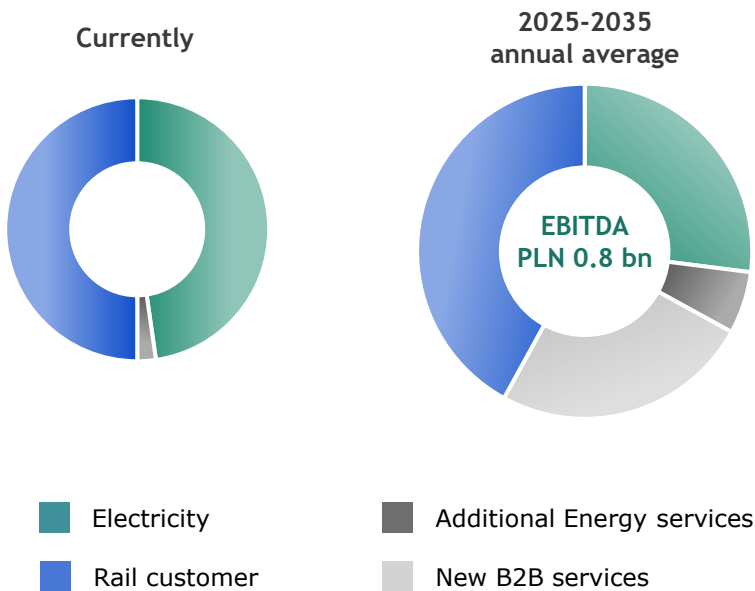
Comprehensive energy solutions for business customers as a driver of value in the business segment

Development of cooperation models that promote comprehensive and long-term solutions enabling benefit sharing and improving the competitiveness of the national economy

The offering for business partners will be based on long-term partnerships tailored to individual needs. The development of the offering will be implemented in a way that ensures long-term profitability for the partner’s business segment.



Expected margin effects





#1 Quality of Customer Service

- Maintaining the customer satisfaction index at the level at least 85 points
- Availability of remote and face-to-face service channels

#1 Quality of Customer Service

Effective communication channels enabled by Customer Service Points availability and advanced digital solutions

Our motivation

Strengthening the positive image
of the PGE Group

Developing non-tariff margin sources

Improving Customer Service efficiency

Ensuring security of energy supply

Advanced prosumer energy solutions



PGE S.A.

Strategic outlook

Forecasting the consumption profile of
the customer portfolio

Optimising energy contracting in the retail portfolio

Defining service and communication standards

PGE Obrót

Operational outlook

PGE Dystrybucja

Customer Service outlook

For whom

Residential customers

Reliability of energy supply

Enabling participation in the energy transition

Availability of user-friendly contact channels

Option to purchase additional services

CAPEX

PLN 0.6 bn

until 2035

EBITDA

PLN 0.5 bn

until 2035

We will enable residential customers to choose convenient contact channels tailored to their needs

The PGE Group will maintain the traditional face to face Customer Service Points and develop digital channels tailored to the changing needs of key customer groups and technological capabilities.



Convenient contact channels

- **Customer Service Points** – availability of traditional face-to-face forms of contact
- **Digital and mobile access** – self-service via a mobile application and Customer Portal, 24/7 availability of services



85 pts

Customer satisfaction index (CSI*)



100%

Remote service capability

*target average value for C and G segments in all Group entities

We provide residential customers with security and opportunity to participate in the energy transition

The PGE Group will provide residential customers with a stable supply of electricity at competitive prices and enable them to participate in the energy transition.



Tailored energy offer

- **Reliability of supply** – stable and reliable access to electricity and heat
- **Availability of green energy** – the option to choose electricity and heat from renewable sources
- **Tailored delivery formula** – products with a guaranteed price or dynamic tariffs – tailored to customer preferences and consumption profiles
- **Virtual prosumers** – a platform that provides participation in the production of renewable energy without the need to physically own an installation



Energy-related services

- **Sales, assistance and servicing of installations**
 - dynamic development of the PRO-EKO offer and energy-related service packages
- **Energy consulting and intelligent monitoring**
 - Customer applications that enable consumption tracking, generating reports and presenting recommended actions to achieve savings
- **Possibility to participate in the flexibility market**
 - active participation in the energy transition by supporting the stability of the system (through a portfolio of individual customers aggregated by DSO)

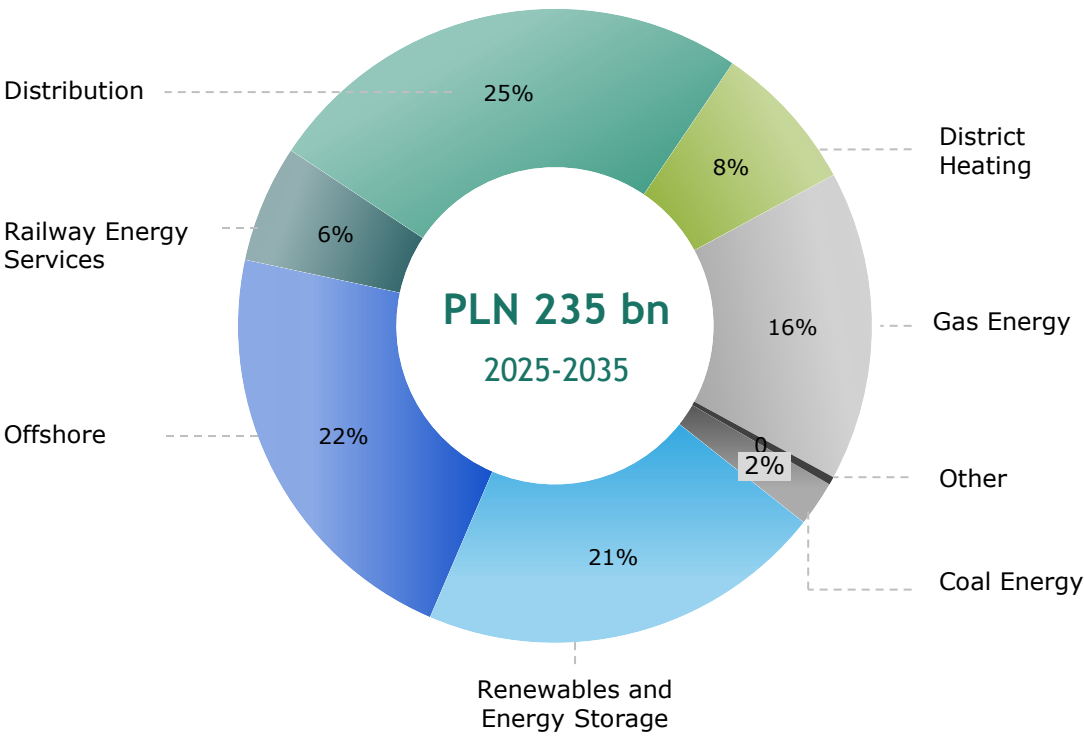


Financial effects

An ambitious development programme based on regulated revenues and building growth potential in RES and flexibility

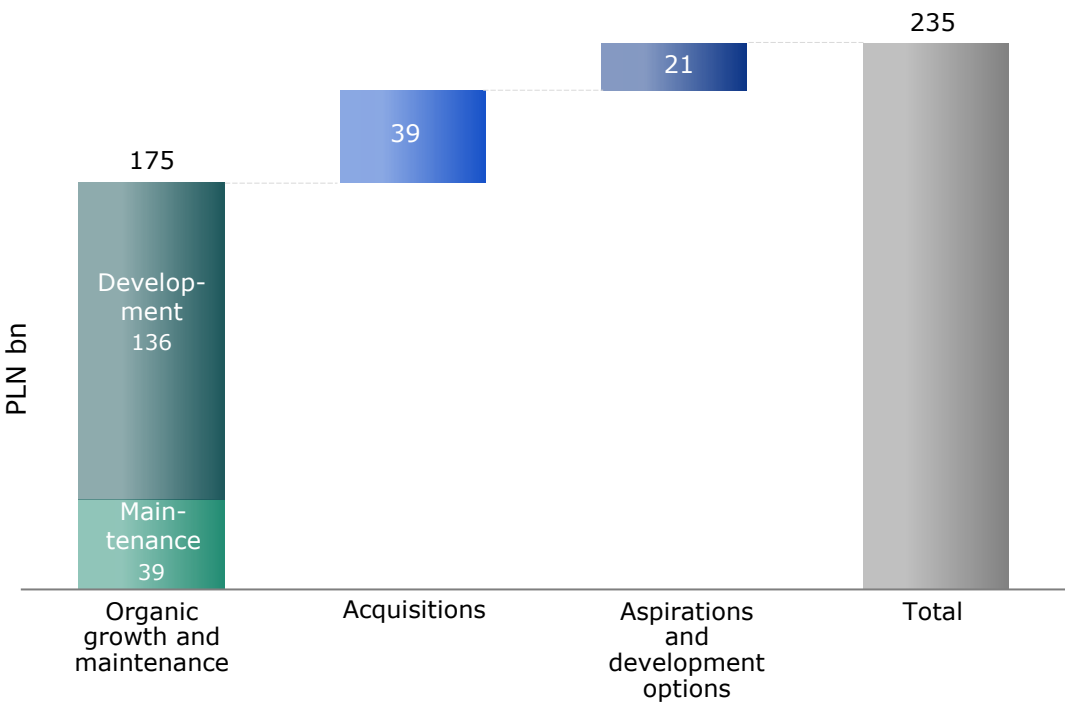
An investment programme focused on grid infrastructure, renewables and flexibility.

CAPEX breakdown by segment



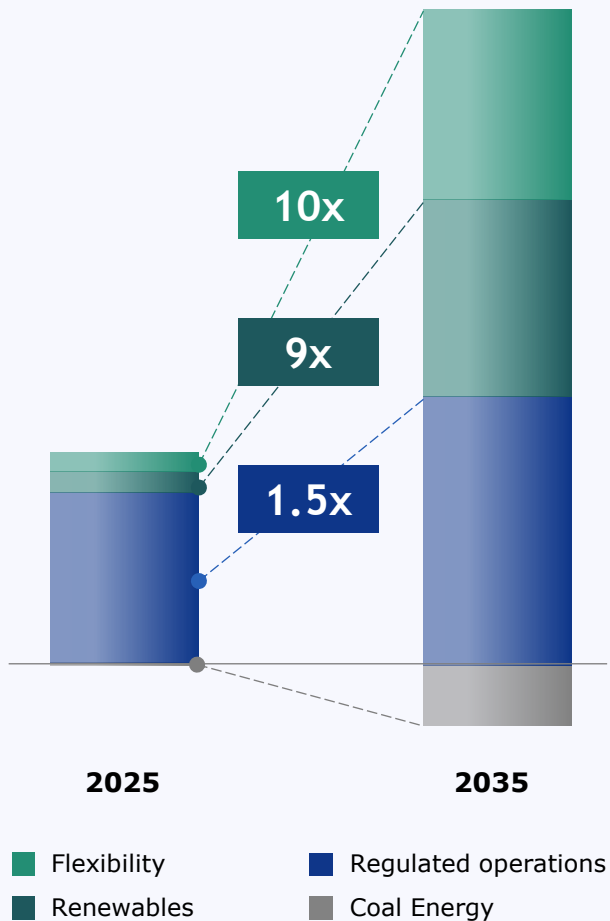
Approximately 25% of CAPEX consists of acquisitions and development options, which will be pursued depending on the PGE Group’s financial capacity and the availability of value-enhancing opportunities.

CAPEX 2025-2035



EBITDA secured by distribution and regulatory mechanisms with growth potential driven by renewables and system flexibility

EBITDA structure



- Gas-fired power plants
- Energy storage
- DSR

- Capacity mechanisms and market valuation of flexibility
- Integration of PGE Group's resources and competencies
- A partnership and profitable offering for business

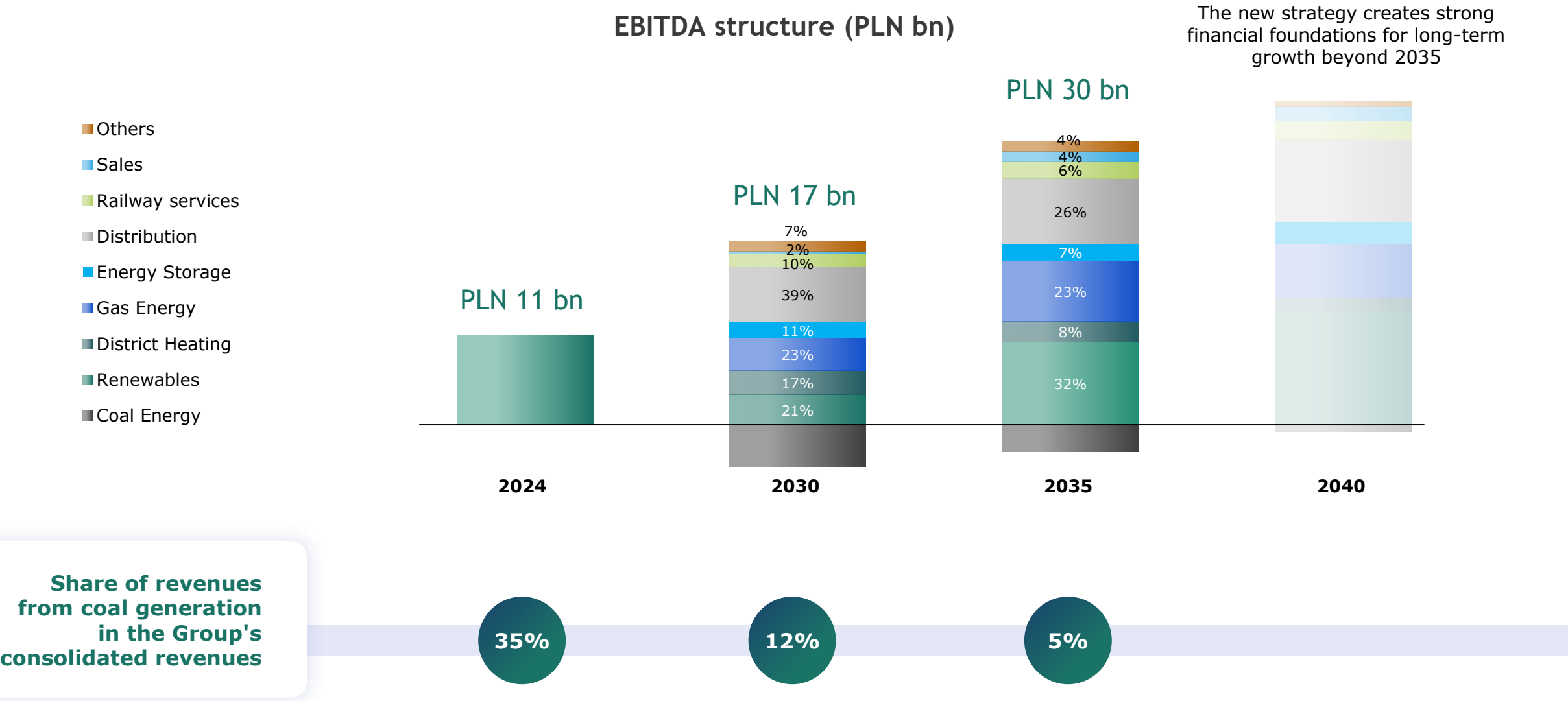
- Offshore
- Onshore
- PV

- Focus on large projects
- Optimisation of financing structures
- Operational excellence

- Distribution
- District heating

- Rational investments
- Modernisation and digitisation of assets
- Greater observability and manageability of the infrastructure

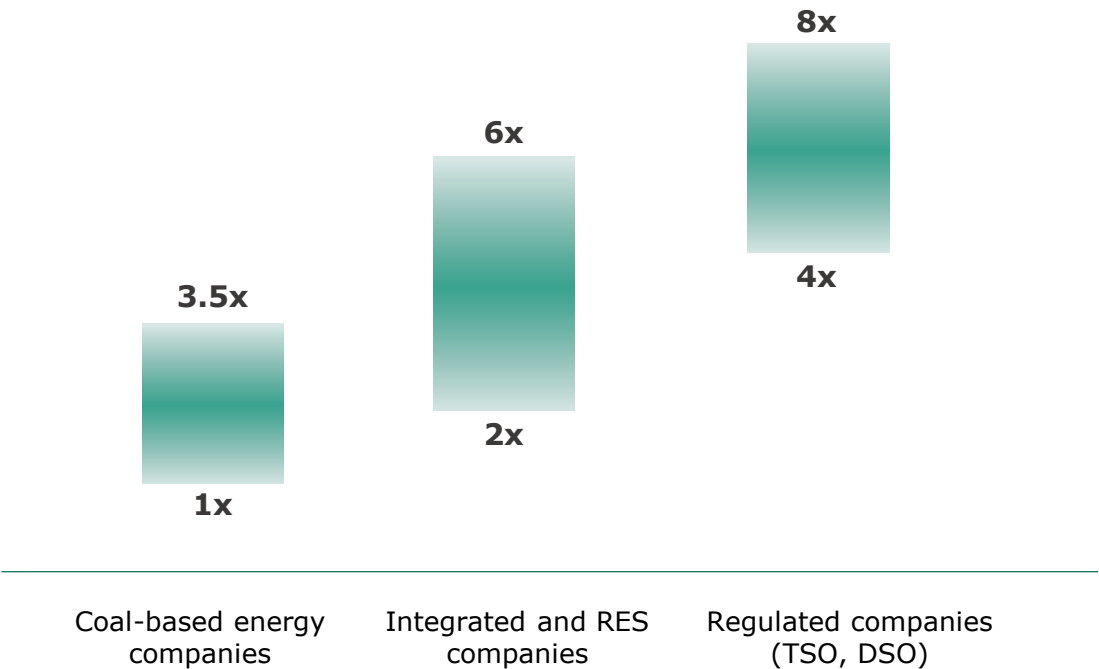
EBITDA evolution towards regulated segments, renewables, and mechanisms that reward flexibility



Business profile transformation will give the PGE Group greater ability to finance its growth

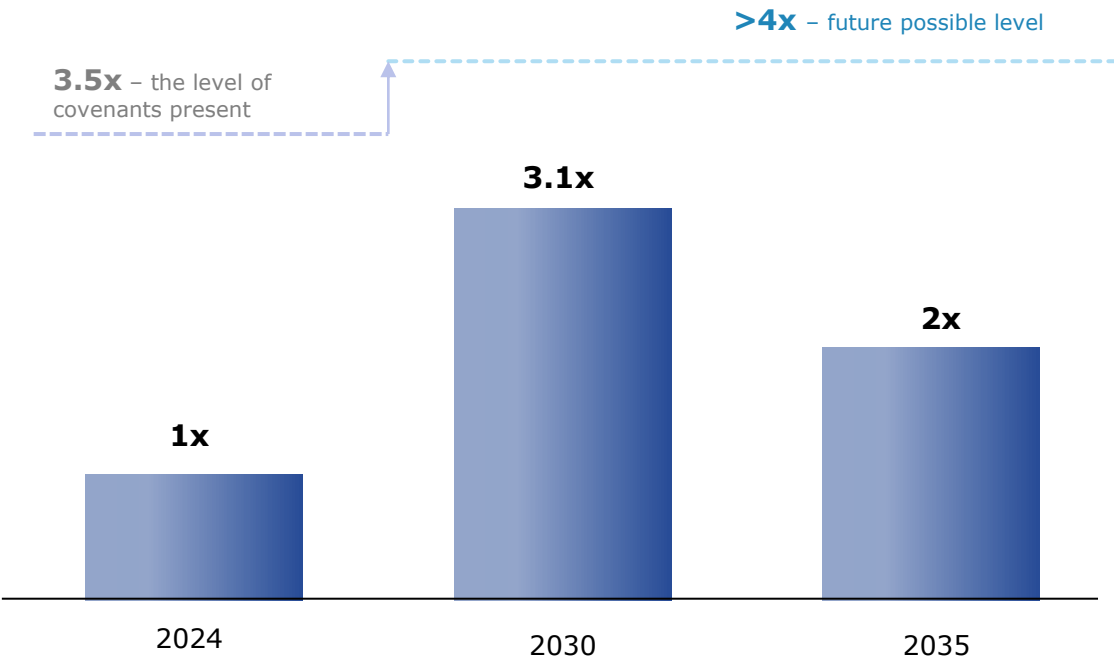
At present the PGE Group maintains a low net debt-to-EBITDA ratio compared to the industry in general.

Typical NetDebt/EBITDA ratios of energy companies by business profile



The Group aims to improve its risk profile by adopting new growth financing models, enabling a safe increase in net debt levels while maintaining its credit rating and keeping financial costs under control.

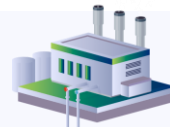
Forecast of net financial debt to EBITDA of the PGE Group



Sources of financing for the investment programme (1/2)



New Gas Capacities



District Heating

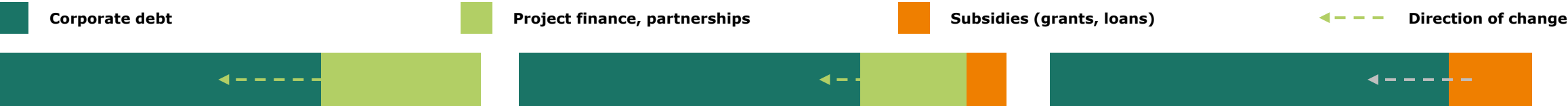


Distribution

REVENUE STREAMS

- | | | |
|---|--|---|
| <ul style="list-style-type: none">• Capacity Market• Balancing capacities• Energy market | <ul style="list-style-type: none">• Sale of electricity and heat• Capacity Market• Balancing capacities | <ul style="list-style-type: none">• Regulated revenue• Non-tariff revenues |
|---|--|---|

FINANCING



- | | | |
|--|---|--|
| <ul style="list-style-type: none">• The growing potential of project finance• Potential involvement of Polish banks and structures with the participation of export agencies (KUKE) and development financing banks (BGK)• Significantly reduced credit risk due to securing a stable source of revenue based on support from the won capacity market auctions | <ul style="list-style-type: none">• Growth financed mainly based on the company's financial surpluses and the Group's balance sheet• Maximising the use of preferential financing• Project financing – especially where the decarbonisation plan allows splitting out the part of the assets remunerated by the support system• Greater availability of project finance in the event of implementation of the national Strategy for District Heating, including support mechanisms for Power-to-Heat | <ul style="list-style-type: none">• Financing based on the financial surpluses of companies (EBITDA)• Involvement in obtaining aid funds (grants, preferential loans) – for infrastructure and R&D projects, to limit the growth rate of distribution rates |
|--|---|--|

Sources of financing for the investment programme (2/2)



Offshore



Onshore RES



Energy Storage

REVENUE STREAMS

- | | | |
|---|--|---|
| <ul style="list-style-type: none">• Contract for Difference• Sale of electricity | <ul style="list-style-type: none">• Sale of electricity (i.a. wholesale market and PPA)• Guarantees of origin | <ul style="list-style-type: none">• Capacity Market• Balancing capacities• Energy market |
|---|--|---|

FINANCING



- | | | |
|---|--|---|
| <ul style="list-style-type: none">• Strong demand from financial institutions to provide project finance financing– allows minimisation of own contribution• Syndicated investment loans with the participation of a very wide group of financial institutions, including commercial banks, export agencies and multilateral institutions• Building unique know-how through cooperation with renowned industry partners | <ul style="list-style-type: none">• High financing and refinancing potential in the project finance model• The limited supply of wind projects available on the market causes a significant appetite on the part of financial institutions for properly structured transactions• Investment loans granted by banking syndicates, including commercial banks, export agencies and multilateral institutions | <ul style="list-style-type: none">• Growing potential of project financing – the market is at the stage of building experience and market standards• Investment loans granted by banking syndicates, including commercial banks, export agencies and multilateral institutions• Technology that fits into aid programmes and "green" debt financing |
|---|--|---|

ESG as a source of stakeholder value

The strategic goals of the PGE Group are adopted with the aim of positively impacting the surroundings. Integrating the ESG aspects into management practices ensures complete alignment with sustainability principles.

ENVIRONMENTAL

Minimising the negative impact of operations on the environment and implementing initiatives contributing to environmental protection

- New dispatchable generating units
- Expansion of the RES portfolio
- Grid modernisation enabling more RES connections and less re-dispatching
- Implement biodiversity conservation and water management policy objectives
- Implement circular economy principles and reduce resource consumption

SOCIAL

Support for the responsible transition of the Polish economy, care for employees and relations with communities

- Reducing the risk of energy price increases and strengthening security of supply
- Stable working conditions and a partnership-based approach to local communities
- Engaging local authorities in planning a responsible transformation
- Supporting employee development and fostering their commitment

GOVERNANCE

Standards of organisational management

- Organisational resilience and transparency
- Management of processes and organisational culture
- Principles of responsible ESG-compliant corporate governance
- Recognition of minority shareholders' rights

Net Zero by 2050

-75% CO₂ emissions by 2035

-76% NO_x emissions by 2035

Gender pay gap: <5%

Aspiration and Zero Accident Policy

>30% variable remuneration for the Management Board depending on the achievement of ESG targets

>90% anti-corruption training for particularly exposed job positions



Operating Model

Optimal and effective operating model

Effective and transparent cooperation with stakeholders will be key to the successful implementation of the PGE Group Strategy.

Stakeholders and the Group's context

Public administration and regulator
Transmission System Operator
Shareholders
Customers
Suppliers
Scientific community
Financial and commodity markets
Local communities
Business partners



PGE Group

PGE S.A. Corporate Centre

- Strategy and asset management
- Wholesale trade and Market Access
- Investments and strategic partnerships
- Financing
- Regulatory management
- Organisational culture and communications
- Innovation and digitalisation
- Shared Services Centres
- Process management

Business segments

- Execution of investments, initiatives, and transition projects
- Operation and maintenance (O&M)
- Operational excellence
- Role of responsible employer
- Infrastructure security

Cooperation and clear division of responsibilities within the PGE Group as the foundation of efficiency

Constructive dialogue with the regulators

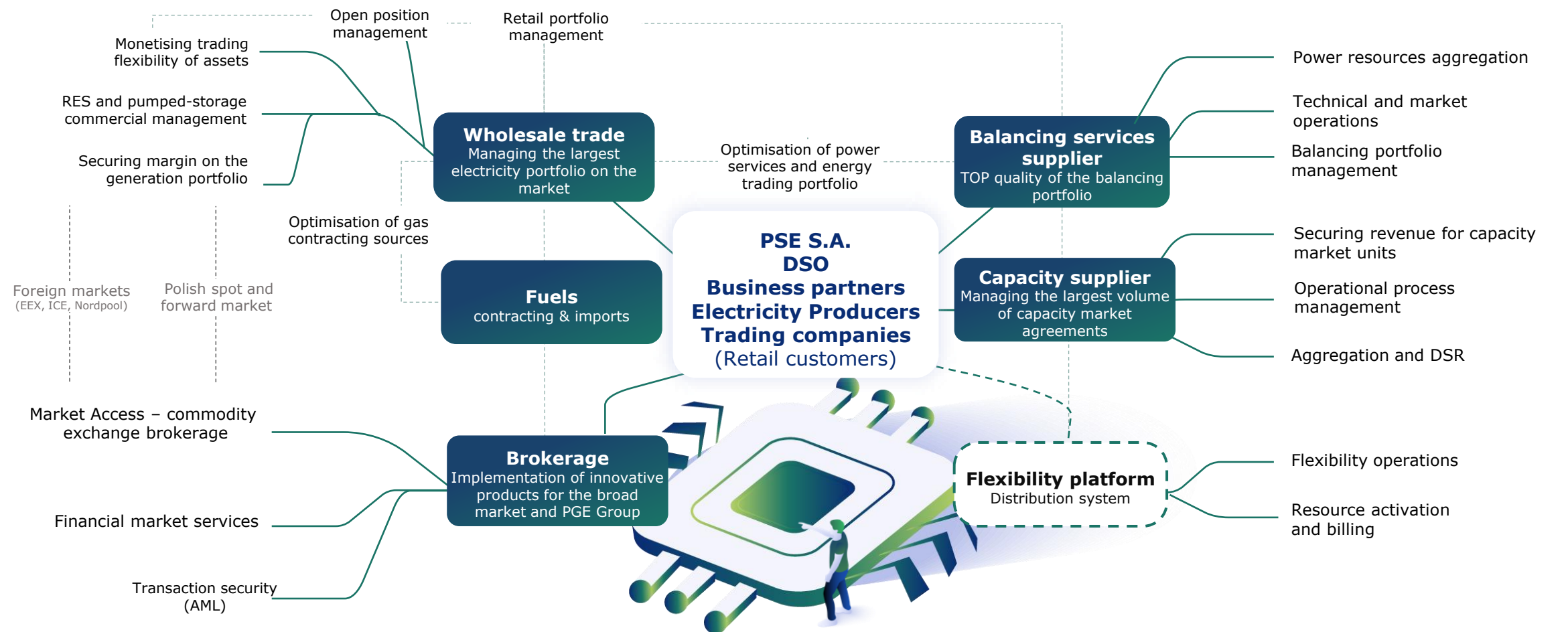
The energy transition requires a predictable and sustainable regulatory framework that supports, rather than hinders, the implementation of capital-intensive infrastructure projects and the creation of solutions for the benefit of energy consumers.

PGE Group will substantively and constructively participate in regulatory processes at the national and international level, especially in areas directly resulting from its mission:



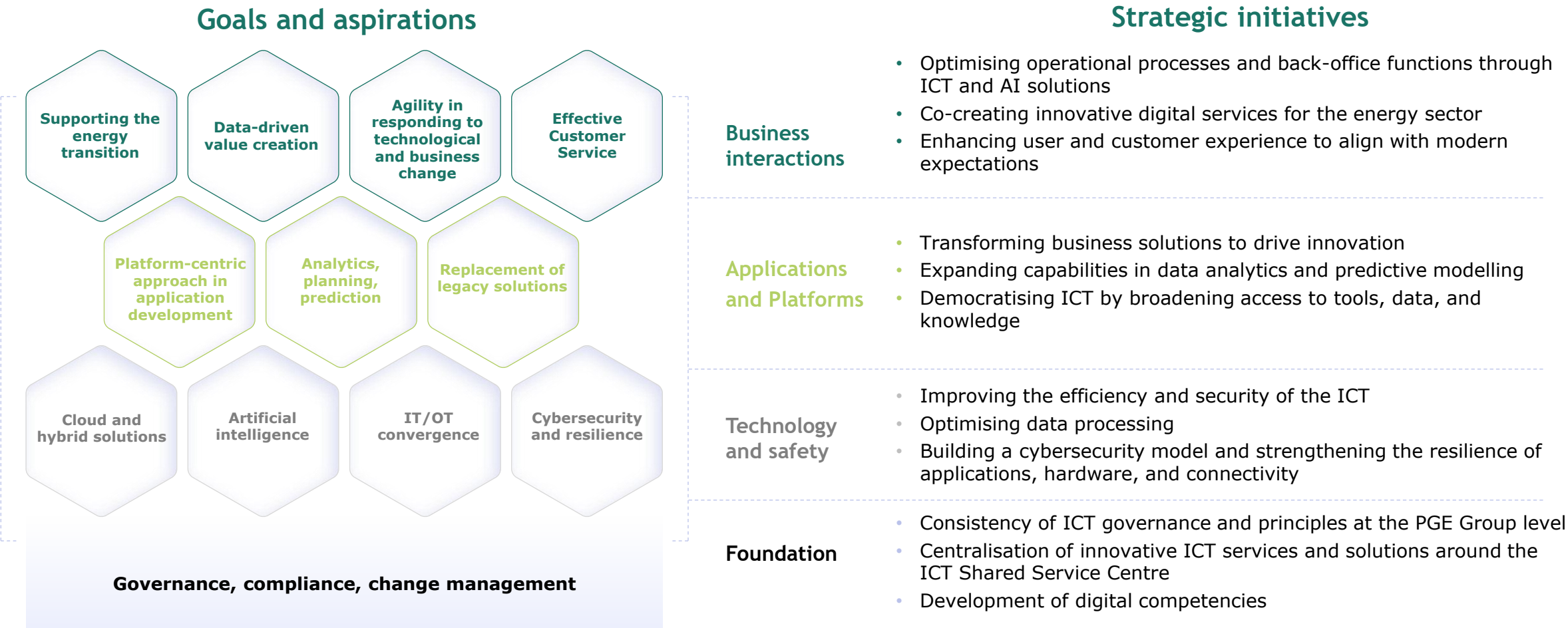
Energy, capacity and flexibility platform

The PGE Group is strengthening its competencies, organisational structures, and systems to lead the energy trading, power system balancing, and effective collaboration with the PSE S.A. (TSO) and DSOs, contributing to the development of a modern and efficient energy market.



Comprehensive approach to ICT development

The strategic transformation of our ICT landscape is designed to empower the execution of our business strategy by creating a flexible, scalable, and secure digital environment. This foundation will not only support users in their daily operations but also enable the organisation to sustain a competitive edge in the rapidly evolving energy market.



Strategic talent management

In the face of dynamic changes, we focus on **developing our employees – their competencies, motivation, and ability to co-create the PGE Group.**

Being an organisation ready for future challenges, we are committed to **promoting digital skills, responsible leadership,** and facilitating cross-generational communication.

Competencies of the future:

We support the development of technical, social, and leadership skills – we build an organisation ready for change through the development of knowledge, motivational leadership and a culture of cooperation.

Diversity and collaboration:

We want to create space for both innovators and those who bring experience. We support the building of teams based on diverse perspectives, with equal opportunities for women in the energy sector.



ZERO workplace accidents

– ground rule in the PGE Group



Low employee turnover rate

– reflects the stability of employment and staff satisfaction



Min. 80% Staff retention

– after employment under an employment contract for the next 12 months



Succession plan for key positions

– we groom successors



The real impact of women on the organisation

– high share of women in key positions



Equity in remuneration

– pay gap below 5%

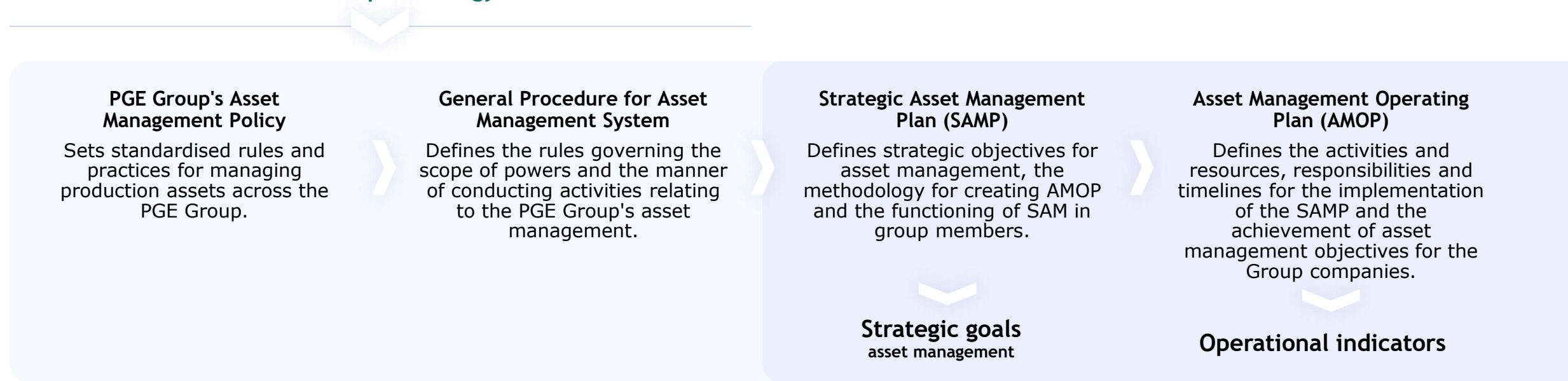


An environment of respect and equal opportunities for all

Efficient asset management

Our Group implements systematic and coordinated principles and initiatives to manage its assets, risks, and spending for sustainable achievement of strategic goals.

PGE Group's Strategy



Results of implementing strategic priorities:

- Ensuring the security of energy and heat supply to customers
- Building value for PGE Group's shareholders
- Compliance with the principles of sustainable development
- Safe use of assets

Comprehensive risk management

The PGE Group employs a GRC model designed to enable the organisation to achieve its business objectives in an ethical, predictable manner, in compliance with legal and market requirements.

The GRC Model (Governance - Risk - Compliance) forms the basis for risk management within the PGE Group.



Corporate Governance

The establishment of risk, investment and sustainable development committees at the highest management level, reporting directly to the Management Board of PGE S.A., **ensures supervision over the effectiveness of risk management processes throughout the PGE Group.**



Risk

The function of monitoring, coordinating and supporting risk management is performed by the department responsible for risk management, which enables **independent assessment of risks and their impact on the operations of the PGE Group.**



Compliance

Separating compliance functions **strengthens operational compliance with legal regulations and internal standards and increases the effectiveness of monitoring the regulatory environment and identifying potential gaps.**

Integrated IT tools

Risk management support systems enable monitoring, analysis and reporting of operational risks.

Risk registry

Identified risks are documented in dedicated databases, which enables their systematic monitoring and assessment of the effectiveness of mitigation measures.

Resilience and security of processes and assets

Due to ongoing market and environmental changes we see a **need to increase security and resilience**.

We aim to **ensure business continuity**, asset security and protection of sensitive data.

In our activities, we consider the potential impact of various risks, including:



Threats in the digital domain



Climate change



Extreme weather events



Political crises



Social changes



Financial risks and economic uncertainty



Terrorism and physical attacks



Technical risks

Technological advancement and the adoption of a security-by-design approach are key to maintaining both competitiveness and resilience.

By leveraging cutting-edge solutions, **we aim to ensure the reliability and quality of our products and services**, while offering our customers access to multifunctional tools and intuitive, user-friendly interfaces.

To safeguard critical infrastructure, our initiatives are closely coordinated with key stakeholders and public administration, ensuring **a comprehensive approach to physical security**.

We conduct reviews of security requirements and best practices and **prepare business continuity and crisis response plans**.

We **implement initiatives** enabling the entire Group to comply with the standards on counteracting money laundering and terrorist financing.



Research, development, and innovative technologies

Alongside the development of generation units, the PGE Group will pursue strategic options in areas that enable achieving zero emissions while ensuring the security of the power system.

Research and Development priorities

Building new revenue streams

Shaping a sustainable future

Reducing costs and increasing efficiency

Security of energy supply through flexible energy sources and smart grid infrastructure

Development of long-term strategic options

Zero-emission fuels
(incl. the "Green Fuels" programme for the RFNBO supply chain)

CO₂ Capture
(incl. CCU, Direct Air Capture)

Energy storage
(incl. mechanical, thermal, chemical)

Effective implementation process



Analysis of the technological challenges faced by the PGE Group's companies



Identifying innovative solutions to meet requirements and improve the functioning of the PGE Group's companies



Connecting partners and science with the PGE Group's companies through pilot implementations and PoC



Successful deployment in business lines and commercialisation on the market

Stakeholder integration in Research and Development

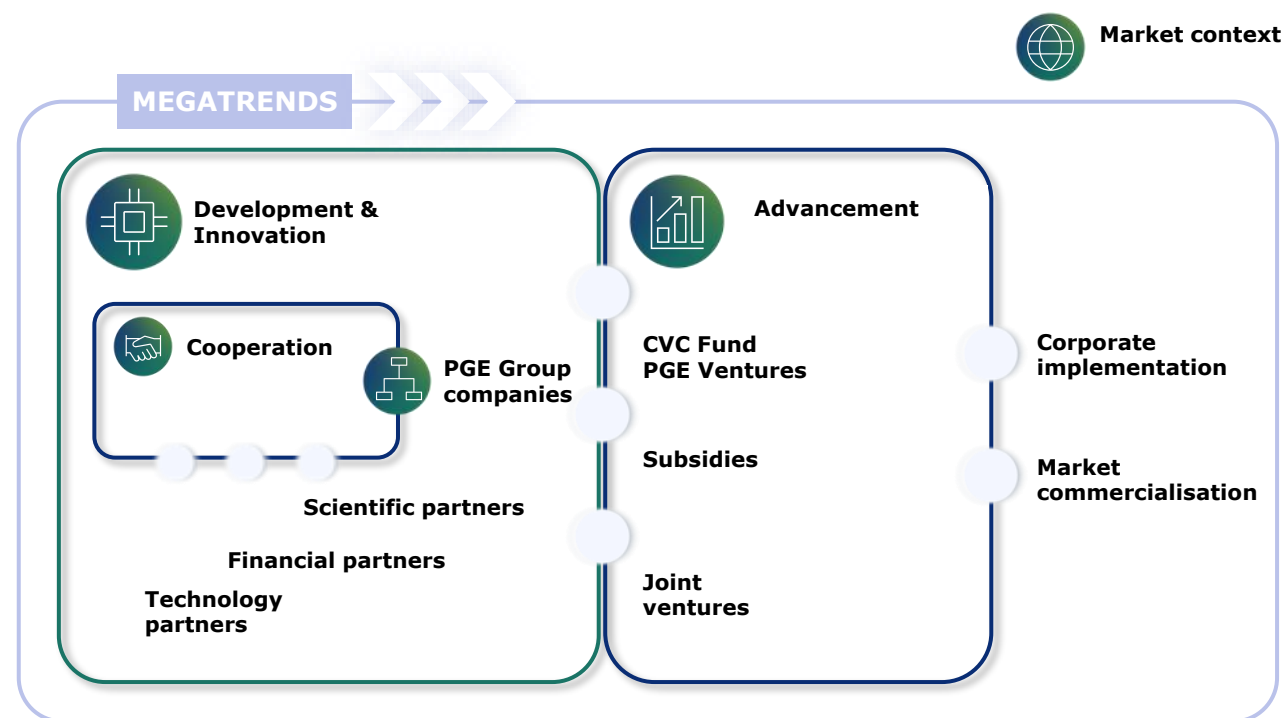
R&D initiatives will serve to test concepts, technologies, and new business models by linking PGE with scientific communities, financial partners, and customers, thus providing innovative services and products.

Leveraging the knowledge, experience, and resources of all stakeholders, in combination with the PGE brand, will create a dynamic development platform.

The use of internal competence centres allows us to effectively respond to changes in the environment and the needs of customers.

Cooperation with external technological and scientific partners enables us to share resources and mitigate risks in research and development projects.

Cooperation with capital partners enables effective scaling of development projects and diversification of financing sources.



Improving the management system in line with ESG principles

ESG Ratings

As part of our commitment to sustainability, the PGE Group is regularly evaluated by independent ESG rating agencies. These assessments examine the Group's transparency, its management of ESG risks and opportunities, and its broader environmental footprint.

ESG Rating

Rating	Pt. ranges
5	0-12.5
4	12.5-37.5
<u>3</u>	37.5-62.5
2	62.5-87.5
1	87.5-100



**PGE Group's
current score
53
(2025)**

**PGE Group aims
to improve its ESG rating
by 2030**

Sustainable Development Statement

Since 2025, PGE has been reporting its impact on the environment in sustainability statements included in the Management Board Report.

The statement is based on the guidelines of the CSRD directive and the accompanying ESRS reporting standards.

SPRAWOZDANIE ZARZĄDU

z działalności PGE Polskiej Grupy Energetycznej S.A.
oraz Grupy Kapitałowej PGE
za rok 2024

zakończony dnia 31 grudnia 2024 roku



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